

## Gross Sales by Sector

Apache		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$910,571	\$1,264,097	\$1,844,158	103%	46%	\$13,135	\$3,506	\$10,540	-20%	201%	\$9,070,502	\$14,599,226	\$13,327,257	47%	-9%	\$557,678	\$910,965	\$2,198,828	294%	141%
February	979,586	1,368,353	1,802,753	84%	32%	428,685	16,235	5,045	-99%	-69%	9,319,888	14,052,043	14,129,780	52%	1%	528,307	840,579	1,003,807	90%	19%
March	1,157,539	1,540,336	1,606,519	39%	4%	11,155	39,053	8,737	-22%	-78%	9,849,969	17,720,270	14,206,680	44%	-20%	733,077	1,240,687	1,087,737	48%	-12%
April	1,119,343	1,932,518	1,825,401	63%	-6%	18,066	31,685	8,453	-53%	-73%	19,024,287	17,450,861	15,363,976	-19%	-12%	860,013	1,542,458	1,267,321	47%	-18%
May	1,504,342	1,935,484	2,099,317	40%	8%	14,358	46,704	10,751	-25%	-77%	13,005,618	16,592,395	15,211,897	17%	-8%	934,346	1,679,777	1,464,346	57%	-13%
June	1,416,955	2,187,469	2,096,172	48%	-4%	7,566	47,789	14,507	92%	-70%	11,863,861	17,699,811	15,798,754	33%	-11%	1,094,138	1,818,402	2,455,826	124%	35%
July	1,934,349	2,396,228	2,345,076	21%	-2%	18,174	59,021	24,465	35%	-59%	15,817,037	16,260,048	26,444,633	67%	63%	1,361,146	2,231,715	2,257,182	66%	1%
August	1,585,005	2,071,528	2,065,740	30%	0%	7,079	28,477	24,271	243%	-15%	13,413,373	19,488,482	12,961,785	-3%	-33%	925,170	2,095,015	1,807,546	95%	-14%
September	1,649,806	2,067,715	2,336,192	42%	13%	23,529	102,744	16,183	-31%	-84%	11,815,996	41,179,049	13,712,575	16%	-67%	1,115,133	1,254,442	1,978,372	77%	58%
October	1,363,839	2,485,749	1,604,984	18%	-35%	3,675	33,501	38,270	941%	14%	11,111,242	17,935,081	14,257,654	28%	-21%	1,067,076	1,381,561	1,296,191	21%	-6%
November	1,534,872	561,222	1,424,694	-7%	154%	25,085	17,515	7,366	-71%	-58%	11,523,535	17,075,982	12,408,424	8%	-27%	725,417	94,792	-228,388	-131%	-341%
December	1,141,577	1,610,650	1,645,940	44%	2%	7,580	12,611	5,824	-23%	-54%	12,797,993	18,626,468	17,287,353	35%	-7%	599,978	721,491	1,543,607	157%	114%
Total	\$16,297,784	\$21,421,349	\$22,696,946	39%	6%	\$578,087	\$438,841	\$174,412	-70%	-60%	\$148,613,301	\$228,679,716	\$185,110,768	25%	-19%	\$10,501,479	\$15,811,884	\$18,132,375	73%	15%

# Gross Sales by Sector

Cochise		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$11,862,131	\$14,192,522	\$17,804,681	50%	25%	\$455,028	\$474,492	\$497,952	9%	5%	\$65,114,992	\$85,195,272	\$89,893,578	38%	6%	\$3,239,229	\$4,752,833	\$4,436,568	37%	-7%
February	12,914,028	16,269,162	17,006,554	32%	5%	489,276	541,857	527,533	8%	-3%	68,899,553	87,912,383	92,639,239	34%	5%	4,079,033	5,798,954	4,441,643	9%	-23%
March	15,588,238	18,706,828	18,449,083	18%	-1%	808,650	1,062,356	769,785	-5%	-28%	94,655,529	111,763,100	107,390,098	13%	-4%	4,424,141	5,020,342	5,513,890	25%	10%
April	14,501,738	17,373,252	18,772,708	29%	8%	579,552	641,060	726,554	25%	13%	89,095,668	104,476,196	110,821,443	24%	6%	3,662,666	5,477,311	5,138,323	40%	-6%
May	14,641,762	16,508,165	16,940,554	16%	3%	638,337	814,641	924,886	45%	14%	78,257,617	95,726,862	101,895,954	30%	6%	3,594,981	4,062,487	4,441,075	24%	9%
June	13,899,242	16,057,839	17,743,729	28%	10%	609,955	674,148	664,268	9%	-1%	76,544,563	102,216,499	101,473,894	33%	-1%	3,359,309	3,640,428	3,828,968	14%	5%
July	13,622,099	16,163,356	16,791,802	23%	4%	596,365	624,006	739,500	24%	19%	75,957,826	95,109,794	111,267,294	46%	17%	3,511,025	4,007,304	3,674,161	5%	-8%
August	13,196,114	15,665,458	16,112,784	22%	3%	446,205	406,428	470,136	5%	16%	76,813,250	93,153,144	97,064,064	26%	4%	3,448,307	3,333,419	3,252,371	-6%	-2%
September	13,367,272	15,755,195	19,338,854	45%	23%	615,995	738,807	558,514	-9%	-24%	81,779,630	95,624,045	101,930,968	25%	7%	2,911,446	3,497,454	3,555,546	22%	2%
October	12,679,192	16,463,463	17,243,964	36%	5%	477,148	595,789	667,429	40%	12%	74,231,870	94,026,546	92,931,779	25%	-1%	3,862,195	4,048,638	4,126,253	7%	2%
November	13,778,965	16,151,486	14,580,058	6%	-10%	440,844	449,366	522,674	19%	16%	77,438,347	103,346,544	87,110,142	12%	-16%	3,071,231	4,025,087	4,198,845	37%	4%
December	13,871,606	18,439,474	19,352,363	40%	5%	651,727	457,996	526,444	-19%	15%	100,711,870	124,676,236	119,989,874	19%	-4%	2,936,198	4,616,071	5,023,733	71%	9%
Total	\$163,922,387	\$197,746,200	\$210,137,134	28%	6%	\$6,809,082	\$7,480,946	\$7,595,675	12%	2%	\$959,500,715	\$1,193,226,621	\$1,214,408,327	27%	2%	\$42,099,761	\$52,280,328	\$51,631,376	23%	-1%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

