

**Yavapai County: Gross Sales (\$)**

Restaurant /Bar	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
January	19,004,767	19,013,169	17,477,034	15,657,381	19,633,126	20,105,578	22,015,818	23,934,680	26,642,351	26,239,676	29,460,361	30,159,314	34,399,945	33,177,774	40,752,622
February	20,889,490	20,631,546	20,397,658	21,862,632	22,351,649	22,078,148	24,644,113	26,746,699	31,661,175	28,621,875	31,865,234	29,502,573	29,955,073	36,448,650	42,780,119
March	24,762,933	21,905,858	22,595,563	23,747,456	24,409,070	25,160,865	27,162,560	31,637,063	32,438,911	34,886,615	36,822,432	40,530,233	26,896,088	49,539,411	56,691,992
April	24,091,786	22,075,853	21,976,018	21,811,089	24,624,741	25,028,824	26,343,407	30,556,025	32,383,858	34,651,250	36,909,671	38,099,846	21,120,346	47,185,427	52,247,438
May	29,519,498	24,309,879	23,245,574	24,179,220	25,809,548	26,104,044	28,939,996	30,914,658	32,780,583	35,462,565	34,893,885	38,019,775	32,700,322	50,627,765	52,334,322
June	23,498,690	21,935,289	23,370,081	23,239,013	25,189,766	27,234,706	28,509,438	28,350,112	32,059,040	33,522,572	37,389,070	39,044,342	38,182,757	44,690,640	47,661,421
July	23,497,763	22,118,731	22,049,353	24,737,722	24,527,922	26,043,625	25,465,935	31,577,620	31,523,579	31,661,398	35,108,390	37,953,083	34,188,356	44,352,166	48,686,312
August	23,003,631	22,643,933	21,939,298	22,731,547	22,981,021	24,984,767	27,669,504	28,887,707	29,077,108	30,712,774	33,712,404	36,851,757	35,495,686	42,307,934	46,333,414
September	21,806,184	21,143,700	21,797,931	22,417,289	24,423,471	24,908,338	26,620,179	28,229,554	31,474,985	33,710,417	35,886,669	38,923,487	39,312,122	46,038,532	51,252,926
October	21,098,019	21,607,009	23,080,893	22,947,939	24,704,112	26,259,504	26,545,428	30,134,449	31,312,894	34,682,526	36,071,054	37,783,337	39,085,874	50,378,644	53,121,932
November	22,312,311	20,071,772	20,760,446	19,947,390	21,501,634	23,440,419	28,366,012	30,375,898	28,270,485	30,211,507	35,311,817	37,337,134	37,850,578	45,733,937	48,148,240
December	20,013,740	19,037,463	20,961,593	21,423,773	23,940,232	24,110,788	26,003,810	32,288,712	30,949,235	32,205,155	34,931,333	37,060,166	35,074,958	44,796,250	49,535,712
<b>Total</b>	<b>273,498,812</b>	<b>256,494,202</b>	<b>259,651,442</b>	<b>264,702,451</b>	<b>284,096,292</b>	<b>295,459,606</b>	<b>318,286,200</b>	<b>353,633,177</b>	<b>370,574,204</b>	<b>386,568,330</b>	<b>418,362,320</b>	<b>441,265,047</b>	<b>404,262,105</b>	<b>535,277,130</b>	<b>589,546,450</b>
% change from prior year		-6.2%	1.2%	1.9%	7.3%	4.0%	7.7%	11.1%	4.8%	4.3%	8.2%	5.5%	-8.4%	32.4%	10.1%

