

**La Paz County: Gross Sales (\$)**

Restaurant /Bar	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	3,117,676	2,723,274	2,944,800	1,907,480	2,714,041	3,015,732	2,855,637	2,688,730	2,902,984	3,546,544	3,805,517	4,405,312	4,848,879	4,230,526	4,921,542	5,997,836
February	2,897,470	2,480,690	2,890,493	2,850,263	2,899,397	2,674,142	2,716,931	3,032,384	2,889,555	3,235,350	3,584,453	4,301,128	2,892,145	3,551,170	5,145,110	5,974,412
March	2,341,667	3,006,289	2,190,314	2,163,050	2,647,520	2,601,515	2,476,199	3,183,153	3,324,261	3,243,596	3,830,227	3,986,440	2,514,006	4,386,980	5,566,659	7,204,940
April	2,216,847	2,104,652	2,126,479	1,338,722	2,158,574	1,703,319	1,643,771	1,925,261	2,044,629	2,451,739	2,953,714	3,180,716	2,282,165	4,043,800	4,783,868	5,693,338
May	2,013,799	1,995,678	2,064,772	1,786,942	1,904,436	1,730,600	2,270,799	2,434,634	2,072,430	2,726,534	2,805,319	2,974,101	3,157,288	4,135,484	5,201,951	4,434,444
June	1,895,498	2,286,174	1,733,160	1,883,771	1,896,113	2,069,685	1,705,614	1,449,633	3,609,464	3,245,336	3,374,459	3,178,785	3,951,087	4,399,863	4,963,864	5,788,395
July	2,120,842	2,384,667	1,891,742	1,652,951	1,735,442	1,692,868	1,821,570	2,095,155	3,648,894	2,736,412	3,162,887	3,018,216	2,696,963	4,782,181	5,794,020	5,488,112
August	1,686,092	2,125,626	1,451,604	1,373,015	1,434,829	2,071,358	1,942,658	1,481,280	1,665,415	1,977,562	2,064,043	2,611,331	2,797,269	3,108,699	4,035,684	4,025,705
September	1,496,836	1,788,335	1,520,493	1,403,718	1,768,721	1,716,866	1,628,697	1,397,124	1,819,545	2,479,527	2,971,082	2,744,481	3,089,363	3,633,670	4,772,099	4,745,685
October	2,272,467	1,932,126	1,512,410	1,292,752	1,408,752	1,192,596	1,675,729	1,736,138	2,137,692	2,496,584	2,570,930	2,506,230	3,022,915	4,065,687	4,697,700	4,577,950
November	2,188,317	2,053,048	1,591,794	1,332,407	1,059,382	1,693,960	2,019,423	2,209,791	2,332,220	2,510,862	3,421,878	3,200,241	3,292,416	3,299,725	5,215,166	4,532,901
December	2,370,900	2,046,013	1,875,728	2,122,955	2,657,292	2,045,057	2,160,277	2,176,182	2,571,389	3,870,127	2,850,977	3,600,889	3,183,470	5,057,423	5,753,198	6,511,912
<b>Total</b>	<b>26,618,411</b>	<b>26,926,572</b>	<b>23,793,789</b>	<b>21,108,026</b>	<b>24,284,499</b>	<b>24,207,698</b>	<b>24,917,305</b>	<b>25,809,465</b>	<b>31,018,478</b>	<b>34,520,173</b>	<b>37,395,486</b>	<b>39,707,870</b>	<b>37,727,966</b>	<b>48,695,208</b>	<b>60,850,861</b>	<b>64,975,630</b>
% change from prior year		1.2%	-11.6%	-11.3%	15.0%	-0.3%	2.9%	3.6%	20.2%	11.3%	8.3%	6.2%	-5.0%	29.1%	25.0%	6.8%