www.nau.edu/economic-policy-institute



# Gross Sales by Sector

Coconino		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$35,258,597	\$41,924,194	\$46,398,050	32%	11%	\$11,115,682	\$5,911,320	\$12,261,465	10%	107%	\$92,915,132	\$127,868,461	\$124,362,989	34%	-3%	\$21,731,215	\$30,840,511	\$43,434,808	100%	41%
February	32,349,430	45,831,481	45,390,189	40%	-1%	9,500,817	14,826,349	10,010,409	5%	-32%	86,596,958	127,697,439	125,190,085	45%	-2%	19,867,866	37,301,396	34,437,179	73%	-8%
March	49,205,991	58,976,170	58,028,644	18%	-2%	13,719,152	15,234,290	15,384,228	12%	1%	111,428,680	165,706,987	148,477,726	33%	-10%	42,336,675	55,847,193	52,588,833	24%	-6%
April	50,663,840	61,385,196	66,548,582	31%	8%	12,372,911	17,886,935	15,245,370	23%	-15%	119,836,763	165,121,011	167,554,409	40%	1%	47,077,177	61,432,704	60,459,248	28%	-2%
May	53,381,689	63,988,706	66,577,519	25%	4%	13,208,526	13,441,230	16,738,938	27%	25%	120,798,627	166,990,487	175,878,166	46%	5%	53,803,595	63,744,742	62,717,784	17%	-2%
June	55,065,189	60,745,838	67,755,803	23%	12%	14,121,428	13,386,608	14,438,629	2%	8%	129,468,235	177,252,381	179,088,601	38%	1%	55,712,401	61,473,913	64,581,005	16%	5%
July	55,389,210	62,752,610	73,755,934	33%	18%	13,763,024	12,677,182	15,195,141	10%	20%	128,914,983	167,732,507	204,984,989	59%	22%	55,756,872	54,435,017	61,397,339	10%	13%
August	53,627,662	57,452,844	57,822,841	8%	1%	10,731,077	9,399,617	15,232,743	42%	62%	127,133,261	164,637,912	178,472,009	40%	8%	50,895,645	51,812,234	52,328,981	3%	1%
September	53,460,440	62,118,200	67,643,427	27%	9%	10,766,996	11,362,491	14,227,884	32%	25%	121,640,107	175,374,585	187,587,130	54%	7%	55,694,169	58,185,145	66,675,780	20%	15%
October	52,808,918	63,013,884	67,779,203	28%	8%	10,725,109	9,740,718	12,615,016	18%	30%	126,606,712	165,288,665	168,681,765	33%	2%	47,799,901	57,393,045	66,384,494	39%	16%
November	41,710,558	52,083,811	52,687,275	26%	1%	7,616,917	12,739,730	10,974,126	44%	-14%	115,194,173	152,971,685	152,827,290	33%	0%	30,925,618	43,942,395	44,266,511	43%	1%
December	43,159,472	56,655,477	58,071,881	35%	3%	16,212,893	19,831,766	21,278,104	31%	7%	133,542,583	174,691,365	175,244,397	31%	0%	35,025,168	44,397,089	46,109,586	32%	4%
Total	\$576,080,996	\$686,928,411	\$728,459,348	26%	6%	\$143,854,532	\$156,438,236	\$173,602,053	21%	11%	\$1,414,076,214	\$1,931,333,485	\$1,988,349,556	41%	3%	\$516,626,302	\$620,805,384	\$655,381,548	27%	6%

# Gross Sales by Sector

Gila		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$6,056,298	\$7,572,004	\$8,172,470	35%	8%	\$279,972	\$484,893	\$331,712	18%	-32%	\$24,586,724	\$33,498,395	\$34,035,355	38%	2%	\$1,136,683	\$2,440,051	\$2,345,480	106%	-4%
February	5,630,568	7,659,138	8,703,429	55%	14%	128,571	183,759	300,157	133%	63%	23,184,437	32,665,377	40,887,089	76%	25%	1,388,321	2,411,174	2,343,706	69%	-3%
March	7,564,982	9,164,463	9,498,225	26%	4%	129,911	226,152	272,921	110%	21%	28,016,769	41,742,613	42,434,668	51%	2%	1,846,993	2,918,599	2,970,681	61%	2%
April	7,269,298	8,512,268	9,788,956	35%	15%	264,946	444,167	338,836	28%	-24%	31,595,147	41,419,971	47,552,992	51%	15%	1,891,093	3,190,924	5,458,155	189%	71%
May	7,797,330	10,369,402	10,816,993	39%	4%	226,774	453,512	335,460	48%	-26%	29,277,823	39,414,168	43,796,935	50%	11%	1,657,090	3,596,952	3,152,897	90%	-12%
June	7,981,488	9,163,925	11,015,907	38%	20%	182,338	481,255	481,749	164%	0%	31,205,835	40,144,400	46,194,393	48%	15%	2,139,979	3,062,342	4,074,576	90%	33%
July	8,388,879	10,229,162	12,454,829	48%	22%	225,654	511,611	304,586	35%	-40%	29,768,896	40,006,204	47,582,118	60%	19%	2,880,075	4,061,146	3,944,241	37%	-3%
August	7,697,123	8,582,337	10,344,891	34%	21%	212,856	324,239	233,383	10%	-28%	30,394,893	37,760,773	38,735,207	27%	3%	1,752,939	2,765,486	3,537,784	102%	28%
September	8,023,133	9,871,950	10,531,044	31%	7%	369,736	347,633	317,235	-14%	-9%	27,349,528	37,000,321	46,000,623	68%	24%	2,027,926	3,044,347	3,663,115	81%	20%
October	7,355,184	10,183,841	10,299,867	40%	1%	212,950	423,440	233,795	10%	-45%	31,869,825	40,912,699	42,096,610	32%	3%	1,736,135	2,881,189	3,320,009	91%	15%
November	6,504,334	8,855,480	8,926,974	37%	1%	204,562	258,673	374,210	83%	45%	30,673,832	42,936,163	37,935,172	24%	-12%	1,436,981	3,240,971	2,610,941	82%	-19%
December	6,941,877	9,629,743	9,252,222	33%	-4%	86,012	251,223	228,952	166%	-9%	34,820,179	44,609,380	46,395,766	33%	4%	1,480,035	2,527,280	2,378,184	61%	-6%
Total	\$87,210,494	\$109,793,713	\$119,805,807	37%	9%	\$2,524,282	\$4,390,557	\$3,752,996	49%	-15%	\$352,743,888	\$472,110,464	\$513,646,928	46%	9%	\$21,374,250	\$36,140,461	\$39,799,769	86%	10%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Gross Sales by Sector

