

Apache		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$910,571	\$947,198	\$1,093,186	20%	15%	\$13,135	\$5,083	\$11,100	-15%	118%	\$9,070,502	\$9,844,303	\$11,414,988	26%	16%	\$557,678	\$453,250	\$806,329	45%	78%
February	979,586	693,677	1,505,043	54%	117%	428,685	5,078	8,532	-98%	68%	9,319,888	10,511,415	13,579,017	46%	29%	528,307	436,648	892,773	69%	104%
March	1,157,539	841,029	1,711,165	48%	103%	11,155	4,125	22,383	101%	443%	9,849,969	11,248,992	13,840,564	41%	23%	733,077	267,964	1,169,226	59%	336%
April	1,119,343	943,852	1,712,916	53%	81%	18,066	555	20,995	16%	3683%	19,024,287	10,842,469	8,729,119	-54%	-19%	860,013	537,821	1,074,039	25%	100%
May	1,504,342	1,649,806	1,939,534	29%	18%	14,358	6,037	33,001	130%	447%	13,005,618	13,386,662	17,000,959	31%	27%	934,346	1,129,072	1,249,606	34%	11%
June	1,416,955	1,612,787	2,585,065	82%	60%	7,566	27,082	47,940	534%	77%	11,863,861	14,751,031	17,256,215	45%	17%	1,094,138	1,691,820	2,488,697	127%	47%
July	1,934,349	2,022,694	2,879,249	49%	42%	18,174	121,297	63,116	247%	-48%	15,817,037	14,451,024	23,308,040	47%	61%	1,361,146	1,309,959	1,616,260	19%	23%
August	1,585,005	1,647,509	2,434,975	54%	48%	7,079	47,224	32,926	365%	-30%	13,413,373	12,809,136	18,222,167	36%	42%	925,170	1,203,297	1,827,053	97%	52%
September	1,649,806	1,835,072	1,850,730	12%	1%	23,529	29,925	48,047	104%	61%	11,815,996	14,826,884	20,233,947	71%	36%	1,115,133	1,507,270	1,595,844	43%	6%
October	1,363,839	1,479,646	1,993,552	46%	35%	3,675	20,998	53,405	1353%	154%	11,111,242	12,497,125	18,997,130	71%	52%	1,067,076	973,376	1,600,149	50%	64%
November	1,534,872	1,426,357	1,776,259	16%	25%	25,085	8,941	16,659	-34%	86%	11,523,535	15,334,346	16,352,824	42%	7%	725,417	1,050,786	1,177,070	62%	12%
December	1,141,577	1,428,684	1,499,480	31%	5%	7,580	8,852	9,428	24%	7%	12,797,993	15,799,722	17,798,714	39%	13%	599,978	825,226	1,229,409	105%	49%
Total	\$16,297,784	\$16,528,311	\$22,981,154	41%	39%	\$578,087	\$285,197	\$367,532	-36%	29%	\$148,613,301	\$156,303,109	\$196,733,684	32%	26%	\$10,501,479	\$11,386,489	\$16,726,455	59%	47%

# **Gross Sales by Sector**

Cochise		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$11,862,131	\$12,863,821	\$12,803,079	8%	0%	\$455,028	\$453,721	\$329,574	-28%	-27%	\$65,114,992	\$70,635,290	\$79,548,418	22%	13%	\$3,239,229	\$3,634,207	\$3,835,028	18%	6%
February	12,914,028	12,021,938	14,094,693	9%	17%	489,276	514,454	287,872	-41%	-44%	68,899,553	77,285,285	83,882,743	22%	9%	4,079,033	4,226,166	3,237,052	-21%	-23%
March	15,588,238	11,423,782	16,174,432	4%	42%	808,650	489,366	664,784	-18%	36%	94,655,529	80,788,451	100,188,114	6%	24%	4,424,141	2,404,916	3,783,899	-14%	57%
April	14,501,738	8,937,249	15,691,186	8%	76%	579,552	40,180	388,266	-33%	866%	89,095,668	84,183,624	97,239,693	9%	16%	3,662,666	1,559,236	3,681,257	1%	136%
May	14,641,762	13,158,131	17,926,598	22%	36%	638,337	131,834	595,689	-7%	352%	78,257,617	91,706,654	97,647,917	25%	6%	3,594,981	1,833,149	4,192,443	17%	129%
June	13,899,242	12,627,010	15,318,989	10%	21%	609,955	295,284	488,093	-20%	65%	76,544,563	92,189,565	94,086,571	23%	2%	3,359,309	2,197,139	3,647,776	9%	66%
