



Articulation Agreement

Between

**Campus, Inc.
5221 Madison Avenue,
Sacramento, CA 95841**

And

**Arizona Board of Regents for and on behalf of Northern Arizona University
PO Box 4122
Flagstaff, AZ 86011**

Campus, Inc. (hereinafter "Campus") and Arizona Board of Regents for and on behalf of Northern Arizona University (hereinafter "NAU") enter into this articulation agreement (the "Agreement") in the spirit of cooperation and mutually recognize each other as quality institutions of higher learning. The purpose of this Agreement is to establish a collaboration between Campus and NAU to enable qualified Campus graduates earning the Associate of Arts in Business Administration degree at Campus to transfer their earned credits and continue their educational journey at NAU's Bachelor of Science in Applied Business Management and Bachelor of Business Administration, Hospitality Leadership 90-30 Bachelor of Science and Strategic Leadership 90-30 Bachelor of Science programs.

In consideration of the mutual terms and conditions expressed herein, the parties agree to the following:

A. General Requirements

1. Upon application, NAU will guarantee acceptance of all Campus graduates with an Associate of Arts in Business Administration degree with a GPA of 2.75 or above.
2. A minimum of 92 quarter- or 60 semester-credit hours will transfer from Campus, a 2-year degree-granting institution.
3. When Campus students transfer to NAU, they will need to complete the following general studies requirements along with the upper division program courses:
 - a. Arts & Humanities: 6 credits
 - b. Scientific Literacy: Natural Sciences: 3 credits
 - c. Social and Political Worlds: 6 credits
 - d. Global Perspectives: 3 credits
 - e. Indigenous Peoples Perspectives: 3 credits
 - f. U.S. Ethnic Perspectives: 3 credits



B. Curriculum/Academic Planning

1. A curriculum equivalency guide (the "Curriculum Equivalency Guide") will be created by NAU for the Campus program and courses will be identified that will effectively transfer to NAU and prepare Campus students for success.
2. In reliance on the Curriculum Equivalency Guide, Campus student advisors will assist students in the development of a transfer plan to ensure a seamless transition.
3. Both academic institutions agree that they will promptly inform the other of any substantive changes in academic requirements, course or program of study or any other change that may affect this Agreement. Campus and NAU agree to provide annual updates on newly added or approved courses to be considered for credit transfer acceptance.

C. Program Articulation

1. Proposals for transfer articulation between Campus programs and NAU programs may be initiated by either party. Articulation recommendations will be coordinated by the NAU Statewide Initiatives and Alliances in collaboration with the NAU Admissions Office.
2. Course-to-course articulation will be managed through the AZ Transfer Protocol through evaluation of student transcripts and use of NAU's Transfer Pathways pages and the "Jacks Path" tool. The Parties will work together to provide a guided transfer pathway that encourages certificate or associate degree completion before transferring to NAU.
3. NAU will assign Enrollment Management Coordinators to assist students with degree planning, admission, general student services and transition to NAU. Transition counseling will ideally be provided by the NAU Enrollment Management Coordinator in the semester prior to the term the student will transition to NAU.

D. Financial Considerations

1. NAU will waive all application fees for Campus students in connection with this Agreement.
2. The cost and expenses of all collaboration activities that are specific to each party shall be funded by each party.
3. Students transferring from Campus to NAU who meet application deadlines and academic and financial qualifications that apply to all students may be eligible for consideration for applicable scholarships which shall be communicated under separate cover.

E. Ongoing Collaboration

1. In the spirit of articulation, representatives from both institutions will meet regularly to engage in ongoing discussion to assess, enhance, and strengthen this collaboration. This will include a kickoff training for Campus admissions and student advisors, with regular ongoing training to follow. In addition, Campus will provide opportunities for NAU



- representatives to engage with Campus students for recruiting events and enrollment purposes.
2. NAU faculty may serve as a resource, as available, to Campus students and faculty by serving as guest lecturers, workshop/seminar facilitators and other program exchanges.
 3. Both parties agree to identify their collaborative relationship on applicable websites subject to the terms of this Agreement. NAU acknowledges and agrees that its name and logo may be used for Campus recruitment, promotional, and reporting materials to provide information about and promote the educational opportunities and programs contemplated in this agreement. Marketing and outreach materials referenced in this article will be subject to approval by each party (such approval not to be unreasonably withheld).
 4. Student educational records are protected by the United States Family Educational Rights and Privacy Act, 20 U.S.C. §1232g and its implementing regulations ("FERPA"). The parties will comply with FERPA and will not access or make any disclosures of student educational records to third parties without prior notice to and consent from the other party or as otherwise provided by law. For the purpose of this Agreement only, the parties are considered to be "school officials with legitimate interests" under FERPA and may share student data between them.