Graham		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$3,165,665	\$3,950,071	\$4,538,929	43%	15%		(Included in Gree	enlee County)			\$20,455,269	\$26,745,483	\$37,456,791	83%	40%		(Included in Gree	enlee County)		
February	3,407,478	3,838,638	4,746,733	39%	24%						22,264,290	27,353,643	32,880,023	48%	20%					
March	3,675,030	4,363,731	4,694,726	28%	8%						24,558,564	36,814,690	39,070,029	59%	6%					
April	3,979,394	4,454,987	5,295,452	33%	19%						27,007,135	31,869,119	38,526,014	43%	21%					
May	3,899,830	4,389,093	4,848,334	24%	10%						25,573,831	34,074,316	38,203,555	49%	12%					
June	3,625,930	4,196,911	4,800,881	32%	14%						23,033,232	33,612,727	36,530,512	59%	9%					
July	3,564,566	4,737,998	5,642,453	58%	19%						24,135,563	32,451,037	37,770,958	56%	16%					
August	3,033,294	3,930,761	4,379,104		11%						24,197,882	35,778,593	36,543,250	51%	2%					
September	3,482,984	4,669,152	5,420,441	56%	16%						23,184,224	32,168,023	38,308,434	65%	19%					
October	3,130,550	4,389,113	4,742,150	51%	8%						23,950,046	39,079,437	35,624,456	49%	-9%					
November	3,432,979	4,428,139	4,883,996	42%	10%						24,954,330	36,638,939	33,044,492	32%	-10%					
December	3,549,989	4,261,427	4,942,367	39%	16%						28,296,236	43,589,256	42,336,257	50%	-3%					
Total	\$41,947,689	\$51,610,021	\$58,935,566	40%	14%						\$291,610,602	\$410,175,263	\$446,294,771	53%	9%					

# Gross Sales by Sector

Greenlee		Restaurant/Bar		% Ch	% Ch		Amusement <sup>1</sup>		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel <sup>2</sup>		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$586,180	\$658,088	\$859,881	47%	31%	\$127,136	\$86,567	\$122,232	-4%	41%	\$13,167,699	\$16,772,011	\$47,476,505	261%	183%	\$856,810	\$897,164	\$1,256,003	47%	40%
February	590,848	685,830	873,731	48%	27%	88,962	273,389	320,727	261%	17%	13,374,232	5,170,943	17,119,740	28%	231%	849,779	1,380,942	1,326,626	56%	-4%
March	709,216	750,131	882,742	24%	18%	167,411	240,321	363,065	117%	51%	14,491,744	22,898,842	18,033,168	24%	-21%	1,104,999	1,223,064	1,567,214	42%	28%
April	622,528	602,228	1,051,404	69%	75%	150,575	372,382	363,112	141%	-2%	16,660,491	22,675,171	19,985,603	20%	-12%	1,055,556	1,494,314	1,496,441	42%	0%
May	673,963	711,524	860,019	28%	21%	145,619	129,472	292,662	101%	126%	15,168,864	47,354,295	14,487,764	-4%	-69%	1,034,050	1,359,302	1,425,099	38%	5%
June	586,430	796,675	797,150	36%	0%	216,002	656,575	375,190	74%	-43%	14,230,604	45,551,343	13,769,217	-3%	-70%	1,134,421	1,276,862	1,794,937	58%	41%
July	564,737	855,899	801,443	42%	-6%	224,873	413,075	409,870	82%	-1%	14,644,581	40,169,822	19,114,412	31%	-52%	1,060,801	1,273,259	1,645,742	55%	29%
August	636,156	979,211	864,875	36%	-12%	153,550	269,195	310,769	102%	15%	13,612,886	39,885,994	24,240,016	78%	-39%	993,678	1,374,294	1,219,708	23%	-11%
September	575,969	472,783	718,860	25%	52%	148,332	152,056	170,924	15%	12%	14,503,502	36,041,756	22,195,116	53%	-38%	1,053,733	1,463,960	1,396,724	33%	-5%
October	538,093	648,877	817,920	52%	26%	186,096	239,032	406,124	118%	70%	14,538,507	39,440,376	19,949,638	37%	-49%	1,138,787	1,359,242	1,194,833	5%	-12%
November	583,838	716,000	566,737	-3%	-21%	288,076	394,989	265,192	-8%	-33%	14,936,705	36,559,320	17,272,979	16%	-53%	1,350,572	924,832	1,513,696	12%	64%
December	646,801	880,256	1,166,089	80%	32%	174,587	283,938	273,449	57%	-4%	19,381,012	28,848,014	22,611,566	17%	-22%	917,394	909,139	1,279,959	40%	41%
Total	\$7,314,759	\$8,757,502	\$10,260,851	40%	17%	\$2,071,219	\$3,510,991	\$3,673,316	77%	5%	\$178,710,827	\$381,367,887	\$256,255,724	43%	-33%	\$12,550,580	\$14,936,374	\$17,116,982	36%	15%

<sup>1</sup> Includes Graham Co. and La Paz Co.

<sup>2</sup> Includes lodging sales for Graham Co.

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

www.nau.edu/economic-policy-institute



## Gross Sales by Sector

La Paz		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$4,405,312	\$4,921,542	\$5,997,836	36%	22%		(Included in Green	nlee Co.)			\$20,641,445	\$20,782,700	\$27,830,403	35%	34%	\$1,126,361	\$1,811,157	\$1,331,480	18%	-26%
February	4,301,128	5,145,110	5,974,412	39%	16%						14,380,437	19,207,243	20,468,943	42%	7%	1,061,122	1,429,368	1,773,309	67%	24%
March	3,986,440	5,566,659	7,204,940	81%	29%						17,049,736	18,913,804	19,305,267	13%	2%	1,562,303	1,790,879	1,696,924	9%	-5%
April	3,180,716	4,783,868	5,693,338	79%	19%						12,491,980	16,426,682	19,000,309	52%	16%	689,812	1,522,735	1,431,075	107%	-6%
May	2,974,101	5,201,951	4,434,444	49%	-15%						12,168,269	15,122,977	16,950,137	39%	12%	794,853	1,486,340	830,926	5%	-44%
June	3,178,785	4,963,864	5,788,395	82%	17%						9,187,571	13,829,701	16,284,620	77%	18%	1,218,873	1,715,965	2,107,599	73%	23%
July	3,018,216	5,794,020	5,488,112	82%	-5%						12,265,154	16,592,702	15,173,798	24%	-9%	1,263,350	1,775,490	1,636,921	30%	-8%
August	2,611,331	4,035,684	4,025,705	54%	0%						11,310,272	12,146,874	14,321,762	27%	18%	860,953	1,305,100	1,344,623	56%	3%
September	2,744,481	4,772,099	4,745,685	73%	-1%						9,861,445	13,199,255	15,284,765	55%	16%	920,255	1,474,363	1,384,148	50%	-6%
October	2,506,230	4,697,700	4,577,950	83%	-3%						12,128,171	15,168,586	13,919,195	15%	-8%	751,599	1,330,394	1,031,345	37%	-22%
November	3,200,241	5,215,166	4,532,901	42%	-13%						14,745,498	19,612,635	17,990,916	22%	-8%	914,838	1,184,155	1,137,559	24%	-4%
December	3,600,889	5,753,198	6,511,912	81%	13%						16,723,058	22,435,430	20,972,186	25%	-7%	722,128	1,020,555	1,004,194	39%	-2%
Total	\$39,707,870	\$60,850,861	\$64,975,630	64%	7%		\$0	\$0			\$162,953,036	\$203,438,589	\$217,502,301	33%	7%	\$11,886,447	\$17,846,501	\$16,710,103	41%	-6%

