

## Postsecondary Success Initiative Pre-Proposal Meeting

December 6, 2017

### Welcome

Daniel L. Kain, Provost and Vice President for Academic Affairs Principal Investigator, Arizona GEAR UP

### Getting Started ...

- ► GEAR UP in Arizona
- ► Early College Readiness
- ▶ The Transition to Higher Education & Students' First-Year Experience
- ► Introductions
- ► Overview of afternoon

# The Postsecondary Success Initiative for Select Community Colleges

Teena Olszewski, Executive Director, Arizona GEAR UP

### Why this Initiative ... how we got here

- ► NAU's role
- ► Arizona GEAR UP 2012-19
- ► Beginning with the end in mind
  - More students enroll in PSE
  - More students placed in credit-bearing courses as freshmen
  - More students complete freshman year in 'good academic standing'

### Why this Initiative ... how we got here

#### Considerations

- Students' PSE plans
- Capacity
- Research on PS success, esp. FYE for first gen, low-income
- Service-delivery options
- Duration having 'but one year'
- Location expertise/resources at institutions
- Higher Ed Goals common ground with grant objectives

#### ▶ Desired Partnerships ... Request for Proposals

• Select community colleges; ASU, NAU, UA; College Success AZ

### RFP Overview ...

**▶** Eligibility

**▶** Funding



- ▶ Project Period
  - ➤ Services
    - Academic Support
    - Integration & Connections
    - Transition Activities
    - Financial Support
    - Academic Advising

### Proposal Process / Timeline ...

Dec 6, 2017: Pre-Proposal Meeting

Feb 16, 2018: Proposals Due

Mar 30, 2018: Proposal review / preparation of 'Scope of Work.'

**Subrecipient Commitment forms completed** 

Apr 15, 2018: Award notification

Apr 30, 2018: Partner Agreements issued

May 1, 2018: Earliest Project-Period Start Date

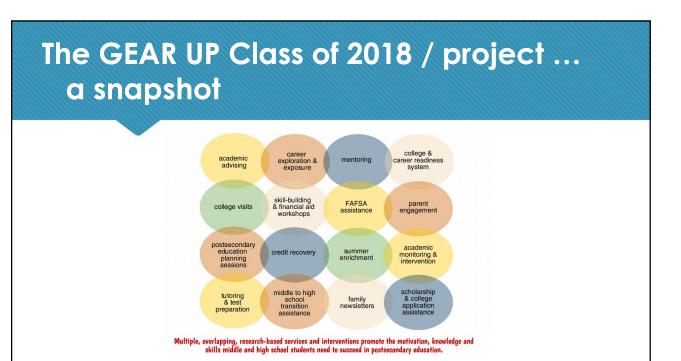
Jun 30, 2019: Latest Project-Period End Date

# Proposal Review ... what are we looking for?

- Proposed services aligning with one or more of the domains
- Scope (%age) of GEAR UP students benefiting from service(s)
- Budget (and staffing plan) appropriate to accomplishing scope of work
- ► Indicators of success aligning with GEAR UP objectives

# The GEAR UP Class of 2018 / project ... a snapshot

- ightharpoonup pprox 3,500 seniors enrolled in 13 high schools across rural Arizona
- ▶ 63% Hispanic or Native American
- nearly 70% of students qualify for FRL
- ▶ 45% of cohort have been with GEAR UP since 7<sup>th</sup> grade (2012)
- GU-paid district employees, trained by the State GU Office
- data-driven, annual work plans and budgets
- multiple, overlapping strategies



# The Proposal Format / Program Considerations

Barbara Soby, Associate Director, Arizona GEAR UP

### **Accessing the Proposal Template**

Download the Proposal Template (a fillable pdf):

nau.edu/coe/gear-up/psi2018/

Save it to your own network/ computer to work on it. Email completed proposal to

teena.olszewski@nau.edu by deadline – Feb 16, 2018



### **Proposal Format - Overview**

#### **Four Sections**

- 1. Contact Info & Overview
- 2. Narrative description of services
- 3. Data sharing description
- 4. Budget