July	13,622,099	13,148,855	16,105,378	18%	22%	596,365	169,063	651,614	9%	285%	75,957,826	82,708,626	89,554,367	18%	8%	3,511,025	2,500,377	3,953,150	13%	58%
August	13,196,114	12,792,853	14,604,711	11%	14%	446,205	236,369	438,733	-2%	86%	76,813,250	81,601,661	87,078,292	13%	7%	3,448,307	2,545,901	3,782,223	10%	49%
September	13,367,272	14,061,154	14,887,135	11%	6%	615,995	318,392	582,492	-5%	83%	81,779,630	63,545,576	90,292,056	10%	42%	2,911,446	2,533,501	3,518,916	21%	39%
October	12,679,192	13,329,564	15,423,724	22%	16%	477,148	363,344	571,431	20%	57%	74,231,870	78,948,000	88,354,924	19%	12%	3,862,195	3,455,522	4,089,831	6%	18%
November	13,778,965	12,639,621	13,353,223	-3%	6%	440,844	269,639	655,026	49%	143%	77,438,347	85,682,852	94,929,531	23%	11%	3,071,231	2,577,441	3,473,116	13%	35%
December	13,871,606	13,487,781	15,571,139	12%	15%	651,727	335,658	706,364	8%	110%	100,711,870	101,856,773	114,802,444	14%	13%	2,936,198	2,429,897	4,903,119	67%	102%
Total	\$163,922,387	\$150,491,759	\$181,954,287	11%	21%	\$6,809,082	\$3,617,304	\$6,359,938	-7%	76%	\$959,500,715	\$991,132,357	\$1,117,605,070	16%	13%	\$42,099,761	\$31,897,452	\$46,097,810	9%	45%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Coconino		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$35,258,597	\$36,456,265	\$34,985,387	-1%	-4%	\$11,115,682	\$11,793,779	\$3,482,340	-69%	-70%	\$92,915,132	\$101,124,795	\$115,729,813	25%	14%	\$21,731,215	\$24,361,390	\$27,708,928	28%	14%
February	32,349,430	30,338,632	38,282,683	18%	26%	9,500,817	10,063,207	14,418,567	52%	43%	86,596,958	97,652,743	125,551,463	45%	29%	19,867,866	21,160,594	27,420,021	38%	30%
March	49,205,991	27,575,387	51,704,082	5%	88%	13,719,152	4,851,999	13,309,417	-3%	174%	111,428,680	101,506,798	157,036,921	41%	55%	42,336,675	19,211,956	49,949,544	18%	160%
April	50,663,840	20,603,953	53,300,499	5%	159%	12,372,911	448,170	11,909,094	-4%	2557%	119,836,763	95,313,697	156,970,654	31%	65%	47,077,177	5,210,071	52,028,577	11%	899%
May	53,381,689	32,630,276	57,558,271	8%	76%	13,208,526	2,945,547	14,518,424	10%	393%	120,798,627	126,726,657	161,561,519	34%	27%	53,803,595	15,731,894	56,807,187	6%	261%
June	55,065,189	39,302,086	59,687,284	8%	52%	14,121,428	5,639,311	12,272,870	-13%	118%	129,468,235	135,904,844	174,750,155	35%	29%	55,712,401	28,669,564	59,112,851	6%	106%
July	55,389,210	40,135,685	59,287,407	7%	48%	13,763,024	6,709,413	12,798,133	-7%	91%	128,914,983	140,683,477	157,251,011	22%	12%	55,756,872	33,292,136	53,517,459	-4%	61%
August	53,627,662	43,122,662	52,309,465	-2%	21%	10,731,077	6,454,104	9,676,644	-10%	50%	127,133,261	136,110,070	156,218,374	23%	15%	50,895,645	34,919,941	45,540,695	-11%	30%
September	53,460,440	44,815,271	54,552,570	2%	22%	10,766,996	6,748,181	10,376,985	-4%	54%	121,640,107	141,976,627	158,647,320	30%	12%	55,694,169	40,401,948	52,709,429	-5%	30%
October	52,808,918	46,040,777	60,527,947	15%	31%	10,725,109	7,232,191	11,734,622	9%	62%	126,606,712	137,640,155	162,342,552	28%	18%	47,799,901	44,921,151	59,269,528	24%	32%
November	41,710,558	37,869,627	46,391,179	11%	23%	7,616,917	4,909,813	11,238,044	48%	129%	115,194,173	131,476,923	142,103,559	23%	8%	30,925,618	30,630,739	43,773,437	42%	43%