**Yavapai County: Gross Sales (\$)**

Amusement	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
January	1,510,980	1,160,843	1,502,517	1,700,974	1,805,781	1,364,999	1,933,644	1,830,049	1,976,212	1,805,002	2,214,404	2,584,345	2,320,263	1,597,426	2,300,493
February	2,319,469	1,985,235	1,655,386	1,371,959	1,801,602	2,491,026	2,312,282	1,139,442	2,340,036	2,436,622	2,416,124	2,306,695	2,734,915	2,431,756	3,853,024
March	2,982,980	2,985,941	2,601,070	2,644,077	2,637,900	2,304,326	3,488,722	3,447,507	4,041,304	3,465,838	4,172,189	3,949,046	2,243,901	4,330,657	5,746,267
April	2,902,434	2,524,336	2,372,495	2,660,236	2,376,979	2,537,757	2,858,753	2,731,083	4,921,081	3,443,540	3,821,388	3,656,220	811,772	3,707,254	4,923,143
May	2,854,652	2,641,877	2,392,249	2,512,235	3,163,421	2,866,969	2,803,554	2,868,339	3,342,455	3,229,956	2,496,134	3,337,937	1,406,437	4,325,799	6,463,462
June	2,811,156	2,671,051	2,539,807	2,399,875	2,642,780	2,699,364	2,670,181	3,005,985	3,774,972	3,144,385	2,991,609	3,323,722	2,026,091	3,964,662	4,165,373
July	2,836,306	2,583,575	2,412,467	2,696,660	2,443,959	2,543,363	2,334,361	2,641,391	3,411,696	3,012,508	2,670,111	3,433,911	1,896,598	4,019,312	4,474,140
August	2,290,694	2,250,397	2,093,617	2,092,933	1,672,677	3,557,188	2,521,662	2,229,095	2,310,333	1,691,932	2,214,341	5,046,828	2,445,136	3,496,777	3,200,277
September	2,289,564	2,292,177	2,106,986	2,053,057	2,350,402	2,427,613	1,938,938	2,351,342	2,199,199	2,751,187	3,284,789	4,056,616	2,427,885	3,647,626	3,928,536
October	2,442,705	2,495,806	2,793,334	2,378,409	2,484,995	2,563,050	2,419,643	2,596,597	3,874,052	3,277,885	3,577,800	3,732,470	3,516,894	5,586,950	5,099,772
November	2,528,279	2,039,984	1,599,262	1,958,793	2,089,903	2,700,469	2,110,429	2,351,924	2,653,499	2,791,416	2,841,139	2,973,256	2,776,482	3,973,757	3,609,149
December	1,561,984	1,377,345	1,807,421	1,411,712	1,788,415	1,877,070	1,680,649	2,114,275	2,317,252	2,663,024	2,480,741	2,967,559	2,489,531	4,703,365	3,616,508
<b>Total</b>	<b>29,331,203</b>	<b>27,008,567</b>	<b>25,876,611</b>	<b>25,880,920</b>	<b>27,258,814</b>	<b>29,933,194</b>	<b>29,072,818</b>	<b>29,307,029</b>	<b>37,162,091</b>	<b>33,713,295</b>	<b>35,180,769</b>	<b>41,368,605</b>	<b>27,095,905</b>	<b>45,785,341</b>	<b>51,380,144</b>
% change from prior year		-7.9%	-4.2%	0.0%	5.3%	9.8%	-2.9%	0.8%	26.8%	-9.3%	4.4%	17.6%	-34.5%	69.0%	12.2%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC).

If you require an accessible version of this document, please contact us at [Tourism.Research@nau.edu](mailto:Tourism.Research@nau.edu).

**Yavapai County: Gross Sales (\$)**

Retail	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
January	113,697,328	95,344,902	85,725,608	89,994,006	96,736,992	110,965,352	111,505,709	119,853,039	125,037,258	127,623,708	146,103,749	152,596,836	164,974,937	187,658,400	217,620,158
February	113,060,886	93,851,596	92,927,082	95,045,986	100,530,909	106,281,311	115,649,139	127,348,181	136,544,257	143,983,822	144,809,020	140,693,808	162,915,522	201,337,768	216,218,537
March	129,591,657	104,297,399	64,255,666	107,960,938	110,150,281	119,826,589	126,301,388	141,950,896	151,868,894	161,113,659	169,243,540	179,052,925	176,693,768	244,496,322	266,675,376
April	124,628,306	103,726,066	100,335,308	102,857,968	107,755,435	117,080,698	125,275,369	141,840,177	144,149,002	159,133,122	164,337,083	180,077,325	172,291,313	248,434,254	261,098,198
May	121,381,694	112,065,540	106,201,000	106,416,384	113,494,041	124,057,296	131,666,988	144,035,731	149,975,679	158,034,308	172,554,305	180,101,724	216,118,833	245,860,025	245,631,612
June	131,881,129	106,386,663	102,941,253	113,373,689	114,185,207	122,583,350	127,181,727	140,837,622	156,561,077	162,947,046	174,340,289	175,171,276	211,909,257	244,955,134	255,734,390
July	121,478,331	106,860,230	98,112,052	104,016,106	107,463,075	120,020,809	124,355,714	144,420,919	144,190,443	155,219,710	153,776,851	174,434,506	207,092,187	224,175,980	231,257,571
August	117,436,711	107,536,942	101,586,451	106,390,325	117,041,409	125,293,377	129,921,273	144,776,614	151,304,696	158,233,649	171,573,905	181,339,365	210,631,289	231,779,351	248,753,481
September	110,805,526	100,354,915	97,735,259	104,491,102	110,297,416	113,686,608	124,274,961	140,586,570	145,174,344	161,849,364	159,671,483	168,571,353	209,174,208	242,033,588	243,020,313
October	108,345,944	98,050,176	95,424,363	102,856,405	111,176,528	121,596,651	124,066,384	133,063,287	146,793,969	156,637,766	165,784,658	186,214,821	205,579,754	240,583,960	249,708,525
November	107,572,984	102,819,527	103,937,489	105,509,337	113,489,274	122,317,386	132,110,498	152,671,006	156,078,120	169,272,149	172,347,828	182,048,929	211,955,436	238,209,631	252,010,800
December	133,606,303	122,400,266	124,616,990	130,658,156	136,274,254	146,569,873	154,841,659	163,521,841	181,384,201	189,718,411	194,368,575	217,818,922	242,945,590	280,201,196	289,151,534
<b>Total</b>	<b>1,433,486,799</b>	<b>1,253,694,222</b>	<b>1,173,798,521</b>	<b>1,269,570,402</b>	<b>1,338,594,821</b>	<b>1,450,279,300</b>	<b>1,527,150,809</b>	<b>1,694,905,883</b>	<b>1,789,061,940</b>	<b>1,903,766,714</b>	<b>1,988,911,286</b>	<b>2,118,121,790</b>	<b>2,392,282,094</b>	<b>2,829,725,609</b>	<b>2,976,880,495</b>
% change from prior year		-12.5%	-6.4%	8.2%	5.4%	8.3%	5.3%	11.0%	5.6%	6.4%	4.5%	6.5%	12.9%	18.3%	5.2%

