

## The Remote Seller and Online Marketplace Sector began October 2019

### Gross Sales

Apache County	Remote Seller 2019	2020	% Ch
January		\$1,414,282	
February		1,559,858	
March		1,671,921	
April		2,446,983	
May		2,767,709	
June		2,861,074	
July		3,386,600	
August		2,874,268	
September		2,563,552	
October	1,210,111	2,816,303	132.7%
November	1,986,899	3,644,820	83.4%
December	2,149,892	3,596,733	67.3%
<b>Total</b>	<b>\$5,346,902</b>	<b>\$31,604,103</b>	

### Gross Sales

Cochise County	Remote Seller 2019	2020	% Ch
January		\$8,357,653	
February		6,992,957	
March		7,771,783	
April		9,556,015	
May		10,229,664	
June		9,893,635	
July		10,422,642	
August		9,982,580	
September		9,618,110	
October	4,919,174	10,608,778	115.7%
November	8,148,658	12,155,276	49.2%
December	9,722,201	14,181,735	45.9%
<b>Total</b>	<b>\$22,790,033</b>	<b>\$119,770,828</b>	

### Gross Sales

Coconino County	Remote Seller 2019	2020	% Ch
January		\$7,672,180	
February		7,109,150	
March		7,635,571	
April		9,179,121	
May		11,211,594	
June		11,408,969	
July		12,235,437	
August		12,696,262	
September		12,395,690	
October	6,566,052	11,840,760	80.3%
November	7,924,911	12,693,724	60.2%
December	9,726,526	15,096,955	55.2%
<b>Total</b>	<b>\$24,217,489</b>	<b>\$131,175,413</b>	

Note: Data is lagged by one month to reflect the month in which sales most probably occurred.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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**Gross Sales**

<b>Gila</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$2,307,974	
February		2,341,201	
March		2,694,856	
April		3,343,122	
May		3,786,998	
June		3,810,820	
July		4,063,361	
August		3,917,829	
September		4,070,684	
October	1,749,696	3,989,602	128.0%
November	2,757,522	4,481,998	62.5%
December	3,325,701	5,470,958	64.5%
<b>Total</b>	<b>\$7,832,919</b>	<b>\$44,279,403</b>	

**Gross Sales**

<b>Graham</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$1,364,425	
February		1,514,965	
March		1,828,336	
April		2,156,164	
May		2,332,918	
June		2,444,423	
July		2,364,326	
August		2,448,421	
September		2,286,056	
October	1,064,660	2,375,384	123.1%
November	1,668,987	2,890,076	73.2%
December	2,139,604	3,372,399	57.6%
<b>Total</b>	<b>\$4,873,251</b>	<b>\$27,377,893</b>	

**Gross Sales**

<b>Greenlee</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$475,335	
February		559,590	
March		620,700	
April		682,584	
May		779,544	
June		1,079,391	
July		963,354	
August		810,916	
September		743,626	
October	343,442	737,872	114.8%
November	601,056	962,859	60.2%
December	677,764	1,047,343	54.5%
<b>Total</b>	<b>\$1,622,262</b>	<b>\$9,463,114</b>	

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**Gross Sales**

<b>La Paz</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$1,453,055	
February		1,397,987	
March		1,378,457	
April		1,510,838	
May		1,506,882	
June		1,260,259	
July		1,389,521	
August		1,202,933	
September		1,324,554	
October	752,952	1,570,099	108.5%
November	1,328,150	1,986,092	49.5%
December	1,573,316	2,351,829	49.5%
<b>Total</b>	<b>\$3,654,418</b>	<b>\$18,332,506</b>	

**Gross Sales**

<b>Maricopa</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$243,326,459	
February		237,398,179	
March		279,687,062	
April		332,279,959	
May		356,127,435	
June		357,041,179	
July		385,316,906	
August		386,940,655	
September		376,532,372	
October	181,006,178	420,127,357	132.1%
November	267,603,543	478,465,141	78.8%
December	342,221,961	577,682,952	68.8%
<b>Total</b>	<b>\$790,831,682</b>	<b>\$4,430,925,656</b>	

