

**La Paz County: Gross Sales (\$)**

| Restaurant /Bar          | 2008              | 2009              | 2010              | 2011              | 2012              | 2013              | 2014              | 2015              | 2016              | 2017              | 2018              | 2019              | 2020              | 2021              |
|--------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| January                  | 3,117,676         | 2,723,274         | 2,944,800         | 1,907,480         | 2,714,041         | 3,015,732         | 2,855,637         | 2,688,730         | 2,902,984         | 3,546,544         | 3,805,517         | 4,405,312         | 4,848,879         | 4,230,526         |
| February                 | 2,897,470         | 2,480,690         | 2,890,493         | 2,850,263         | 2,899,397         | 2,674,142         | 2,716,931         | 3,032,384         | 2,889,555         | 3,235,350         | 3,584,453         | 4,301,128         | 2,892,145         | 3,551,170         |
| March                    | 2,341,667         | 3,006,289         | 2,190,314         | 2,163,050         | 2,647,520         | 2,601,515         | 2,476,199         | 3,183,153         | 3,324,261         | 3,243,596         | 3,830,227         | 3,986,440         | 2,514,006         | 4,386,980         |
| April                    | 2,216,847         | 2,104,652         | 2,126,479         | 1,338,722         | 2,158,574         | 1,703,319         | 1,643,771         | 1,925,261         | 2,044,629         | 2,451,739         | 2,953,714         | 3,180,716         | 2,282,165         | 4,043,800         |
| May                      | 2,013,799         | 1,995,678         | 2,064,772         | 1,786,942         | 1,904,436         | 1,730,600         | 2,270,799         | 2,434,634         | 2,072,430         | 2,726,534         | 2,805,319         | 2,974,101         | 3,157,288         | 4,135,484         |
| June                     | 1,895,498         | 2,286,174         | 1,733,160         | 1,883,771         | 1,896,113         | 2,069,685         | 1,705,614         | 1,449,633         | 3,609,464         | 3,245,336         | 3,374,459         | 3,178,785         | 3,951,087         | 4,399,863         |
| July                     | 2,120,842         | 2,384,667         | 1,891,742         | 1,652,951         | 1,735,442         | 1,692,868         | 1,821,570         | 2,095,155         | 3,648,894         | 2,736,412         | 3,162,887         | 3,018,216         | 2,696,963         | 4,782,181         |
| August                   | 1,686,092         | 2,125,626         | 1,451,604         | 1,373,015         | 1,434,829         | 2,071,358         | 1,942,658         | 1,481,280         | 1,665,415         | 1,977,562         | 2,064,043         | 2,611,331         | 2,797,269         | 3,108,699         |
| September                | 1,496,836         | 1,788,335         | 1,520,493         | 1,403,718         | 1,768,721         | 1,716,866         | 1,628,697         | 1,397,124         | 1,819,545         | 2,479,527         | 2,971,082         | 2,744,481         | 3,089,363         | 3,633,670         |
| October                  | 2,272,467         | 1,932,126         | 1,512,410         | 1,292,752         | 1,408,752         | 1,192,596         | 1,675,729         | 1,736,138         | 2,137,692         | 2,496,584         | 2,570,930         | 2,506,230         | 3,022,915         | 4,065,687         |
| November                 | 2,188,317         | 2,053,048         | 1,591,794         | 1,332,407         | 1,059,382         | 1,693,960         | 2,019,423         | 2,209,791         | 2,332,220         | 2,510,862         | 3,421,878         | 3,200,241         | 3,292,416         | 3,299,725         |
| December                 | 2,370,900         | 2,046,013         | 1,875,728         | 2,122,955         | 2,657,292         | 2,045,057         | 2,160,277         | 2,176,182         | 2,571,389         | 3,870,127         | 2,850,977         | 3,600,889         | 3,183,470         | 5,057,423         |
| <b>Total</b>             | <b>26,618,411</b> | <b>26,926,572</b> | <b>23,793,789</b> | <b>21,108,026</b> | <b>24,284,499</b> | <b>24,207,698</b> | <b>24,917,305</b> | <b>25,809,465</b> | <b>31,018,478</b> | <b>34,520,173</b> | <b>37,395,486</b> | <b>39,707,870</b> | <b>37,727,966</b> | <b>48,695,208</b> |
| % change from prior year |                   | 1.2%              | -11.6%            | -11.3%            | 15.0%             | -0.3%             | 2.9%              | 3.6%              | 20.2%             | 11.3%             | 8.3%              | 6.2%              | -5.0%             | 29.1%             |