December	43,159,472	37,639,131	52,881,886	23%	40%	16,212,893	12,015,693	17,192,310	6%	43%	133,542,583	153,879,054	175,835,563	32%	14%	35,025,168	28,845,805	44,961,360	28%	56%
Total	\$576,080,996	\$436,529,752	\$621,468,660	8%	42%	\$143,854,532	\$79,811,408	\$142,927,450	-1%	79%	\$1,414,076,214	\$1,499,995,840	\$1,843,998,904	30%	23%	\$516,626,302	\$327,357,189	\$572,799,016	11%	75%

#### **Gross Sales by Sector**

GIUSS Sales I	by Gooto.																			
Gila		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$6,056,298	\$6,029,215	\$7,091,721	17%	18%	\$279,972	\$262,541	\$427,449	53%	63%	\$24,586,724	\$26,828,577	\$31,665,015	29%	18%	\$1,136,683	\$1,123,264	\$2,110,428	86%	88%
February	5,630,568	6,267,610	7,711,675	37%	23%	128,571	111,716	82,094	-36%	-27%	23,184,437	25,518,067	32,978,405	42%	29%	1,388,321	1,602,111	2,192,691	58%	37%
March	7,564,982	5,775,946	9,068,745	20%	57%	129,911	92,850	132,790	2%	43%	28,016,769	31,908,836	39,357,844	40%	23%	1,846,993	1,122,943	3,394,136	84%	202%
April	7,269,298	5,691,616	8,701,930	20%	53%	264,946	30,839	132,809	-50%	331%	31,595,147	33,214,472	40,477,600	28%	22%	1,891,093	1,354,102	2,974,660	57%	120%
May	7,797,330	8,699,554	10,367,820	33%	19%	226,774	91,559	352,499	55%	285%	29,277,823	40,236,033	38,763,207	32%	-4%	1,657,090	2,530,601	3,591,915	117%	42%
June	7,981,488	8,034,803	9,323,234	17%	16%	182,338	92,440	344,248	89%	272%	31,205,835	36,124,066	38,582,729	24%	7%	2,139,979	2,822,181	3,158,663	48%	12%
July	8,388,879	8,665,513	8,999,930	7%	4%	225,654	120,728	296,097	31%	145%	29,768,896	36,748,344	37,014,496	24%	1%	2,880,075	2,759,355	3,291,811	14%	19%
August	7,697,123	9,014,620	8,733,115	13%	-3%	212,856	143,545	189,187	-11%	32%	30,394,893	34,289,898	35,548,268	17%	4%	1,752,939	3,385,896	3,002,137	71%	-11%
September	8,023,133	8,304,190	8,967,675	12%	8%	369,736	94,819	364,045	-2%	284%	27,349,528	34,846,457	37,291,580	36%	7%	2,027,926	2,708,849	3,194,521	58%	18%
October	7,355,184	7,941,786	8,611,091	17%	8%	212,950	117,074	366,984	72%	213%	31,869,825	35,279,098	35,440,584	11%	0%	1,736,135	3,070,006	3,229,732	86%	5%
November	6,504,334	7,127,266	8,337,063	28%	17%	204,562	77,140	253,148	24%	228%	30,673,832	36,413,724	36,493,810	19%	0%	1,436,981	1,835,971	2,550,187	77%	39%
December	6,941,877	7,424,149	7,962,302	15%	7%	86,012	63,991	131,459	53%	105%	34,820,179	38,831,320	40,802,577	17%	5%	1,480,035	1,814,924	2,362,194	60%	30%
Total	\$87,210,494	\$88,976,268	\$103,876,301	19%	17%	\$2,524,282	\$1,299,242	\$3,072,809	22%	137%	\$352,743,888	\$410,238,892	\$444,416,115	26%	8%	\$21,374,250	\$26,130,203	\$35,053,075	64%	34%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Graham		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$3,165,665	\$3,450,740	\$3,579,607	13%	4%		(Included in Gree	enlee County)			\$20,455,269	\$23,177,366	\$24,550,111	20%	6%		(Included in Gree	enlee County)		
February	3,407,478	2,976,965	3,988,160	17%	34%						22,264,290	23,326,608	26,745,549	20%	15%					
March	3,675,030	3,255,917	5,530,563	50%	70%						24,558,564	25,775,438	34,464,362	40%	34%					
April	3,979,394	3,143,779	4,069,821	2%	29%						27,007,135	27,682,625	33,427,009	24%	21%					