See Sample Proposal



### Proposal Section I: Contact Info & Overview

#### I. Contact Info & Overview

- ✓ Institution Name
- ✓ Funding Request
- ✓ Four Contacts
  - 1. Re: Proposal
  - 2. Post-Award
  - 3. Financial
  - 4. Academic Data

| Gaining Early Awareness & Readiness for Undergraduate Programs   |
|--|
| PROPOSAL   |
| Postsecondary Success Initiative for Select Community Colleges   |
| Due no later than February 16, 2018 at 5:00 p.m.   |
| Email completed proposal to: teena.olszewski@nau.edu   |
| Designated individual for NAU GEAR UP to contact with any questions about the proposal:  Name: Dr. Andy Anderson |
| Phone number(s): 555-555-2018 Email address: aanderson@samplecollege.edu   |
| Designated liaison to NAU GEAR UP, post-award (progress oversight and reporting):  Name: _Patricia Parkerson     |
| Title: Academic Advisor  |

### Proposal Format Section I, continued

#### I. Contact Info & Overview, continued

- ✓ Domains of Service Proposed
- ✓ Terms services will be provided
  - A = Summer 2018
  - B = Fall Semester 2018\*
  - C = Spring Semester 2019\*
  - D = Summer School 2019

|                        | Domains of service addressed by proposal:   |  |                              |                                   |  |                           |               |  |
|------------------------|---|--|------------------------------|-----------------------------------|--|---------------------------|---------------|--|
| (check all that apply) |   |  |                              |                                   |  |                           |               |  |
|                        | ☑   | ☑ Academic Support (e.g., tutoring, co-requisite remediation)  |                              |                                   |  |                           |               |  |
|                        | ☐ Integration and Connections (e.g., mentoring, residence-based or major-based initiatives) |  |                              |                                   |  |                           |               |  |
|                        | ☑   | Transition Activities (e.g., summe   | r bridge progr               | ams, expande                      | d orientations                         | :)                        |               |  |
|                        | ☑   | Financial Support (e.g., FAFSA co  | mpletion initia              | itives)                           |  |                           |               |  |
|                        |   |  |                              |                                   |  |                           |               |  |
|                        |   | Academic Advising (e.g., information of the control |                              |                                   |  | *                         | will be prov  |  |
|                        |   | 0, 0,  | to indicate                  | by domain – t                     | he term(s) in v                        | which services            | will be provi |  |
|                        |   | ce an X in the box or boxes below,   | to indicate                  | by domain – t                     | he term(s) in v                        | which services            | will be provi |  |
|                        |   | 0, 0,  | to indicate TERM A May – Aug | by domain – t  TERM B  Sept – Dec | he term(s) in v<br>TERM C<br>Jan – May | vhich services TERM D Jun | will be provi |  |
|                        |   | ce an X in the box or boxes below,   | to indicate                  | by domain – t                     | he term(s) in v                        | which services            | will be provi |  |
|                        |   | ce an X in the box or boxes below,   | to indicate TERM A May – Aug | by domain – t  TERM B  Sept – Dec | he term(s) in v<br>TERM C<br>Jan – May | vhich services TERM D Jun | will be provi |  |
|                        |   | Domain  Academic Support   | to indicate TERM A May – Aug | by domain – t  TERM B  Sept – Dec | he term(s) in v<br>TERM C<br>Jan – May | vhich services TERM D Jun | will be provi |  |
|                        |   | Domain  Academic Support Integration and Connections   | to indicate TERM A May – Aug | by domain – t  TERM B  Sept – Dec | he term(s) in v<br>TERM C<br>Jan – May | vhich services TERM D Jun | will be provi |  |