# Gross Sales by Sector

Maricopa		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$926,992,483	\$1,089,482,337	\$1,269,166,324	37%	16%	\$103,361,351	\$90,206,478	\$113,685,355	10%	26%	\$3,877,276,854	\$5,472,744,216	\$5,772,805,548	49%	5%	\$228,580,257	\$253,953,054	\$337,647,955	48%	33%
February	933,467,859	1,195,227,091	1,370,554,137	47%	15%	92,131,573	116,357,066	117,497,395	28%	1%	3,770,986,064	5,502,289,507	5,556,250,361	47%	1%	258,262,727	341,694,956	474,506,307	84%	39%
March	1,112,883,978	1,413,785,749	1,521,842,163	37%	8%	138,104,419	145,054,241	410,934,639	198%	183%	4,642,542,395	6,696,625,197	6,374,636,220	37%	-5%	347,988,368	429,687,973	473,191,743	36%	10%
April	974,778,931	1,285,005,947	1,383,313,284	42%	8%	64,228,411	141,694,968	170,838,631	166%	21%	4,329,470,440	6,308,952,028	5,776,514,963	33%	-8%	223,109,796	321,711,007	317,215,642	42%	-1%
May	956,542,512	1,277,643,297	1,327,189,674	39%	4%	96,497,647	138,265,925	145,342,902	51%	5%	4,354,977,569	5,767,459,875	6,029,750,829	38%	5%	164,679,697	256,696,638	254,275,265	54%	-1%
June	857,196,882	1,324,330,331	1,205,177,321	41%	-9%	129,849,213	130,541,143	153,511,824	18%	18%	4,241,142,010	5,929,521,088	6,014,079,860	42%	1%	134,189,141	167,608,037	187,427,070	40%	12%
July	802,150,877	1,084,850,841	1,157,810,376	44%	7%	76,017,419	96,451,286	153,271,433	102%	59%	4,086,677,954	5,493,842,182	6,334,383,284	55%	15%	109,790,384	158,328,087	160,386,863	46%	1%
August	842,371,125	1,113,800,128	1,124,551,589	33%	1%	91,390,578	117,641,375	131,031,131	43%	11%	4,225,083,669	5,797,893,970	5,916,243,232	40%	2%	117,247,061	158,204,931	151,255,624	29%	-4%
September	866,824,780	1,177,395,279	1,236,565,221	43%	5%	77,600,862	115,347,489	160,413,654	107%	39%	4,032,296,496	5,504,617,097	6,167,250,000	53%	12%	148,695,800	209,969,055	216,623,002	46%	3%
October	926,646,661	1,261,315,173	1,301,114,140	40%	3%	83,315,252	117,509,746	193,729,705	133%	65%	4,300,192,280	5,748,392,767	5,582,653,128	30%	-3%	199,252,464	279,275,991	285,093,432	43%	2%
November	957,968,486	1,224,929,483	1,262,624,299	32%	3%	104,149,073	153,677,824	162,547,229	56%	6%	4,507,375,869	5,791,518,599	6,096,156,384	35%	5%	200,519,609	288,092,998	287,506,147	43%	0%
December	999,120,998	1,333,008,116	1,394,443,931	40%	5%	112,492,818	169,608,964	160,380,407	43%	-5%	5,651,410,169	7,451,804,968	7,443,806,714	32%	0%	177,785,800	260,893,063	242,910,920	37%	-7%
Total	\$11,156,945,572	\$14,780,773,772	\$15,554,352,459	39%	5%	\$1,169,138,616	\$1,532,356,505	\$2,073,184,305	77%	35%	\$52,019,431,769	\$71,465,661,494	\$73,064,530,523	40%	2%	\$2,310,101,104	\$3,126,115,790	\$3,388,039,970	47%	8%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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## Gross Sales by Sector