May	3,899,830	3,687,057	4,552,310	17%	23%						25,573,831	30,452,574	30,674,662	20%	1%					
June	3,625,930	3,828,268	4,128,255	14%	8%						23,033,232	30,499,243	29,081,549	26%	-5%					
July	3,564,566	3,675,280	4,317,336	21%	17%						24,135,563	28,628,604	28,618,242	19%	0%					
August	3,033,294	3,513,860	3,875,952	28%	10%						24,197,882	26,740,133	27,845,426	15%	4%					
September	3,482,984	3,339,528	3,496,242	0%	5%						23,184,224	25,736,746	27,372,605	18%	6%					
October	3,130,550	3,661,990	4,275,910	37%	17%						23,950,046	24,066,268	27,688,774	16%	15%					
November	3,432,979	3,734,502	4,000,790	17%	7%						24,954,330	25,924,740	29,901,103	20%	15%					
December	3,549,989	3,830,133	4,933,123	39%	29%						28,296,236	31,318,917	34,444,175	22%	10%					
Total	\$41,947,689	\$42,098,019	\$50,748,069	21%	21%						\$291,610,602	\$323,329,262	\$354,813,567	22%	10%					

### **Gross Sales by Sector**

Greenlee		Restaurant/Bar		% Ch	% Ch		Amusement <sup>1</sup>		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel <sup>2</sup>		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$586,180	\$596,461	\$534,587	-9%	-10%	\$127,136	\$169,052	\$74,648	-41%	-56%	\$13,167,699	\$14,682,386	\$11,203,696	-15%	-24%	\$856,810	\$949,139	\$713,887	-17%	-25%
February	590,848	609,397	497,559	-16%	-18%	88,962	145,268	117,998	33%	-19%	13,374,232	11,561,917	12,160,980	-9%	5%	849,779	1,005,840	786,490	-7%	-22%
March	709,216	394,456	575,484	-19%	46%	167,411	167,313	159,121	-5%	-5%	14,491,744	12,294,968	18,607,549	28%	51%	1,104,999	779,834	823,694	-25%	6%
April	622,528	550,979	398,938	-36%	-28%	150,575	117,403	150,561	0%	28%	16,660,491	10,178,173	9,606,824	-42%	-6%	1,055,556	712,050	1,028,570	-3%	44%
May	673,963	493,850	661,013	-2%	34%	145,619	97,481	153,974	6%	58%	15,168,864	9,123,336	14,054,857	-7%	54%	1,034,050	754,182	998,383	-3%	32%
June	586,430	517,767	567,943	-3%	10%	216,002	138,018	203,047	-6%	47%	14,230,604	10,687,840	16,595,626	17%	55%	1,134,421	806,147	1,336,455	18%	66%
July	564,737	465,650	423,066	-25%	-9%	224,873	112,188	219,709	-2%	96%	14,644,581	9,302,504	12,739,836	-13%	37%	1,060,801	822,012	1,028,891	-3%	25%
August	636,156	421,290	679,133	7%	61%	153,550	86,592	169,722	11%	96%	13,612,886	8,976,294	15,361,457	13%	71%	993,678	767,863	1,081,724	9%	41%
September	575,969	437,114	538,548	-6%	23%	148,332	80,420	122,801	-17%	53%	14,503,502	10,455,990	14,564,921	0%	39%	1,053,733	574,449	820,057	-22%	43%
October	538,093	405,293	575,833	7%	42%	186,096	86,457	306,482	65%	254%	14,538,507	9,392,556	14,742,592	1%	57%	1,138,787	713,243	1,125,363	-1%	58%
November	583,838	470,646	655,008	12%	39%	288,076	112,842	195,321	-32%	73%	14,936,705	10,912,844	17,520,734	17%	61%	1,350,572	577,019	917,166	-32%	59%
December	646,801	444,781	810,939	25%	82%	174,587	78,174	222,221	27%	184%	19,381,012	11,286,156	15,261,993	-21%	35%	917,394	488,958	1,319,739	44%	170%
Total	\$7,314,759	\$5,807,684	\$6,918,051	-5%	19%	\$2,071,219	\$1,391,208	\$2,095,605	1%	51%	\$178,710,827	\$128,854,964	\$172,421,065	-4%	34%	\$12,550,580	\$8,950,736	\$11,980,419	-5%	34%

<sup>1</sup> Includes Graham Co. and La Paz Co.