### Proposal Section II: Narrative

#### II. Narrative description of services

#### ✓ Instructions

Name of Service Term(s) offered **Brief Description Target Population** Outreach / Marketing Plan Primary Responsible Party Evaluation

#### ✓ Organized by Domain

- May include more than one service per
- Do not need a service in every domain
- Up to 2 pages per domain

Concise language and brevity is encouraged

#### II. NARRATIVE - INSTRUCTIONS

For each domain for which services <u>are proposed</u> under this Initiative, please provide a narrative response, on the subsequent page(s), that address each of the following:

Name of Service

Term(s) offered (A, B, C, D per above)

Description including the rationale for the service(s), whether (t's a new service, expansion or enhancement of an existing service, return of a service, extron to a service, extra Carget Population

— Will the service be offered to GEAR UP students exclusively or all freshmen at your institution?

— Estimate of the number of students who will be served.

— Will GEAR UP students be flageed or otherwise denoted in your student information system to facilitate.

- Will GEAR UP students be flagged or otherwise denoted in your student information system to facilitate
  implementation/delivery of the service (locating, contacting, monitoring, etc.), and if so, how?

- Outreach / Marketing

   How will GEAR UP students learn of the availability of the service, encouraged/motivated and/or required to participate, engage, etc.?

   How will personnel at your institution learn of this service, and what are their roles in ensuring its

- success?

  <u>Primary Responsible Party</u>

  -- Who will be responsible for providing/delivering the service?
  - -- What are the qualifications of the individual(s) providing the service? How will they be retained, trained and/or supervised (as applicable)?

on of how you will measure, evaluate, or otherwise determine the success of the

Concise language and brevity is encouraged. Please do not exceed two pages per domain, Calibri or Times New Roman 11 pt. font.

### **Program Considerations**

#### **Examples of Services by Domain**

- Academic Support
  - e.g., tutoring, co-requisite remediation
- Integration and Connections
  - e.g., mentoring, residence-based or major-based initiatives
- Transition Activities
  - e.g., summer bridge programs, expanded orientations
- Financial Support
  - · e.g., FAFSA completion initiatives
- Academic Advising
  - e.g., Info on degree progress, intrusive/proactive advising



### **Program Considerations**

#### Eligible Services – some details

- 1. Co-requisite remediation
- 2. Text Messaging provided by NAU
- 3. Supplement, not supplant
- 4. Serve GEAR UP students
- All services don't need to be all year, but must serve students, at minimum, Fall & Spring Semester (Terms B & C)

| Domain                      | TERM A<br>May - Aug<br>2018 | TERM B<br>Sept - Dec<br>2018 | TERM C<br>Jan – May<br>2019 | TERM D<br>Jun<br>2019 |
|-----------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------|
| Academic Support            |                             |                              |                             |                       |
| Integration and Connections |                             |                              |                             |                       |
| Transition Activities       |                             |                              |                             |                       |
| Financial Support           |                             |                              |                             | î .                   |
| Academic Advising           |                             |                              |                             | Š                     |
|                             |                             |                              |                             |                       |

### **Planning Considerations**

#### **PLANNING -- Consider:**

- √ Who
- ✓ Scope
- √ How Much Time
- √ Resources Needed

See Fiscal Guidance & Sample Proposal

#### PLANNING & BUDGETING CONSIDERATIONS

#### Allowable Costs:

Allowable costs are those necessary to achieve approved plans aimed at increasing freshmen academic achievement and retention during the project period, May 1, 2018 through Juna 30, 2019. Requested funds must directly link to a service, activity, initiative or program described in the proposal.

Each eligible college is *permitted* (encouraged) to request funding up to the available maximum for the project period, but may request less; that is, colleges can expect maximum funding available but are not *required* to request the maximum level. Further, proposals need not include activities for the *full* project period to receive maximum funding, but may request full funding for the academic year only. No award will exceed the designated maximum level, as indicated in the table on Page 4.