**La Paz County: Gross Sales (\$)**

Amusement	2008	2009	2010 <sup>1</sup>	2011 <sup>1</sup>	2012 <sup>1</sup>	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	12,923	11,876	36,000	1,482,663	1,882,649	28,153	19,607	6,969	11,253	15,160	(Included in Greenlee Co.)					
February	32,412	15,155	30,192	1,902,965	1,850,567	33,115	24,015	13,560	10,294	16,686						
March	15,370	32,396	69,931	1,869,034	1,868,305	85,890	84,643	72,598	67,986	73,854						
April	12,038	13,065	14,133	935,797	1,235,199	32,236	55,947	27,134	22,303	66,878						
May	8,920	9,143	5,345	1,144,281	786,691	32,119	45,983	30,227	28,990	33,626						
June	11,264	7,370	901,159	842,387	43,520	43,927	57,409	38,498	40,343	40,531						
July	18,562	13,317	930,016	890,283	44,825	35,129	80,272	46,379	45,369	50,141						
August	12,270	11,281	613,483	629,378	48,768	39,839	56,139	31,287	36,112	32,951						
September	10,522	9,579	479,238	540,042	38,637	34,924	34,026	27,346	28,259	27,726						
October	9,831	22,738	747,183	737,680	33,597	28,186	31,731	19,776	73,813	15,540						
November	9,233	17,522	1,119,431	1,226,579	21,160	19,949	26,622	38,657	8,780	10,352						
December	12,666	11,915	1,511,982	1,227,632	24,548	20,200	8,218	82,930	7,606	14,087						
<b>Total</b>	<b>166,011</b>	<b>175,357</b>	<b>6,458,093</b>	<b>13,428,721</b>	<b>7,878,466</b>	<b>433,667</b>	<b>524,612</b>	<b>435,361</b>	<b>381,108</b>	<b>397,532</b>						
% change from prior year		5.6%					21.0%	-17.0%	-12.5%	4.3%						

<sup>1</sup> Note: Amusement Sales include Yuma County beginning June 2010 to May 2012.

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC).

If you require an accessible version of this document, please contact us at [Tourism.Research@nau.edu](mailto:Tourism.Research@nau.edu).

**La Paz County: Gross Sales (\$)**

Retail	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	16,488,351	15,581,706	16,506,602	17,810,998	19,413,133	17,842,712	18,468,469	17,987,855	18,419,091	21,195,222	20,109,747	20,641,445	22,615,495	18,200,980	20,782,700	27,830,403
February	14,896,081	11,780,353	14,534,600	14,371,987	14,450,703	12,399,760	13,051,153	13,900,100	14,574,854	14,085,289	16,062,344	14,380,437	15,354,985	16,208,705	19,207,243	20,468,943
March	12,925,863	11,196,895	7,006,641	13,125,884	13,063,162	13,517,142	12,640,927	11,872,106	12,342,970	12,415,487	14,276,302	17,049,736	14,554,443	17,714,726	18,913,804	19,305,267
April	9,236,931	8,415,195	7,960,072	9,672,650	9,348,772	9,346,896	10,349,539	11,048,539	11,233,577	11,578,550	11,115,671	12,491,980	14,072,408	16,420,564	16,426,682	19,000,309
May	8,728,596	7,789,686	8,684,633	9,830,015	10,025,771	11,827,865	9,429,323	9,688,647	10,435,534	11,054,152	11,561,670	12,168,269	14,826,363	14,712,898	15,122,977	16,950,137
June	8,913,398	7,700,076	8,321,464	9,694,186	10,380,051	9,762,939	10,845,280	10,013,745	9,990,513	11,183,230	12,294,857	9,187,571	13,911,916	14,117,682	13,829,701	16,284,620
July	8,417,949	7,882,599	8,289,996	9,597,782	8,534,153	13,644,500	9,650,982	9,634,646	9,290,042	10,635,860	10,989,027	12,265,154	14,010,108	13,540,509	16,592,702	15,173,798
August	7,840,815	7,634,204	7,168,994	8,895,911	8,039,036	7,834,314	8,533,377	8,088,014	9,060,123	8,804,124	10,439,829	11,310,272	12,224,653	12,436,902	12,146,874	14,321,762
September	7,326,060	7,409,876	7,663,956	7,262,019	8,339,045	8,234,074	8,167,217	10,306,123	8,983,332	5,827,423	10,098,773	9,861,445	12,459,758	12,804,547	13,199,255	15,284,765
October	8,533,989	7,509,690	7,692,353	9,580,810	8,939,346	9,228,620	9,182,274	11,287,264	9,336,166	10,066,439	11,037,567	12,128,171	12,728,078	14,388,057	15,168,586	13,919,195
November	8,074,857	9,968,512	9,985,712	10,550,771	10,572,381	10,368,273	11,361,110	11,606,882	12,462,697	13,156,679	13,085,599	14,745,498	14,432,850	14,994,136	19,612,635	17,990,916
December	12,051,309	11,866,099	10,674,519	12,491,766	12,031,536	12,877,675	12,221,779	13,396,043	13,693,024	15,511,337	15,058,775	16,723,058	17,171,156	18,643,368	22,435,430	20,972,186
<b>Total</b>	<b>123,434,199</b>	<b>114,734,891</b>	<b>114,489,542</b>	<b>132,884,779</b>	<b>133,137,089</b>	<b>136,884,770</b>	<b>133,901,430</b>	<b>138,829,964</b>	<b>139,821,923</b>	<b>145,513,792</b>	<b>156,130,161</b>	<b>162,953,036</b>	<b>178,362,213</b>	<b>184,183,074</b>	<b>203,438,589</b>	<b>217,502,301</b>
% change from prior year		-7.0%	-0.2%	16.1%	0.2%	2.8%	-2.2%	3.7%	0.7%	4.1%	7.3%	4.4%	9.5%	3.3%	10.5%	6.9%