**Yavapai County: Gross Sales (\$)**

Hotel/Motel	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
January	5,069,483	4,780,074	4,260,949	3,686,501	4,634,438	5,165,454	6,205,043	7,356,483	7,721,478	9,058,895	15,367,319	13,457,945	16,127,869	19,852,433	26,105,209
February	7,150,550	5,613,599	5,736,783	6,686,076	6,918,905	6,868,494	7,902,516	9,882,259	10,842,471	11,837,009	15,171,160	13,931,812	18,174,514	21,885,227	31,926,074
March	11,320,879	8,405,362	8,471,445	10,900,737	10,046,682	11,759,065	12,901,332	15,099,256	17,118,708	21,140,193	22,894,885	24,700,852	12,495,717	35,003,661	43,558,450
April	10,727,731	9,493,975	9,237,912	7,790,034	11,387,284	11,839,011	13,932,069	14,615,451	16,730,919	20,134,579	22,083,912	25,400,266	3,853,186	37,405,271	46,148,370
May	12,357,178	8,471,538	8,836,580	9,709,766	10,157,434	10,687,469	12,427,373	14,207,803	15,937,239	18,796,224	20,638,129	22,073,145	10,311,220	36,802,133	39,240,819
June	7,931,939	7,285,438	8,089,775	8,280,639	9,627,457	10,464,577	10,473,919	12,561,414	13,138,000	16,203,249	17,327,301	18,244,806	18,609,757	31,918,418	29,055,880
July	8,117,697	7,311,237	7,760,882	8,351,023	8,816,723	9,849,845	10,341,684	14,060,678	13,040,128	14,426,665	14,971,354	18,867,699	19,305,021	27,046,219	26,206,787
August	9,687,830	6,633,316	7,029,770	7,318,749	8,867,106	9,103,689	10,263,231	11,545,186	11,348,972	12,747,876	14,622,245	17,087,281	18,572,031	24,895,468	25,571,556
September	9,028,578	7,710,103	8,188,257	8,340,455	9,065,697	9,888,675	9,991,143	10,682,817	14,332,714	16,484,602	18,393,142	21,308,799	24,183,387	31,320,465	31,404,848
October	9,633,680	8,251,492	9,371,047	9,111,997	10,496,032	11,455,360	12,703,677	14,545,197	15,795,688	19,453,453	20,223,297	24,885,529	29,775,109	38,977,212	40,385,339
November	7,287,018	6,794,588	6,673,061	7,300,465	7,850,224	8,513,565	9,879,385	10,514,092	13,366,669	14,802,159	16,832,646	18,787,363	23,733,604	33,709,105	31,331,056
December	5,458,453	4,872,376	5,298,251	5,469,820	6,663,963	6,896,853	7,839,676	9,090,106	9,916,600	11,323,191	15,829,654	16,500,002	20,690,404	30,472,353	22,142,477
<b>Total</b>	<b>103,771,016</b>	<b>85,623,098</b>	<b>88,954,712</b>	<b>92,946,262</b>	<b>104,531,945</b>	<b>112,492,057</b>	<b>124,861,048</b>	<b>144,160,742</b>	<b>159,289,586</b>	<b>186,408,095</b>	<b>214,355,044</b>	<b>235,245,499</b>	<b>215,831,819</b>	<b>369,287,965</b>	<b>393,076,865</b>
% change from prior year		-17.5%	3.9%	4.5%	12.5%	7.6%	11.0%	15.5%	10.5%	17.0%	15.0%	9.7%	-8.3%	71.1%	6.4%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC).

If you require an accessible version of this document, please contact us at [Tourism.Research@nau.edu](mailto:Tourism.Research@nau.edu).