**Gross Sales**

<b>Mohave</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$11,252,690	
February		11,246,571	
March		12,410,444	
April		17,191,262	
May		16,414,624	
June		15,824,526	
July		16,489,026	
August		15,565,725	
September		15,513,171	
October	7,321,090	16,778,293	129.2%
November	11,959,886	19,621,936	64.1%
December	14,561,431	23,920,275	64.3%
<b>Total</b>	<b>\$33,842,407</b>	<b>\$192,228,543</b>	

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**Gross Sales**

<b>Navajo</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$3,510,996	
February		3,445,631	
March		4,163,553	
April		5,373,908	
May		6,366,481	
June		6,647,993	
July		7,154,229	
August		6,811,413	
September		6,117,800	
October	2,726,394	6,502,001	138.5%
November	4,173,778	7,133,646	70.9%
December	4,946,279	8,628,949	74.5%
<b>Total</b>	<b>\$11,846,451</b>	<b>\$71,856,600</b>	

**Gross Sales**

<b>Pima</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$53,004,528	
February		52,920,545	
March		59,417,229	
April		73,756,799	
May		79,878,832	
June		76,495,171	
July		82,147,359	
August		80,703,981	
September		77,769,805	
October	41,328,576	85,019,071	105.7%
November	57,896,590	94,410,987	63.1%
December	71,845,173	116,238,765	61.8%
<b>Total</b>	<b>\$171,070,339</b>	<b>\$931,763,072</b>	

**Gross Sales**

<b>Pinal</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$18,756,929	
February		18,897,746	
March		21,456,321	
April		27,731,616	
May		29,061,062	
June		29,131,173	
July		29,478,809	
August		28,276,830	
September		27,421,696	
October	12,643,060	30,313,252	139.8%
November	20,370,929	35,799,085	75.7%
December	26,660,004	44,962,850	68.7%
<b>Total</b>	<b>\$59,673,993</b>	<b>\$341,287,369</b>	

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**Gross Sales**

<b>Santa Cruz</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$4,283,215	
February		4,383,778	
March		4,142,764	
April		3,774,762	
May		4,286,596	
June		4,477,782	
July		4,583,069	
August		4,686,882	
September		4,569,241	
October	2,195,899	4,990,352	127.3%
November	6,049,955	6,398,595	5.8%
December	5,482,920	6,572,268	19.9%
<b>Total</b>	<b>\$13,728,774</b>	<b>\$57,149,304</b>	

**Gross Sales**

<b>Yavapai</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$14,566,191	
February		14,315,059	
March		16,285,791	
April		19,360,829	
May		21,422,752	
June		20,962,930	
July		22,333,163	
August		23,266,850	
September		21,785,106	
October	10,911,688	23,166,811	112.3%
November	16,838,828	25,822,702	53.4%
December	20,011,043	31,283,987	56.3%
<b>Total</b>	<b>\$47,761,559</b>	<b>\$254,572,171</b>	

**Gross Sales**

<b>Yuma</b>	<b>Remote Seller</b>		
<b>County</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$8,492,596	
February		8,641,577	
March		9,119,950	
April		11,098,467	
May		12,321,354	
June		12,214,267	
July		12,557,477	
August		11,798,998	
September		11,158,843	
October	5,056,517	13,201,913	161.1%
November	9,524,271	14,411,667	51.3%
December	11,025,159	19,572,924	77.5%
<b>Total</b>	<b>\$25,605,947</b>	<b>\$144,590,033</b>	

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**Gross Sales**

<b>Arizona</b>	<b>Remote Seller</b>		
<b>Total</b>	<b>2019</b>	<b>2020</b>	<b>% Ch</b>
January		\$380,238,509	
February		372,724,793	
March		430,284,736	
April		519,442,428	
May		558,494,446	
June		555,553,591	
July		594,885,280	
August		591,984,544	
September		573,870,305	
October	279,795,490	634,037,848	126.6%
November	418,833,964	720,878,603	72.1%
December	526,068,975	873,980,923	66.1%
<b>Total</b>	<b>\$1,224,698,429</b>	<b>\$6,806,376,006</b>	

Note: Data is shown in the month sales occurred.

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