F. Term; Notice

1. This Agreement is applicable for current and future students enrolled at Campus and is valid for a five (5) year term. The effective date of this Agreement will be the date it is signed by both parties. The parties agree that either party may terminate this Agreement at any time, with or without cause, upon ninety (90) days' written notice, which may include electronic mail with delivery receipt, to the other party.
2. If either party loses United States Department of Education recognized accreditation, the other party has the right to terminate this Agreement upon five (5) days written notice.
3. If this Agreement is terminated for any reason, the parties shall create and implement a written plan to transition existing pathway students to NAU programs to complete their specific certificate, associate, or baccalaureate program.
4. This Agreement may be renewed for one (1) additional period of five (5) years in duration through an addendum signed by both parties.
5. Any notice to be given hereunder shall be given in writing by email. Notice shall be deemed received upon delivery to the party to whom the notice is directed or to its agent, in the case of Campus to the Chief Legal Officer (legalnotices@campus.edu), with copy to Scott Booth (scott.booth@campus.edu); and, in the case of NAU to Partnerships@nau.edu , with copies to NAU-Contracts@nau.edu. This Agreement may be renewed, revised, or modified by a written addendum signed by both parties.



G. Relationship of Parties; Entire Agreement

1. This Agreement does not create a partnership, joint venture or agency relationship between the parties of any kind or nature. This Agreement does not create any fiduciary or other obligation between the parties, except for those obligations expressly and specifically set forth herein. Neither party shall have any right, power, or authority under this Agreement to act as a legal representative of the other party, and neither party shall have any power or authority to obligate or bind the other or to make any representations, express or implied, on behalf of or in the name of the other in any manner or for any purpose whatsoever. Each party acknowledges that the relationship of the parties hereunder is non-exclusive.
2. This Agreement embodies the entire agreement and understanding among the parties hereto relating to the subject matter hereof and may only be changed by an instrument in writing signed by all parties hereto. No representation, warranty, undertaking or covenant is made by any party hereto except as contained herein and any others are specifically disclaimed. This Agreement shall be binding upon the parties hereto and their respective successors, but shall not inure to the benefit of any third party beneficiary. This Agreement and any rights hereunder may not be assigned by either party without the prior written consent of the other, and any purported assignment without consent shall be null and void and of no effect whatsoever.

H. Miscellaneous; Counterparts

1. The parties agree to comply with all applicable state and federal laws, rules, regulations, and executive orders governing equal employment opportunity, immigration, nondiscrimination, including the Americans with Disabilities Act, and affirmative action.
2. The parties agree that this Agreement may be cancelled if any person significantly involved in initiating, negotiating, securing, drafting, or creating this Agreement on behalf of NAU is, at any time while this Agreement, or any extension thereof, is in effect, an employee or agent of the other party to this Agreement in any capacity or a consultant to any other party with respect to the subject matter of this Agreement.
3. If NAU's performance under this Agreement depends upon the appropriation of funds by the Arizona Legislature, and if the Legislature fails to appropriate the funds necessary for performance, then NAU may provide written notice of this to Campus and cancel this Agreement without further obligation of NAU. Appropriation is a legislative act and is beyond the control of NAU.
4. Each party shall maintain adequate insurance, which may include a bona fide self-insurance program, to cover any liability arising from the acts and omissions of the party, its employees, or agents. Each party shall be responsible for liability due to an act or omission of its employees or agents under this Agreement. Nothing in this Agreement shall be construed to modify, alter, or amend the authorities, duties, responsibilities, or obligations of either party under applicable law.
5. The parties agree to work cooperatively and in good faith to resolve any disputes that may arise under this Agreement.



6. The parties will comply with all applicable provisions of the Americans with Disabilities Act in a manner consistent with the Web Accessibility Initiative and Web Content Accessibility 2.1AA Guidelines (WCAG), the Rehabilitation Act, and all applicable federal regulations.
7. Neither party shall be held responsible for any losses resulting if the fulfillment of any terms or provisions of this Agreement are delayed or prevented by any cause not within the control of the party whose performance is interfered with, and which by the exercise of reasonable diligence, said party is unable to prevent ("force majeure event"), including but not limited to acts of God, war, civil disturbance, terrorism, disaster, fire, earthquakes, hurricanes, known or suspected threats of illness, epidemics, pandemics, or government regulation. This Agreement may be terminated without further obligation or penalty of either party upon written notice from the affected party to the other party of such force majeure event.
8. This Agreement and all claims out of or relating to this Agreement shall be governed exclusively by the laws of the State of Arizona.
9. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement. The exchange of copies of this Agreement and of signature pages by electronic means shall constitute effective execution and delivery of this Agreement as to the Parties and may be used in lieu of the original Agreement for all purposes. Signatures of the Parties transmitted by electronic means shall be deemed to be original signatures for all purposes.

The undersigned have read the foregoing Agreement and, as authorized signatories of the undersigned respective entities, hereby agree to be bound by it.

CAMPUS, INC.

ARIZONA BOARD OF REGENTS
FOR AND ON BEHALF OF
NORTHERN ARIZONA UNIVERSITY

Signed by:
By: Michael Zimmerman
Name: Michael Zimmerman
Title: President

Digitally signed by
Karen Pugliesi
Date: 2025.08.11
10:56:11 -07'00'
By: Karen Pugliesi
Name: Karen Pugliesi, PhD
Title: Executive Vice President and
University Provost

Date 8/13/2025

Date _____

Read and Understood:

Signed by:
Deeptha Mathavan
5479DC20A2AF4FB...
Deeptha Mathavan
Secretary