Mohave		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$27,485,461	\$34,130,113	\$38,301,650	39%	12%	\$1,566,761	\$1,397,919	\$1,219,229	-22%	-13%	\$155,996,934	\$209,745,727	\$208,997,107	34%	0%	\$4,786,240	\$9,969,937	\$9,148,405	91%	-8%
February	29,458,235	38,635,417	39,513,921	34%	2%	1,427,193	1,583,352	1,655,760	16%	5%	145,173,646	214,662,883	209,785,262	45%	-2%	5,722,464	10,520,494	10,834,883	89%	3%
March	42,972,023	43,697,723	45,500,761	6%	4%	2,099,110	1,684,134	1,883,453	-10%	12%	174,721,170	264,119,373	267,258,475	53%	1%	8,882,444	14,427,137	13,490,105	52%	-6%
April	22,543,831	40,780,480	46,394,258	106%	14%	1,768,388	2,290,889	1,783,362	1%	-22%	174,127,925	258,314,580	254,986,118	46%	-1%	7,697,125	14,698,935	13,863,763	80%	-6%
May	30,565,304	43,724,830	43,659,110	43%	0%	1,898,481	1,786,470	1,627,304	-14%	-9%	162,098,740	230,912,518	244,185,599	51%	6%	7,536,555	14,254,922	13,096,206	74%	-8%
June	29,071,497	40,459,909	43,701,442	50%	8%	1,681,170	1,582,575	1,497,667	-11%	-5%	165,089,379	253,053,434	238,411,227	44%	-6%	7,580,054	14,863,324	14,773,745	95%	-1%
July	31,026,019	44,867,455	47,061,078	52%	5%	1,293,866	1,436,464	1,693,652	31%	18%	169,863,482	220,308,039	229,819,489	35%	4%	9,165,767	16,703,415	15,750,962	72%	-6%
August	28,683,303	39,401,947	38,060,500	33%	-3%	1,173,037	1,328,988	986,063	-16%	-26%	159,975,951	216,581,847	206,187,973	29%	-5%	7,697,669	11,343,520	10,555,456	37%	-7%
September	28,181,827	39,906,808	42,186,652	50%	6%	1,240,517	1,181,644	1,568,813	26%	33%	157,196,080	215,020,590	221,347,617	41%	3%	6,145,402	10,546,906	11,225,984	83%	6%
October	27,995,822	39,173,944	41,228,973	47%	5%	1,482,976	1,144,484	1,433,439	-3%	25%	170,055,327	216,843,023	214,679,027	26%	-1%	6,844,783	10,277,051	10,830,071	58%	5%
November	27,883,431	37,569,836	38,680,182	39%	3%	1,416,966	1,620,395	1,169,435	-17%	-28%	179,030,249	241,947,344	225,049,340	26%	-7%	4,918,971	7,737,002	7,964,762	62%	3%
December	28,391,025	40,649,467	43,267,064	52%	6%	1,296,015	1,347,872	1,475,934	14%	10%	206,718,936	261,667,348	272,041,239	32%	4%	3,802,888	7,351,417	7,894,278	108%	7%
Total	\$354,257,778	\$482,997,929	\$507,555,591	43%	5%	\$18,344,480	\$18,385,186	\$17,994,111	-2%	-2%	\$2,020,047,819	\$2,803,176,706	\$2,792,748,473	38%	0%	\$80,780,362	\$142,694,060	\$139,428,620	73%	-2%

# Gross Sales by Sector

Navajo		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$8,248,714	\$11,844,176	\$13,091,687	59%	11%	\$576,629	\$308,031	\$254,705	-56%	-17%	\$83,344,824	\$71,956,315	\$70,141,371	-16%	-3%	\$2,739,631	\$5,302,824	\$5,002,295	83%	-6%
February	8,131,333	12,242,262	12,295,714	51%	0%	456,665	250,147	245,630	-46%	-2%	76,263,367	74,497,331	70,919,589	-7%	-5%	2,410,567	5,276,469	4,294,595	78%	-19%
March	10,149,744	14,816,077	14,275,001	41%	-4%	693,521	374,508	399,337	-42%	7%	93,401,003	93,748,484	78,229,507	-16%	-17%	3,479,176	6,141,549	4,735,579	36%	-23%
April	10,305,855	14,252,383	15,050,226	46%	6%	384,332	512,836	564,045	47%	10%	85,379,295	96,282,134	97,617,085	14%	1%	3,408,957	4,351,173	5,076,302	49%	17%
May	12,135,226	17,334,408	17,250,938	42%	0%	552,785	864,873	661,795	20%	-23%	101,507,119	89,570,649	96,282,115	-5%	7%	8,730,659	7,203,284	6,016,301	-31%	-16%
June	12,437,073	17,585,228	19,693,067	58%	12%	1,063,607	1,448,551	1,419,244	33%	-2%	97,612,231	99,657,186	94,236,611	-3%	-5%	2,954,969	8,437,425	8,637,282	192%	2%
July	13,939,580	20,418,384	22,172,663	59%	9%	1,076,257	1,480,884	2,023,214	88%	37%	104,376,957	96,492,711	-21,864,888			6,246,403	9,428,058	9,129,449	46%	-3%
August	13,651,175	16,980,540	18,160,351	33%	7%	859,987	1,011,986	1,275,385	48%	26%	106,525,708	93,930,813	101,882,583	-4%	8%	5,912,654	7,699,871	7,828,465	32%	2%
September	12,984,462	17,059,386	18,328,779	41%	7%	717,309	805,722	954,500	33%	18%	66,068,835	92,578,149	95,467,638	44%	3%	5,082,246	8,069,646	7,203,566	42%	-11%
October	11,824,268	15,866,418	17,345,647	47%	9%	451,112	636,340	598,474	33%	-6%	71,535,605	90,617,643	89,994,489	26%	-1%	4,028,240	6,773,530	6,374,688	58%	-6%
November	10,094,328	13,436,049	13,344,685	32%	-1%	373,815	267,275	350,016	-6%	31%	67,738,345	81,304,878	84,814,516	25%	4%	3,335,844	5,735,465	6,973,271	109%	22%
December	11,334,524	14,518,137	14,290,706	26%	-2%	385,023	297,527	319,643	-17%	7%	136,652,040	93,863,552	96,401,070	-29%	3%	3,630,887	5,893,694	6,051,949	67%	3%
Total	\$135,236,282	\$186,353,448	\$195,299,464	44%	5%	\$7,591,042	\$8,258,680	\$9,065,988	19%	10%	\$1,090,405,329	\$1,074,499,845	\$954,121,686	-12%	-11%	\$51,960,233	\$80,312,988	\$77,323,742	49%	-4%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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## Gross Sales by Sector