Eligible institutions are advised to read the Fiscal Guidance provided for this Initiative to ensure compliance when crafting the budget and administering the grant once funded.

#### Planning considerations:

- Who will devote the time necessary to effectively implement the proposed activity or activities
  - Will new staff need to be hired? Can existing staff be special-assigned during the project period?
     Are consultants needed? Are volunteers a viable option? Will training be required, and if so, by whom?
- How much time, and what is the cost of that time (salaries + benefits, consultant fees, etc.)
- Other resources (supplies, fees, transportation) necessary to accomplish tasks
- Scope (how many students/families are involved, etc.)

### **Planning Considerations**

#### "We will provide mentoring for GEAR UP students."

- -- who will serve as mentors?
- -- who will recruit/select/train/supervise the mentors?
- -- how many mentors are needed?
- -- how many GU students will receive this service?
- -- how will you motivate GU students to take advantage of the service?
- -- <a href="how long">how long</a> will the mentoring last/ how many weeks of the year and how many hours or contacts per week?
- -- what materials will be needed?

See Page 4 of Sample for well-articulated mentoring plan proposal

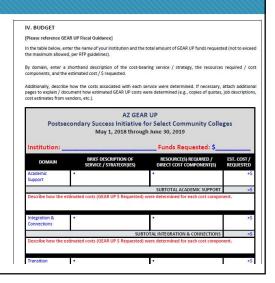


## Budgeting Considerations Post-Award Reporting

Stephen Hart, Fiscal Operations Director, Arizona GEAR UP

### **Proposal Section IV: Budget**

- > Follow Instructions
- > See Sample
- > Contact Steve Hart
  - 602-776-4614
  - stephen.hart@nau.edu



### **Budgeting Considerations**

#### See RFP Pages 6 & 7 and Fiscal Guidance pages 1,2,3

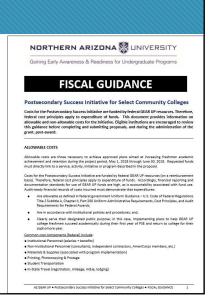
- Allowable (and non-allowable) costs
- ♦ Read RFP + Fiscal Guidance carefully Uniform Guidance applies!
- ♦ Proposed costs must be clearly linked to service/activity/initiative/program
- ♦ Consider: Who; How Much Time; Cost of Time; Operating Costs; Scope
- ♦ No award will exceed maximum funding; may request < maximum

| Eligible Institution      | Estimated # of GEAR UP<br>enrollees in 2018-19 | x \$500 per GEAR UP<br>enrollee in 2018-19 | Maximum Funding<br>Available (for project period) |
|---------------------------|--|--|---|
| Arizona Western College   | 250 students                                   | x \$500 per student =                      | \$125,000   |
| Central Arizona College   | 450 students                                   | x \$500 per student =                      | \$225,000   |
| Cochise College           | 140 students                                   | x \$500 per student =                      | \$70,000  |
| Mohave Community College  | 230 students                                   | x \$500 per student =                      | \$115,000   |
| Northland Pioneer College | 100 students                                   | x \$500 per student =                      | \$50,000  |
| Yavapai College           | 200 students                                   | x \$500 per student =                      | \$100,000   |