**La Paz County: Gross Sales (\$)**

| Amusement                | 2008           | 2009           | 2010 <sup>1</sup> | 2011 <sup>1</sup> | 2012 <sup>1</sup> | 2013           | 2014           | 2015           | 2016           | 2017           | 2018                       | 2019 | 2020 | 2021 |
|--------------------------|----------------|----------------|-------------------|-------------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------------------|------|------|------|
| January                  | 12,923         | 11,876         | 36,000            | 1,482,663         | 1,882,649         | 28,153         | 19,607         | 6,969          | 11,253         | 15,160         | (Included in Greenlee Co.) |      |      |      |
| February                 | 32,412         | 15,155         | 30,192            | 1,902,965         | 1,850,567         | 33,115         | 24,015         | 13,560         | 10,294         | 16,686         |                            |      |      |      |
| March                    | 15,370         | 32,396         | 69,931            | 1,869,034         | 1,868,305         | 85,890         | 84,643         | 72,598         | 67,986         | 73,854         |                            |      |      |      |
| April                    | 12,038         | 13,065         | 14,133            | 935,797           | 1,235,199         | 32,236         | 55,947         | 27,134         | 22,303         | 66,878         |                            |      |      |      |
| May                      | 8,920          | 9,143          | 5,345             | 1,144,281         | 786,691           | 32,119         | 45,983         | 30,227         | 28,990         | 33,626         |                            |      |      |      |
| June                     | 11,264         | 7,370          | 901,159           | 842,387           | 43,520            | 43,927         | 57,409         | 38,498         | 40,343         | 40,531         |                            |      |      |      |
| July                     | 18,562         | 13,317         | 930,016           | 890,283           | 44,825            | 35,129         | 80,272         | 46,379         | 45,369         | 50,141         |                            |      |      |      |
| August                   | 12,270         | 11,281         | 613,483           | 629,378           | 48,768            | 39,839         | 56,139         | 31,287         | 36,112         | 32,951         |                            |      |      |      |
| September                | 10,522         | 9,579          | 479,238           | 540,042           | 38,637            | 34,924         | 34,026         | 27,346         | 28,259         | 27,726         |                            |      |      |      |
| October                  | 9,831          | 22,738         | 747,183           | 737,680           | 33,597            | 28,186         | 31,731         | 19,776         | 73,813         | 15,540         |                            |      |      |      |
| November                 | 9,233          | 17,522         | 1,119,431         | 1,226,579         | 21,160            | 19,949         | 26,622         | 38,657         | 8,780          | 10,352         |                            |      |      |      |
| December                 | 12,666         | 11,915         | 1,511,982         | 1,227,632         | 24,548            | 20,200         | 8,218          | 82,930         | 7,606          | 14,087         |                            |      |      |      |
| <b>Total</b>             | <b>166,011</b> | <b>175,357</b> | <b>6,458,093</b>  | <b>13,428,721</b> | <b>7,878,466</b>  | <b>433,667</b> | <b>524,612</b> | <b>435,361</b> | <b>381,108</b> | <b>397,532</b> |                            |      |      |      |
| % change from prior year |                | 5.6%           |                   |                   |                   |                | 21.0%          | -17.0%         | -12.5%         | 4.3%           |                            |      |      |      |

<sup>1</sup> Note: Amusement Sales include Yuma County beginning June 2010 to May 2012.

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC).