<sup>2</sup> Includes lodging sales for Graham Co.

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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La Paz		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$4,405,312	\$4,848,879	\$4,230,526	-4%	-13%		(Included in Gree	enlee Co.)			\$20,641,445	\$22,615,495	\$18,200,980	-12%	-20%	\$1,126,361	\$1,375,179	\$1,386,786	23%	1%
February	4,301,128	2,892,145	3,551,170	-17%	23%						14,380,437	15,354,985	16,208,705	13%	6%	1,061,122	788,424	1,259,066	19%	60%
March	3,986,440	2,514,006	4,386,980	10%	75%						17,049,736	14,554,443	17,714,726	4%	22%	1,562,303	639,677	1,243,297	-20%	94%
April	3,180,716	2,282,165	4,043,800	27%	77%						12,491,980	14,072,408	16,420,564	31%	17%	689,812	693,819	2,106,141	205%	204%
May	2,974,101	3,157,288	4,135,484	39%	31%						12,168,269	14,826,363	14,712,898	21%	-1%	794,853	1,574,666	1,557,619	96%	-1%
June	3,178,785	3,951,087	4,399,863	38%	11%						9,187,571	13,911,916	14,117,682	54%	1%	1,218,873	1,695,744	1,659,536	36%	-2%
July	3,018,216	2,696,963	4,782,181	58%	77%						12,265,154	14,010,108	13,540,509	10%	-3%	1,263,350	1,307,222	1,755,178	39%	34%
August	2,611,331	2,797,269	3,108,699	19%	11%						11,310,272	12,224,653	12,436,902	10%	2%	860,953	1,568,781	1,255,226	46%	-20%
September	2,744,481	3,089,363	3,633,670	32%	18%						9,861,445	12,459,758	12,804,547	30%	3%	920,255	1,720,981	1,236,241	34%	-28%
October	2,506,230	3,022,915	4,065,687	62%	34%						12,128,171	12,728,078	14,388,057	19%	13%	751,599	1,518,792	1,288,526	71%	-15%
November	3,200,241	3,292,416	3,299,725	3%	0%						14,745,498	14,432,850	14,994,136	2%	4%	914,838	952,318	1,125,243	23%	18%
December	3,600,889	3,183,470	5,057,423	40%	59%						16,723,058	17,171,156	18,643,368	11%	9%	722,128	1,101,603	1,047,854	45%	-5%
Total	\$39,707,870	\$37,727,966	\$48,695,208	23%	29%		\$0	\$0			\$162,953,036	\$178,362,213	\$184,183,074	13%	3%	\$11,886,447	\$14,937,206	\$16,920,713	42%	13%

#### Gross Sales by Sector

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Maricopa		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$926,992,483	\$972,486,523	\$845,824,371	-9%	-13%	\$103,361,351	\$92,926,875	\$50,561,399	-51%	-46%	\$3,877,276,854	\$4,213,004,266	\$4,670,153,034	20%	11%	\$228,580,257	\$259,130,584	\$120,785,583	-47%	-53%
February	933,467,859	869,245,572	928,658,801	-1%	7%	92,131,573	87,689,727	62,979,477	-32%	-28%	3,770,986,064	4,111,118,503	4,814,499,017	28%	17%	258,262,727	268,675,768	161,760,725	-37%	-40%
March	1,112,883,978	725,823,459	1,128,941,673	1%	56%	138,104,419	62,264,622	91,196,995	-34%	46%	4,642,542,395	4,493,520,181	6,002,822,041	29%	34%	347,988,368	161,132,735	248,990,365	-28%	55%
April	974,778,931	554,372,246	1,071,510,486	10%	93%	64,228,411	21,944,165	71,281,115	11%	225%	4,329,470,440	3,788,357,560	5,600,161,931	29%	48%	223,109,796	42,685,807	204,398,324	-8%	379%