| Allowa                    | ble Costs:   |
|---------------------------|--|
| achiev                    | ble costs are those necessary to achieve approved plans aimed at increasing freshmen academic<br>ament and retention during the project period, May 1, 2018 through June 30, 2019. Requested fundi<br>frectly link to a service, activity, initiative or program described in the proposal.  |
| period<br>reques<br>maxim | ligible college is <u>garmitted</u> (encouraged) to request funding up to the available maximum for the project<br>but may request less; that is, colleges can expect maximum funding a valiable but are not <u>required</u> ; to<br>the maximum lesser, but they proposed used to reliable activities for the <u>full</u> project period to receive<br>um funding, but may request Yull funding for the academic year only. No award will exceed this<br>teach maximum levels, as indicated in the babic on Page 4. |
|                           | e institutions are advised to read the Fiscal Guidance provided for this Initiative to ensure compliance<br>crafting the budget and administering the grant once funded.   |
| Plannir                   | ng considerations:   |
|                           | Who will devote the time necessary to effectively implement the proposed activity or activities  |
|                           | <ul> <li>Will new staff need to be hired? Can existing staff be special-assigned during the project period.</li> <li>Are consultants needed? Are volunteers a viable option? Will training be required, and if so, by whom?</li> </ul>   |
| •                         | How much time, and what is the cost of that time (salaries + benefits, consultant fees, etc.)  |
|                           | Other resources (supplies, fees, transportation) necessary to accomplish tasks   |
| •                         | Scope (how many students/families are involved, etc.)  |
| Comm                      | on cost components (federal) include:  |
|                           | Institutional Personnel (salaries + benefits)  |
| •                         | Non-Institutional Personnel (consultants, independent contractors, AmeriCorps members, etc.)   |
| •                         | Materials & Supplies (associated with program implementation)  |
| :                         | Printing, Photocopying & Postage   |
| :                         | Student Transportation In-State Travel (registration, mileage, maile, lodging)   |
|                           | Technology Purchases (computers, apps, software, etc.)   |
|                           | Note: Costs for software licenses, software or computer hardware should be discussed with AZ GEAF  |
|                           | UP staff prior to including in your proposal.  |
| Import                    | ant Reminders;   |
|                           | AR UP FUNDS ARE TO SUPPLEMENT, NOT SUPPLANT: Approved costs must "supplement" existing<br>ources and not "supplant" them.  |
| ⇒ IN                      | DIRECT COSTS: The maximum indirect rate allowed by the United States Department of Education<br>SDOE) for GEAR UP partmerships is 8%.  |

### **Budgeting Considerations**

- Common Cost Components
- People (college personnel, consultants, independent contractors, AmeriCorps member(s))
- Stuff (supplies, printing costs, transportation, technology)
- Keep in mind that your organization must be prepared to submit to NAU
   GEAR UP detailed accounting records of every cost incurred
- If in doubt: ask NAU GEAR UP fiscal operations Steve Hart; ultimately, we share the same goal of ensuring a "fundable" proposal, and we invite close collaboration throughout the proposal/budget preparation period



### **Budgeting Considerations**

- Important Reminders
- This is one-time funding to serve a very specific subset of students for up to a 14-month period
- Think / Plan strategically to ensure maximum sustained benefit
- ♦ Supplement Don't Supplant
- Indirect Costs: unless waived, IDC is very likely applied at 8% of MTDC base (can waive IDC)
- Ocosts can be shared (split) among sources

The AZ GEAR UP Postsecondary Success Initiative for Select Community Colleges makes one-time funding available to serve a subset of students for a project period that may include up to 14 months (May 1, 2018 to June 30, 2019). Colleges may choose to begin services as early as May 1, 2018 (i.e., while students are still in high school), and/or may offer services during the summer of 2018. By design, all Colleges must serve students throughout the entire 2018-19 academic year, at minimum.

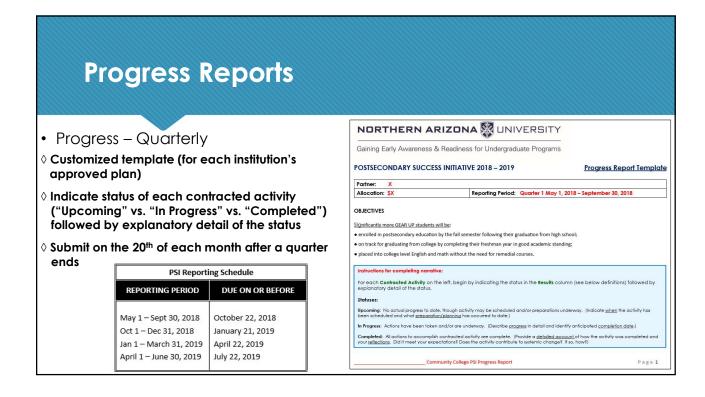
Because funding beyond June 30, 2019 (i.e., to continue services to students in subsequent years) is, unfortunately, not available, institutions are encouraged to think and plan strategically, and creatively, about how this unique initiative might be structured to provide maximum, sustained benefit.