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**La Paz County: Gross Sales (\$)**

| Retail                   | 2008               | 2009               | 2010               | 2011               | 2012               | 2013               | 2014               | 2015               | 2016               | 2017               | 2018               | 2019               | 2020               | 2021               |
|--------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| January                  | 16,488,351         | 15,581,706         | 16,506,602         | 17,810,998         | 19,413,133         | 17,842,712         | 18,468,469         | 17,987,855         | 18,419,091         | 21,195,222         | 20,109,747         | 20,641,445         | 22,615,495         | 18,200,980         |
| February                 | 14,896,081         | 11,780,353         | 14,534,600         | 14,371,987         | 14,450,703         | 12,399,760         | 13,051,153         | 13,900,100         | 14,574,854         | 14,085,289         | 16,062,344         | 14,380,437         | 15,354,985         | 16,208,705         |
| March                    | 12,925,863         | 11,196,895         | 7,006,641          | 13,125,884         | 13,063,162         | 13,517,142         | 12,640,927         | 11,872,106         | 12,342,970         | 12,415,487         | 14,276,302         | 17,049,736         | 14,554,443         | 17,714,726         |
| April                    | 9,236,931          | 8,415,195          | 7,960,072          | 9,672,650          | 9,348,772          | 9,346,896          | 10,349,539         | 11,048,539         | 11,233,577         | 11,578,550         | 11,115,671         | 12,491,980         | 14,072,408         | 16,420,564         |
| May                      | 8,728,596          | 7,789,686          | 8,684,633          | 9,830,015          | 10,025,771         | 11,827,865         | 9,429,323          | 9,688,647          | 10,435,534         | 11,054,152         | 11,561,670         | 12,168,269         | 14,826,363         | 14,712,898         |
| June                     | 8,913,398          | 7,700,076          | 8,321,464          | 9,694,186          | 10,380,051         | 9,762,939          | 10,845,280         | 10,013,745         | 9,990,513          | 11,183,230         | 12,294,857         | 9,187,571          | 13,911,916         | 14,117,682         |
| July                     | 8,417,949          | 7,882,599          | 8,289,996          | 9,597,782          | 8,534,153          | 13,644,500         | 9,650,982          | 9,634,646          | 9,290,042          | 10,635,860         | 10,989,027         | 12,265,154         | 14,010,108         | 13,540,509         |
| August                   | 7,840,815          | 7,634,204          | 7,168,994          | 8,895,911          | 8,039,036          | 7,834,314          | 8,533,377          | 8,088,014          | 9,060,123          | 8,804,124          | 10,439,829         | 11,310,272         | 12,224,653         | 12,436,902         |
| September                | 7,326,060          | 7,409,876          | 7,663,956          | 7,262,019          | 8,339,045          | 8,234,074          | 8,167,217          | 10,306,123         | 8,983,332          | 5,827,423          | 10,098,773         | 9,861,445          | 12,459,758         | 12,804,547         |
| October                  | 8,533,989          | 7,509,690          | 7,692,353          | 9,580,810          | 8,939,346          | 9,228,620          | 9,182,274          | 11,287,264         | 9,336,166          | 10,066,439         | 11,037,567         | 12,128,171         | 12,728,078         | 14,388,057         |
| November                 | 8,074,857          | 9,968,512          | 9,985,712          | 10,550,771         | 10,572,381         | 10,368,273         | 11,361,110         | 11,606,882         | 12,462,697         | 13,156,679         | 13,085,599         | 14,745,498         | 14,432,850         | 14,994,136         |
| December                 | 12,051,309         | 11,866,099         | 10,674,519         | 12,491,766         | 12,031,536         | 12,877,675         | 12,221,779         | 13,396,043         | 13,693,024         | 15,511,337         | 15,058,775         | 16,723,058         | 17,171,156         | 18,643,368         |
| <b>Total</b>             | <b>123,434,199</b> | <b>114,734,891</b> | <b>114,489,542</b> | <b>132,884,779</b> | <b>133,137,089</b> | <b>136,884,770</b> | <b>133,901,430</b> | <b>138,829,964</b> | <b>139,821,923</b> | <b>145,513,792</b> | <b>156,130,161</b> | <b>162,953,036</b> | <b>178,362,213</b> | <b>184,183,074</b> |
| % change from prior year |                    | -7.0%              | -0.2%              | 16.1%              | 0.2%               | 2.8%               | -2.2%              | 3.7%               | 0.7%               | 4.1%               | 7.3%               | 4.4%               | 9.5%               | 3.3%               |