May	956,542,512	722,062,550	1,122,440,330	17%	55%	96,497,647	31,012,308	80,631,263	-16%	160%	4,354,977,569	4,553,031,989	5,645,661,698	30%	24%	164,679,697	60,169,191	181,382,909	10%	201%
June	857,196,882	743,205,086	1,010,873,721	18%	36%	129,849,213	28,073,708	151,887,501	17%	441%	4,241,142,010	4,779,171,195	5,695,235,393	34%	19%	134,189,141	88,521,289	158,063,847	18%	79%
July	802,150,877	671,640,706	1,001,841,461	25%	49%	76,017,419	21,788,654	113,302,311	49%	420%	4,086,677,954	4,420,335,094	5,285,835,800	29%	20%	109,790,384	72,370,483	158,015,948	44%	118%
August	842,371,125	724,601,451	974,860,180	16%	35%	91,390,578	23,424,806	63,844,936	-30%	173%	4,225,083,669	4,602,958,069	5,319,598,548	26%	16%	117,247,061	80,093,603	138,252,376	18%	73%
September	866,824,780	776,765,564	1,039,989,929	20%	34%	77,600,862	31,890,529	71,567,224	-8%	124%	4,032,296,496	4,699,171,938	5,507,221,775	37%	17%	148,695,800	94,954,576	182,174,560	23%	92%
October	926,646,661	821,313,822	1,153,100,587	24%	40%	83,315,252	41,024,869	91,399,361	10%	123%	4,300,192,280	4,672,599,368	5,527,757,114	29%	18%	199,252,464	116,487,364	241,276,305	21%	107%
November	957,968,486	828,393,421	1,105,419,717	15%	33%	104,149,073	51,155,271	129,768,720	25%	154%	4,507,375,869	4,916,061,229	5,802,307,473	29%	18%	200,519,609	114,547,321	241,128,909	20%	111%
December	999,120,998	848,039,802	1,215,068,607	22%	43%	112,492,818	45,068,667	131,909,305	17%	193%	5,651,410,169	6,171,851,199	7,205,689,400	28%	17%	177,785,800	103,844,614	232,713,593	31%	124%
Total	\$11,156,945,572	\$9,257,950,202	\$12,598,529,863	13%	36%	\$1,169,138,616	\$538,264,201	\$1,110,329,607	-5%	106%	\$52,019,431,769	\$55,421,180,591	\$67,076,943,224	29%	21%	\$2,310,101,104	\$1,462,613,335	\$2,268,943,444	-2%	55%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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Mohave	-	Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$27,485,461	\$27,855,559	\$31,252,623	14%	12%	\$1,566,761	\$1,338,666	\$1,225,094	-22%	-8%	\$155,996,934	\$168,729,261	\$193,327,393	24%	15%	\$4,786,240	\$5,780,147	\$6,961,934	45%	20%
February	29,458,235	27,553,489	33,683,968	14%	22%	1,427,193	1,948,981	1,529,041	7%	-22%	145,173,646	165,766,785	202,573,658	40%	22%	5,722,464	6,030,378	8,130,236	42%	35%
March	42,972,023	24,859,751	41,210,354	-4%	66%	2,099,110	1,421,194	1,898,363	-10%	34%	174,721,170	175,273,188	248,367,011	42%	42%	8,882,444	4,185,825	12,294,968	38%	194%
April	22,543,831	20,453,086	42,295,527	88%	107%	1,768,388	1,068,673	2,628,267	49%	146%	174,127,925	177,009,813	239,334,604	37%	35%	7,697,125	4,375,486	13,600,998	77%	211%
May	30,565,304	32,389,914	42,479,197	39%	31%	1,898,481	847,106	1,695,101	-11%	100%	162,098,740	216,686,323	228,768,222	41%	6%	7,536,555	10,846,906	13,459,433	79%	24%
June	29,071,497	35,657,286	38,435,380	32%	8%	1,681,170	895,594	1,235,541	-27%	38%	165,089,379	217,908,142	219,388,525	33%	1%	7,580,054	10,507,613	14,826,874	96%	41%