**La Paz County: Gross Sales (\$)**

Hotel/Motel	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	633,613	710,968	728,802	846,901	364,305	880,309	866,375	852,513	848,001	946,845	1,025,358	1,126,361	1,375,179	1,386,786	1,811,157	1,331,480
February	613,544	455,934	568,749	891,853	515,170	626,527	542,229	466,377	575,493	695,031	902,404	1,061,122	788,424	1,259,066	1,429,368	1,773,309
March	505,819	513,885	500,624	506,787	576,382	560,103	552,077	737,025	652,836	675,315	906,405	1,562,303	639,677	1,243,297	1,790,879	1,696,924
April	425,464	378,704	374,191	378,613	481,118	500,563	416,124	437,635	453,473	520,934	846,809	689,812	693,819	2,106,141	1,522,735	1,431,075
May	465,884	395,881	412,521	312,713	534,435	615,729	513,298	617,831	668,743	579,183	845,372	794,853	1,574,666	1,557,619	1,486,340	830,926
June	507,607	525,187	486,155	557,571	602,046	570,866	533,640	559,839	632,161	805,737	2,017,081	1,218,873	1,695,744	1,659,536	1,715,965	2,107,599
July	526,653	445,166	-347,935	429,571	520,567	566,626	716,962	649,587	722,400	730,503	1,161,678	1,263,350	1,307,222	1,755,178	1,775,490	1,636,921
August	470,085	468,178	355,276	733,770	490,138	482,196	518,701	411,733	475,314	459,493	644,709	860,953	1,568,781	1,255,226	1,305,100	1,344,623
September	348,931	586,617	363,989	-151,210	450,377	437,989	313,886	494,635	478,797	592,997	766,803	920,255	1,720,981	1,236,241	1,474,363	1,384,148
October	360,746	457,893	323,363	348,399	469,801	420,530	442,117	511,748	550,486	650,115	851,425	751,599	1,518,792	1,288,526	1,330,394	1,031,345
November	385,279	359,033	384,768	332,776	461,205	451,367	395,524	629,871	582,067	608,818	721,627	914,838	952,318	1,125,243	1,184,155	1,137,559
December	431,350	453,585	476,872	322,657	456,928	402,908	406,971	494,791	560,199	591,795	611,846	722,128	1,101,603	1,047,854	1,020,555	1,004,194
<b>Total</b>	<b>5,674,975</b>	<b>5,751,031</b>	<b>4,627,375</b>	<b>5,510,401</b>	<b>5,922,472</b>	<b>6,515,713</b>	<b>6,217,904</b>	<b>6,863,585</b>	<b>7,199,970</b>	<b>7,856,766</b>	<b>11,301,517</b>	<b>11,886,447</b>	<b>14,937,206</b>	<b>16,920,713</b>	<b>17,846,501</b>	<b>16,710,103</b>
% change from prior year		1.3%	-19.5%	19.1%	7.5%	10.0%	-4.6%	10.4%	4.9%	9.1%	43.8%	5.2%	25.7%	13.3%	5.5%	-6.4%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC).

If you require an accessible version of this document, please contact us at [Tourism.Research@nau.edu](mailto:Tourism.Research@nau.edu).