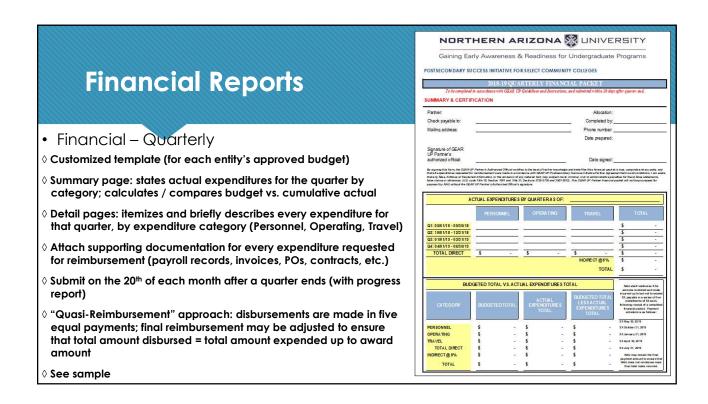
- Not Allowable: costs for entertainment and socializing; travel-related costs not itemized in approved plan or budget; equipment costs (single item costing \$5K+); text messaging services; anything specifically identified as not allowable in federal Uniform Guidance and by your institution
- ♦ Cost Share <u>not required</u> as part of this Agreement

### **Post Award Reporting Overview**

#### **Reporting Requirements**

- Progress Quarterly
- Financial Quarterly
- Academic Annually or per plan with Dr. Fetsco





### **Financial Reports**

#### Two Final Fiscal Operations Points of Emphasis

(topics that seem to inevitably come up when administering almost any federal grant)

- Time and effort certification: All personnel costs incurred / requested for reimbursement will require submittal of both payroll records and time and effort certification / documentation (using existing systems)
- Food cost scrutiny: "...there is a very high burden of proof to show that paying for food and beverages with federal funds is necessary to meet the goals and objectives of a federal grant...there may be some circumstances where the cost would be permissible..."

From "Using Federal Grant Funds to Host A Meeting or Conference" [May 2013] http://www2.ed.gov/policy/fund/guid/eposbul/gposbul.html

### **Data Sharing**

Dr. Thomas Fetsco, Evaluator, Arizona GEAR UP

### **Proposal Section III: Data Sharing**

- Follow Instructions
- > See Sample
- > Contact Tom Fetsco
  - 602-728-9529
  - thomas.fetsco@nau.edu

The Evaluation Plan approved by the US Department of Education for the Arizona GEAR UP 2012-19 grant requires

- > Course titles for any developmental (remedial) courses in English and math taken by GEAR UP students and
- Comparison students
   Grades earned by GEAR UP students and comparison students in developmental (remedial) courses including withdrawals and incompletes (grades may be pass/fail)
- > GEAR UP students' and comparison students' end of freshman year GPA based on a four-point scale

Minimally the expectation is de-identified student-level data for GEAR UP students and aggregate level data fo

NOTE: Your institution's qualification for award, as a subgrantee, allows NAU to include language in the Partner Agreement to meet the requirements of 34 CFR 99.31(a)(6)(i), allowing for the release of specified identified student level academic information to NAU/AZ GEAR UP under the exception outlined in 34 CFR § 99.31 (which provides that schools can disclose, without consent, students' education records to authorized representatives for purposes of evaluating a federally-funded program, as long as the partner agreement ensures specific data security requirements

Please prepare your institution's plan for sharing data in collaboration with Dr. Thomas Fetsco, 602-728-9529, <a href="mailto:thomas.fetsco@nau.edu">thomas.fetsco@nau.edu</a>, and describe that plan in the space below.