July	31,026,019	29,687,652	39,483,702	27%	33%	1,293,866	544,427	1,243,620	-4%	128%	169,863,482	190,974,062	215,152,873	27%	13%	9,165,767	11,148,261	14,362,202	57%	29%
August	28,683,303	30,679,915	33,796,955	18%	10%	1,173,037	1,052,651	833,403	-29%	-21%	159,975,951	179,467,162	196,857,601	23%	10%	7,697,669	9,182,147	12,914,523	68%	41%
September	28,181,827	31,011,068	35,051,939	24%	13%	1,240,517	966,401	1,988,166	60%	106%	157,196,080	194,760,815	210,303,162	34%	8%	6,145,402	9,643,134	10,585,692	72%	10%
October	27,995,822	32,330,307	36,608,025	31%	13%	1,482,976	1,025,633	1,297,364	-13%	26%	170,055,327	183,493,319	210,011,632	23%	14%	6,844,783	8,424,164	8,553,848	25%	2%
November	27,883,431	29,665,848	35,014,543	26%	18%	1,416,966	1,101,431	1,528,244	8%	39%	179,030,249	199,296,944	210,090,699	17%	5%	4,918,971	5,694,329	9,153,219	86%	61%
December	28,391,025	30,701,713	36,078,871	27%	18%	1,296,015	1,004,654	1,301,996	0%	30%	206,718,936	226,787,618	261,959,569	27%	16%	3,802,888	4,657,969	7,708,465	103%	65%
Total	\$354,257,778	\$352,845,588	\$445,391,084	26%	26%	\$18,344,480	\$13,215,411	\$18,404,200	0%	39%	\$2,020,047,819	\$2,296,153,432	\$2,636,134,949	30%	15%	\$80,780,362	\$90,476,359	\$132,552,392	64%	47%

#### Gross Sales by Sector

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Navajo		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$8,248,714	\$8,596,990	\$10,863,024	32%	26%	\$576,629	\$332,148	\$80,127	-86%	-76%	\$83,344,824	\$71,847,234	\$69,074,208	-17%	-4%	\$2,739,631	\$3,007,586	\$4,067,907	48%	35%
February	8,131,333	9,035,015	13,082,363	61%	45%	456,665	83,255	172,021	-62%	107%	76,263,367	62,434,910	70,167,864	-8%	12%	2,410,567	2,211,760	4,123,005	71%	86%
March	10,149,744	8,188,424	15,462,199	52%	89%	693,521	107,066	315,590	-54%	195%	93,401,003	60,360,049	89,801,942	-4%	49%	3,479,176	2,329,986	5,466,723	57%	135%
April	10,305,855	8,118,108	14,582,499	41%	80%	384,332	446,770	384,130	0%	-14%	85,379,295	68,815,948	90,075,028	5%	31%	3,408,957	1,892,575	5,505,884	62%	191%
May	12,135,226	15,559,006	16,021,996	32%	3%	552,785	483,351	727,784	32%	51%	101,507,119	86,203,008	91,351,504	-10%	6%	8,730,659	4,106,049	6,537,080	-25%	59%
June	12,437,073	13,739,008	17,282,658	39%	26%	1,063,607	702,589	1,071,164	1%	52%	97,612,231	86,811,070	102,749,345	5%	18%	2,954,969	5,885,091	8,045,730	172%	37%
July	13,939,580	15,068,500	18,772,019	35%	25%	1,076,257	653,245	1,343,661	25%	106%	104,376,957	83,365,915	85,951,713	-18%	3%	6,246,403	7,165,200	8,474,210	36%	18%
August	13,651,175	15,114,392	16,780,381	23%	11%	859,987	830,947	912,010	6%	10%	106,525,708	83,845,169	87,567,063	-18%	4%	5,912,654	6,699,432	6,440,975	9%	-4%
September	12,984,462	14,162,061	15,505,955	19%	9%	717,309	636,057	760,246	6%	20%	66,068,835	82,829,009	90,478,368	37%	9%	5,082,246	6,566,516	6,807,107	34%	4%