Pima		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$178,028,526	\$190,695,856	\$225,253,927	27%	18%	\$10,325,082	\$7,867,847	\$10,500,747	2%	33%	\$732,765,112	\$930,917,850	\$1,005,691,270	37%	8%	\$40,457,773	\$47,005,407	\$57,033,242	41%	21%
February	171,879,316	231,530,776	238,062,478	39%	3%	9,665,968	12,130,375	10,748,575	11%	-11%	717,317,513	946,439,255	978,264,893	36%	3%	54,436,927	57,833,176	70,861,224	30%	23%
March	200,775,539	235,029,519	254,242,240	27%	8%	13,646,094	15,857,337	16,596,060	22%	5%	871,018,037	1,140,977,865	1,099,182,325	26%	-4%	57,297,884	68,612,307	76,068,782	33%	11%
April	184,721,451	220,130,733	245,144,714	33%	11%	14,737,721	10,816,328	14,042,949	-5%	30%	843,648,911	1,082,900,289	1,158,984,465	37%	7%	42,007,695	50,791,722	52,529,344	25%	3%
May	172,544,750	220,464,308	230,499,015	34%	5%	9,867,512	10,876,240	11,078,103	12%	2%	826,675,171	1,020,875,198	1,071,683,830	30%	5%	34,006,732	46,086,188	46,245,229	36%	0%
June	165,412,321	199,290,157	221,827,278	34%	11%	9,623,576	10,210,370	11,549,897	20%	13%	796,300,893	1,077,768,437	1,053,333,092	32%	-2%	24,791,770	32,029,794	38,134,588	54%	19%
July	155,101,947	197,697,481	210,069,018	35%	6%	8,802,924	10,665,312	10,904,104	24%	2%	800,563,484	980,340,875	1,114,415,289	39%	14%	25,055,880	28,547,470	31,357,506	25%	10%
August	158,964,129	200,285,269	211,428,232	33%	6%	6,879,829	7,755,851	9,626,909	40%	24%	818,194,216	1,039,763,278	1,078,779,796	32%	4%	27,468,665	32,141,857	32,489,839	18%	1%
September	164,140,790	208,716,172	231,108,296	41%	11%	7,633,886	9,336,191	10,973,297	44%	18%	752,612,698	960,277,505	1,076,628,918	43%	12%	27,173,168	37,580,139	34,605,251	27%	-8%
October	169,795,006	222,510,570	225,501,934	33%	1%	10,992,148	13,643,259	13,294,999	21%	-3%	783,834,349	1,017,701,756	1,002,958,498	28%	-1%	40,154,777	51,116,177	45,354,619	13%	-11%
November	183,440,016	213,595,345	222,761,080	21%	4%	13,168,666	11,390,293	20,725,998	57%	82%	838,498,595	1,049,816,159	978,828,104	17%	-7%	36,113,680	47,414,429	48,333,573	34%	2%
December	185,840,242	239,984,293	248,939,034	34%	4%	11,171,470	12,694,578	13,176,128	18%	4%	1,045,146,848	1,291,408,100	1,301,204,287	24%	1%	33,734,257	41,119,200	43,973,999	30%	7%
Total	\$2,090,644,033	\$2,579,930,479	\$2,764,837,246	32%	7%	\$126,514,876	\$133,243,981	\$153,217,766	21%	15%	\$9,826,575,827	\$12,539,186,567	\$12,919,954,767	31%	3%	\$442,699,208	\$540,277,866	\$576,987,196	30%	7%

# Gross Sales by Sector

Pinal		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$33,738,053	\$44,044,591	\$53,912,058	60%	22%	\$5,170,939	\$6,564,892	\$5,952,081	15%	-9%	\$131,291,975	\$205,988,034	\$227,974,180	74%	11%	\$3,506,964	\$4,590,079	\$5,199,680	48%	13%
February	34,402,560	48,801,417	54,846,110	59%	12%	4,559,755	7,631,077	7,363,919	61%	-4%	129,834,416	213,951,652	225,701,342	74%	5%	3,951,904	6,291,045	6,950,949	76%	10%
March	40,699,954	56,072,011	63,597,721	56%	13%	6,073,699	8,144,891	14,612,482	141%	79%	157,976,602	260,409,772	276,487,716	75%	6%	4,917,326	7,417,245	7,285,417	48%	-2%
April	35,020,185	51,838,082	57,710,780	65%	11%	12,911,162	9,765,276	11,907,192	-8%	22%	144,967,592	233,334,346	265,430,816	83%	14%	3,018,391	5,050,112	5,336,853	77%	6%
May	31,776,180	48,002,521	53,043,415	67%	11%	2,097,342	3,727,791	2,790,608	33%	-25%	142,517,409	203,836,841	242,390,273	70%	19%	2,272,739	4,208,785	3,876,375	71%	-8%
June	29,663,857	42,281,515	48,595,415	64%	15%	1,170,684	1,431,126	1,761,180	50%	23%	130,485,573	222,873,405	231,762,975	78%	4%	2,213,102	3,553,756	2,878,675	30%	-19%
July	28,666,678	45,667,104	48,994,931	71%	7%	1,103,233	1,714,624	1,775,319	61%	4%	135,952,192	207,706,548	240,680,707	77%	16%	2,026,663	4,546,110	4,065,423	101%	-11%
August	29,326,918	42,841,005	46,195,410	58%	8%	1,441,100	1,244,933	1,281,221	-11%	3%	138,957,673	207,488,581	221,786,783	60%	7%	1,760,037	3,591,776	2,643,483	50%	-26%
September	29,188,667	45,193,590	49,873,983	71%	10%	1,143,221	1,994,902	1,931,076	69%	-3%	125,871,912	206,816,261	233,818,750	86%	13%	1,991,215	3,816,962	4,698,851	136%	23%
October	30,432,584	48,204,158	49,786,255	64%	3%	1,621,647	3,028,578	3,412,803	110%	13%	140,491,772	219,729,502	232,990,869	66%	6%	2,655,202	4,164,467	5,106,390	92%	23%
November	34,525,808	48,188,111	51,231,431	48%	6%	3,691,819	3,856,633	3,761,518	2%	-2%	158,245,460	237,645,645	248,616,063	57%	5%	2,811,586	5,503,729	4,701,453	67%	-15%
December	34,564,981	54,613,117	58,688,376	70%	7%	3,589,610	5,356,319	6,402,822	78%	20%	196,178,483	288,070,674	308,041,853	57%	7%	2,912,223	6,479,440	4,783,983	64%	-26%
Total	\$392,006,425	\$575,747,222	\$636,475,885	62%	11%	\$44,574,211	\$54,461,042	\$62,952,221	41%	16%	\$1,732,771,059	\$2,707,851,261	\$2,955,682,327	71%	9%	\$34,037,352	\$59,213,506	\$57,527,532	69%	-3%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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# Gross Sales by Sector