### PRELIMINARY CONTACTS WITH **INSTITUTIONAL RESEARCH**

- Mary Schall (Arizona Western College)
- Judy Yip-Reyes (Northland Pioneer College)
- Tom Hughes (Yavapai College)
- Robert Faubert (Mohave Community College)

#### **GRANT EVALUATION PLAN**

#### Two Postsecondary Success Outcomes

- Significantly more GEAR UP students will complete their freshman year in good academic standing than students in a comparison group.
- Significantly more GEAR UP students will be placed into college level math and English without the need for remediation than students in a comparison group.

#### **DATA ELEMENTS**

## The Evaluation Plan approved by the US Department of Education for the Arizona GEAR UP 2012-19 grant requires the following data:

- Course titles for any developmental (remedial) courses in English and math taken by GEAR UP students and comparison students
- Grades earned by GEAR UP students and comparison students in developmental (remedial) courses including withdrawals and incompletes (grades may be pass/fail)
- GEAR UP students' and comparison students' end of freshman year
   GPA based on a four-point scale

#### **DATA FORMAT**

Minimally the expectation is de-identified student-level data for GEAR UP students and aggregate level data for comparison students.

NOTE: Your institution's qualification for award, as a subgrantee, allows NAU to include language in the Partner Agreement to meet the requirements of 34 CFR 99.31 (a) (6) (i), allowing for the release of specified identified student level academic information to NAU/AZ GEAR UP under the **exception** outlined in 34 CFR § 99.31 (which provides that schools can disclose, without consent, students' education records to authorized representatives for purposes of evaluating a federally-funded program, as long as the partner agreement ensures specific data security requirements are met).

#### **NEXT STEPS**

The GEAR UP Research and Evaluation team will continue to work with each partner to ensure that the data sharing process is consistent with FERPA requirements and the policies and procedures of the partners and Northern Arizona University.

The goal would be for GEAR UP to receive the requested data no later than the **first week of September 2019**.

#### **AZ GEAR UP Contact Info**

#### **GENERAL/ADMINISTRATIVE**

Teena Olszewski Executive Director Arizona GEAR UP 602-776-4613

teena.olszewski@nau.edu

#### **FISCAL OPERATIONS**

Stephen Hart
Director of Operations
Arizona GEAR UP
602-776-4614

stephen.hart@nau.edu

#### **PROGRAMMATIC**

Barbara Soby Associate Director Arizona GEAR UP 602-776-4617

barbara.soby@nau.edu

#### **DATA SHARING**

Dr. Thomas Fetsco Director ISCCR 602-728-9529

thomas.fetsco@nau.edu

# Arizona Ready for College & Career (ARCC) Program

Rosemary Liversedge, ARCC Director, Civic Service Institute - NAU

### Who we are...

- NAU AmeriCorps program
- O Focus: To increase on-time HS graduation & postsecondary enrollment
- O Partners statewide increasing capacity of student services
- Over 4,500 HS Seniors received one-on-one assistance (16-17)
  - O FAFSA, College & Scholarship Applications
  - Mentoring & Tutoring
  - O Test Prep, ECAPs and more

## Using ARCC members in your plan...

- Summer Melt (Term A)
  - O Support GEAR UP students through the summer.
  - O Expand current summer programming and/or create new.
- Summer melt & Continued Support (Terms A-D)
  - This member can work with GEAR UP students in the summer as well as continue to support students through their first year.

## How to apply...

- O Incorporate appropriate cost match in GEAR UP Proposal
- O Complete ARCC Partner Site Application

### **NAU AmeriCorps Opportunity**

Rosemary Liversedge, Coordinator NAU Civic Service Institute Arizona Ready for College and Career (ARCC) 480-382-0103 rosemary.liversedge@nau.edu