**La Paz County: Gross Sales (\$)**

| Hotel/Motel              | 2008             | 2009             | 2010             | 2011             | 2012             | 2013             | 2014             | 2015             | 2016             | 2017             | 2018              | 2019              | 2020              | 2021              |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| January                  | 633,613          | 710,968          | 728,802          | 846,901          | 364,305          | 880,309          | 866,375          | 852,513          | 848,001          | 946,845          | 1,025,358         | 1,126,361         | 1,375,179         | 1,386,786         |
| February                 | 613,544          | 455,934          | 568,749          | 891,853          | 515,170          | 626,527          | 542,229          | 466,377          | 575,493          | 695,031          | 902,404           | 1,061,122         | 788,424           | 1,259,066         |
| March                    | 505,819          | 513,885          | 500,624          | 506,787          | 576,382          | 560,103          | 552,077          | 737,025          | 652,836          | 675,315          | 906,405           | 1,562,303         | 639,677           | 1,243,297         |
| April                    | 425,464          | 378,704          | 374,191          | 378,613          | 481,118          | 500,563          | 416,124          | 437,635          | 453,473          | 520,934          | 846,809           | 689,812           | 693,819           | 2,106,141         |
| May                      | 465,884          | 395,881          | 412,521          | 312,713          | 534,435          | 615,729          | 513,298          | 617,831          | 668,743          | 579,183          | 845,372           | 794,853           | 1,574,666         | 1,557,619         |
| June                     | 507,607          | 525,187          | 486,155          | 557,571          | 602,046          | 570,866          | 533,640          | 559,839          | 632,161          | 805,737          | 2,017,081         | 1,218,873         | 1,695,744         | 1,659,536         |
| July                     | 526,653          | 445,166          | -347,935         | 429,571          | 520,567          | 566,626          | 716,962          | 649,587          | 722,400          | 730,503          | 1,161,678         | 1,263,350         | 1,307,222         | 1,755,178         |
| August                   | 470,085          | 468,178          | 355,276          | 733,770          | 490,138          | 482,196          | 518,701          | 411,733          | 475,314          | 459,493          | 644,709           | 860,953           | 1,568,781         | 1,255,226         |
| September                | 348,931          | 586,617          | 363,989          | -151,210         | 450,377          | 437,989          | 313,886          | 494,635          | 478,797          | 592,997          | 766,803           | 920,255           | 1,720,981         | 1,236,241         |
| October                  | 360,746          | 457,893          | 323,363          | 348,399          | 469,801          | 420,530          | 442,117          | 511,748          | 550,486          | 650,115          | 851,425           | 751,599           | 1,518,792         | 1,288,526         |
| November                 | 385,279          | 359,033          | 384,768          | 332,776          | 461,205          | 451,367          | 395,524          | 629,871          | 582,067          | 608,818          | 721,627           | 914,838           | 952,318           | 1,125,243         |
| December                 | 431,350          | 453,585          | 476,872          | 322,657          | 456,928          | 402,908          | 406,971          | 494,791          | 560,199          | 591,795          | 611,846           | 722,128           | 1,101,603         | 1,047,854         |
| <b>Total</b>             | <b>5,674,975</b> | <b>5,751,031</b> | <b>4,627,375</b> | <b>5,510,401</b> | <b>5,922,472</b> | <b>6,515,713</b> | <b>6,217,904</b> | <b>6,863,585</b> | <b>7,199,970</b> | <b>7,856,766</b> | <b>11,301,517</b> | <b>11,886,447</b> | <b>14,937,206</b> | <b>16,920,713</b> |
| % change from prior year |                  | 1.3%             | -19.5%           | 19.1%            | 7.5%             | 10.0%            | -4.6%            | 10.4%            | 4.9%             | 9.1%             | 43.8%             | 5.2%              | 25.7%             | 13.3%             |

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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