Santa Cruz		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$5,145,028	\$6,140,587	\$7,107,244	38%	16%	\$342,219	\$417,235	\$446,501	30%	7%	\$22,456,323	\$34,017,313	\$34,146,541	52%	0%	\$1,231,554	\$1,607,967	\$1,934,733	57%	20%
February	5,272,986	6,540,990	7,208,871	37%	10%	358,549	418,128	416,224	16%	0%	25,669,209	34,110,269	34,534,964	35%	1%	1,498,227	1,781,765	2,261,050	51%	27%
March	6,415,121	7,646,274	8,443,270	32%	10%	516,209	579,301	590,063	14%	2%	31,698,967	40,663,315	40,502,527	28%	0%	1,715,874	2,256,923	2,358,251	37%	4%
April	6,085,454	7,054,678	7,931,901	30%	12%	428,783	498,265	571,169	33%	15%	30,665,655	36,194,711	40,724,017	33%	13%	1,554,696	1,797,223	1,751,012	13%	-3%
May	5,792,222	6,941,095	7,298,914	26%	5%	420,456	386,407	362,921	-14%	-6%	29,953,509	38,549,393	38,051,539	27%	-1%	1,118,029	1,324,435	1,411,048	26%	7%
June	4,860,725	6,082,206	7,099,979	46%	17%	325,894	357,398	384,859	18%	8%	28,016,770	37,792,865	39,076,549	39%	3%	1,103,480	1,429,676	1,411,475	28%	-1%
July	4,403,630	6,592,576	6,708,265	52%	2%	317,596	378,680	378,467	19%	0%	27,339,004	34,938,602	45,428,271	66%	30%	895,586	1,166,471	1,318,844	47%	13%
August	4,602,294	5,969,974	6,621,956	44%	11%	308,863	257,191	300,501	-3%	17%	27,915,288	33,658,256	37,268,827	34%	11%	971,288	1,258,063	1,278,269	32%	2%
September	4,779,716	6,568,029	6,799,732	42%	4%	372,621	291,471	306,643	-18%	5%	24,696,345	33,659,613	39,751,908	61%	18%	958,710	1,271,899	1,379,900	44%	8%
October	4,648,981	7,024,642	7,376,243	59%	5%	335,314	397,100	325,450	-3%	-18%	28,315,933	36,279,636	38,484,043	36%	6%	1,047,662	1,729,332	1,351,720	29%	-22%
November	5,293,077	6,680,610	7,866,631	49%	18%	244,137	400,733	392,095	61%	-2%	33,005,954	43,250,577	43,644,424	32%	1%	1,404,489	1,904,586	1,996,143	42%	5%
December	6,253,933	8,132,317	9,202,717	47%	13%	303,020	339,996	438,537	45%	29%	44,564,848	53,946,747	53,928,398	21%	0%	1,511,265	2,036,538	2,086,798	38%	2%
Total	\$63,553,167	\$81,373,978	\$89,665,723	41%	10%	\$4,273,661	\$4,721,905	\$4,913,430	15%	4%	\$354,297,805	\$457,061,297	\$485,542,008	37%	6%	\$15,010,860	\$19,564,878	\$20,539,243	37%	5%

## Gross Sales by Sector

Yavapai		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$30,159,314	\$40,752,622	\$48,003,503	59%	18%	\$2,584,345	\$2,300,493	\$3,521,864	36%	53%	\$152,596,836	\$217,620,158	\$225,864,910	48%	4%	\$13,457,945	\$26,105,209	\$30,506,724	127%	17%
February	29,502,573	42,780,119	46,040,120	56%	8%	2,306,695	3,853,024	3,921,760	70%	2%	140,693,808	216,218,537	213,670,298	52%	-1%	13,931,812	31,926,074	29,094,812	109%	-9%
March	40,530,233	56,691,992	53,846,357	33%	-5%	3,949,046	5,746,267	5,664,530	43%	-1%	179,052,925	266,675,376	251,339,995	40%	-6%	24,700,852	43,558,450	42,229,517	71%	-3%
April	38,099,846	52,247,438	56,575,102	48%	8%	3,656,220	4,923,143	5,467,228	50%	11%	180,077,325	261,098,198	267,039,358	48%	2%	25,400,266	46,148,370	42,868,691	69%	-7%
May	38,019,775	52,334,322	55,637,942	46%	6%	3,337,937	6,463,462	4,187,912	25%	-35%	180,101,724	245,631,612	265,623,157	47%	8%	22,073,145	39,240,819	35,710,689	62%	-9%
June	39,044,342	47,661,421	52,872,900	35%	11%	3,323,722	4,165,373	4,595,088	38%	10%	175,171,276	255,734,390	263,666,437	51%	3%	18,244,806	29,055,880	32,442,184	78%	12%
July	37,953,083	48,686,312	54,109,697	43%	11%	3,433,911	4,474,140	3,852,126	12%	-14%	174,434,506	231,257,571	261,647,718	50%	13%	18,867,699	26,206,787	26,951,208	43%	3%
August	36,851,757	46,333,414	48,059,283	30%	4%	5,046,828	3,200,277	3,127,726	-38%	-2%	181,339,365	248,753,481	261,938,468	44%	5%	17,087,281	25,571,556	24,631,342	44%	-4%
September	38,923,487	51,252,926	54,876,306	41%	7%	4,056,616	3,928,536	4,052,134	0%	3%	168,571,353	243,020,313	259,792,029	54%	7%	21,308,799	31,404,848	34,028,931	60%	8%
October	37,783,337	53,121,932	55,255,272	46%	4%	3,732,470	5,099,772	5,327,497	43%	4%	186,214,821	249,708,525	243,013,457	31%	-3%	24,885,529	40,385,339	40,257,786	62%	0%
November	37,337,134	48,148,240	51,389,576	38%	7%	2,973,256	3,609,149	4,932,476	66%	37%	182,048,929	252,010,800	249,902,655	37%	-1%	18,787,363	31,331,056	33,311,186	77%	6%
December	37,060,166	49,535,712	54,733,446	48%	10%	2,967,559	3,616,508	4,245,313	43%	17%	217,818,922	289,151,534	283,748,755	30%	-2%	16,500,002	22,142,477	30,848,208	87%	39%
Total	\$441,265,047	\$589,546,450	\$631,399,504	43%	7%	\$41,368,605	\$51,380,144	\$52,895,654	28%	3%	\$2,118,121,790	\$2,976,880,495	\$3,047,247,237	44%	2%	\$235,245,499	\$393,076,865	\$402,881,278	71%	2%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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# Gross Sales by Sector

Yuma		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$27,597,004	\$36,928,065	\$40,714,242	48%	10%	\$1,396,406	\$1,625,935	\$1,545,297	11%	-5%	\$140,236,097	\$172,610,650	\$186,260,030	33%	8%	\$5,077,665	\$7,077,256	\$8,843,511	74%	25%
February	27,400,245	38,298,803	40,326,611	47%	5%	1,622,608	1,402,180	1,883,497	16%	34%	142,150,740	175,824,444	184,703,897	30%	5%	6,274,109	8,855,593	8,610,994	37%	-3%
March	32,430,013	42,188,930	46,100,223	42%	9%	1,566,235	2,135,138	2,292,350	46%	7%	169,292,586	250,047,702	221,416,851	31%	-11%	7,616,995	9,818,849	9,455,171	24%	-4%
April	26,629,981	37,194,886	40,242,042	51%	8%	1,307,399	1,158,154	1,517,062	16%	31%	145,352,243	201,993,544	208,169,516	43%	3%	6,116,854	8,920,013	8,512,341	39%	-5%
May	26,035,545	38,511,833	38,595,328	48%	0%	1,221,748	1,237,074	1,398,892	14%	13%	130,935,406	173,227,655	175,940,721	34%	2%	4,267,111	7,685,833	6,418,671	50%	-16%
June	23,569,296	33,409,653	36,756,200	56%	10%	1,245,153	1,268,393	1,500,268	20%	18%	123,189,550	176,702,796	187,623,125	52%	6%	5,033,398	6,634,473	5,588,703	11%	-16%
July	24,911,711	32,742,560	35,266,241	42%	8%	1,086,944	1,428,938	1,455,094	34%	2%	121,443,593	168,624,033	180,379,463	49%	7%	3,737,431	5,332,497	4,488,495	20%	-16%
August	23,007,187	32,497,940	34,906,550	52%	7%	970,669	753,838	1,112,253	15%	48%	126,731,066	167,689,808	172,026,237	36%	3%	4,671,702	6,376,497	6,159,646	32%	-3%
September	23,795,428	35,135,778	34,583,536	45%	-2%	897,119	3,178,160	1,069,982	19%	-66%	137,182,103	179,992,623	187,432,530	37%	4%	4,070,983	7,219,557	6,551,186	61%	-9%
October	23,758,643	36,643,550	36,678,491	54%	0%	906,675	918,610	991,044	9%	8%	151,511,904	183,005,975	186,088,505	23%	2%	4,430,020	8,324,174	7,596,276	71%	-9%
November	27,931,024	37,352,256	37,957,099	36%	2%	1,110,943	1,436,700	1,284,664	16%	-11%	168,887,252	204,186,094	203,462,044	20%	0%	6,837,526	7,478,571	7,124,721	4%	-5%
December	29,045,045	42,356,378	41,870,175	44%	-1%	1,668,772	1,526,232	1,538,369	-8%	1%	187,666,364	240,082,921	255,334,349	36%	6%	5,908,528	5,954,868	5,526,643	-6%	-7%
Total	\$316,111,122	\$443,260,632	\$463,996,738	47%	5%	\$15,000,671	\$18,069,352	\$17,588,772	17%	-3%	\$1,744,578,904	\$2,293,988,245	\$2,348,837,268	35%	2%	\$64,042,322	\$89,678,181	\$84,876,358	33%	-5%

# Gross Sales by Sector

Arizona		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22	2019 (Pre-COVID)	2022	2023	23/19	23/22
January	\$1,299,639,337	\$1,528,500,863	\$1,781,166,639	37%	17%	\$137,314,685	\$117,649,608	\$150,349,680	9%	28%	\$5,541,916,718	\$7,641,061,810	\$8,106,263,836	46%	6%	\$328,486,005	\$397,264,415	\$510,319,711	55%	28%
February	1,299,688,172	1,694,854,586	1,893,345,762	46%	12%	123,165,317	159,466,940	154,896,631	26%	-3%	5,386,108,558	7,692,052,950	7,817,145,504	45%	2%	374,263,165	513,341,986	652,741,084	74%	27%
March	1,568,744,042	1,968,996,593	2,108,212,615	34%	7%	181,484,612	196,377,989	469,771,650	159%	139%	6,619,754,675	9,428,827,390	8,997,971,251	36%	-5%	508,607,107	649,961,198	694,239,843	36%	7%
April	1,379,522,390	1,807,548,943	1,961,338,149	42%	9%	112,808,466	191,036,087	223,373,962	98%	17%	6,249,400,857	8,878,508,840	8,488,271,085	36%	-4%	367,550,097	528,129,002	522,404,511	42%	-1%
May	1,358,284,531	1,808,060,938	1,879,751,517	38%	4%	130,127,522	178,493,802	185,753,135	43%	4%	6,223,017,296	8,185,339,239	8,570,332,470	38%	5%	306,503,583	452,630,506	441,081,911	44%	-3%
June	1,247,010,012	1,809,212,943	1,745,721,638	40%	-4%	163,420,306	166,251,304	192,194,370	18%	16%	6,052,541,585	8,483,410,462	8,531,329,867	41%	1%	260,769,841	336,600,275	370,136,631	42%	10%
July	1,184,635,581	1,584,451,986	1,699,471,918	43%	7%	107,960,242	132,315,222	192,026,970	78%	45%	5,922,155,212	7,841,832,674	8,847,227,536	49%	13%	241,619,082	318,042,828	328,004,336	36%	3%
August	1,219,844,572	1,590,828,042	1,623,599,810	33%	2%	119,621,660	143,622,396	165,012,493	38%	15%	6,081,598,751	8,208,611,807	8,398,451,992	38%	2%	241,693,050	308,873,617	300,333,137	24%	-3%
September	1,252,123,242	1,680,955,061	1,785,057,009	43%	6%	105,586,740	148,767,848	196,560,838	86%	32%	5,754,630,254	7,866,569,185	8,706,508,999	51%	11%	279,148,983	378,798,722	394,970,355	41%	4%
October	1,313,267,310	1,785,743,015	1,841,352,994	40%	3%	114,442,571	153,410,369	233,074,046	104%	52%	6,126,588,363	8,174,130,216	7,978,323,115	30%	-2%	339,654,370	470,440,129	479,318,107	41%	2%
November	1,355,219,091	1,717,911,234	1,773,457,618	31%	3%	135,704,159	190,119,274	207,307,000	53%	9%	6,424,297,073	8,310,821,365	8,489,062,946	32%	2%	313,153,726	448,610,067	451,410,421	44%	1%
December	1,404,523,123	1,880,027,762	1,966,378,223	40%	5%	151,007,085	215,625,529	210,289,926	39%	-2%	8,032,429,540	10,427,471,994	10,459,344,065	30%	0%	287,466,752	406,062,322	401,416,041	40%	-1%
Total	\$15,882,501,403	\$20,857,091,966	\$22,058,853,892	39%	6%	\$1,582,643,365	\$1,993,136,368	\$2,580,610,701	63%	29%	\$74,414,438,882	\$101,138,637,932	\$103,390,232,666	39%	2%	\$3,848,915,761	\$5,208,755,067	\$5,546,376,088	44%	6%

Note: Data is entered in the month sales occurred and not the following reporting month.

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