October	11,824,268	13,274,581	15,256,633	29%	15%	451,112	355,091	604,853	34%	70%	71,535,605	76,012,477	86,796,968	21%	14%	4,028,240	6,505,285	6,548,940	63%	1%
November	10,094,328	11,719,232	13,148,819	30%	12%	373,815	115,807	289,118	-23%	150%	67,738,345	75,668,345	77,262,184	14%	2%	3,335,844	3,894,713	4,900,343	47%	26%
December	11,334,524	11,790,283	14,161,408	25%	20%	385,023	124,525	397,250	3%	219%	136,652,040	85,115,213	99,133,092	-27%	16%	3,630,887	4,611,373	5,444,106	50%	18%
Total	\$135,236,282	\$144,365,600	\$180,919,954	34%	25%	\$7,591,042	\$4,870,851	\$7,057,954	-7%	45%	\$1,090,405,329	\$923,308,347	\$1,040,409,279	-5%	13%	\$51,960,233	\$54,875,566	\$72,362,010	39%	32%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Pima		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$178,028,526	\$176,570,378	\$152,219,653	-14%	-14%	\$10,325,082	\$10,870,420	\$6,359,563	-38%	-41%	\$732,765,112	\$770,487,587	\$839,572,717	15%	9%	\$40,457,773	\$42,500,584	\$21,181,693	-48%	-50%
February	171,879,316	163,516,606	163,436,979	-5%	0%	9,665,968	9,479,690	6,567,564	-32%	-31%	717,317,513	772,354,900	843,183,962	18%	9%	54,436,927	50,502,735	27,594,175	-49%	-45%
March	200,775,539	138,239,958	197,045,761	-2%	43%	13,646,094	6,972,845	8,863,782	-35%	27%	871,018,037	793,419,527	1,094,469,871	26%	38%	57,297,884	22,440,384	39,487,297	-31%	76%
April	184,721,451	113,686,221	193,364,995	5%	70%	14,737,721	2,575,664	9,919,344	-33%	285%	843,648,911	728,608,199	1,009,629,193	20%	39%	42,007,695	11,622,358	41,237,394	-2%	255%
May	172,544,750	137,089,374	212,032,700	23%	55%	9,867,512	2,200,227	7,501,018	-24%	241%	826,675,171	846,007,273	1,029,520,604	25%	22%	34,006,732	13,028,960	35,196,480	3%	170%
June	165,412,321	146,182,185	177,995,244	8%	22%	9,623,576	2,868,125	8,883,332	-8%	210%	796,300,893	889,195,670	996,840,035	25%	12%	24,791,770	20,579,805	28,558,362	15%	39%
July	155,101,947	134,312,507	185,020,836	19%	38%	8,802,924	2,965,242	7,841,666	-11%	164%	800,563,484	831,251,341	951,555,420	19%	14%	25,055,880	14,712,625	27,628,276	10%	88%
August	158,964,129	141,151,941	183,795,327	16%	30%	6,879,829	3,543,191	6,825,545	-1%	93%	818,194,216	864,842,407	966,450,480	18%	12%	27,468,665	17,713,198	29,981,808	9%	69%
September	164,140,790	145,642,837	182,807,433	11%	26%	7,633,886	4,235,284	8,201,663	7%	94%	752,612,698	850,196,894	966,249,426	28%	14%	27,173,168	19,062,757	31,394,639	16%	65%
October	169,795,006	150,016,587	215,235,731	27%	43%	10,992,148	4,944,210	11,770,989	7%	138%	783,834,349	826,029,427	960,031,665	22%	16%	40,154,777	24,197,923	51,133,900	27%	111%
November	183,440,016	147,214,064	191,552,372	4%	30%	13,168,666	7,209,450	8,988,352	-32%	25%	838,498,595	908,872,797	1,051,818,332	25%	16%	36,113,680	23,339,657	45,220,791	25%	94%
December	185,840,242	149,091,593	214,659,223	16%	44%	11,171,470	5,186,617	13,094,995	17%	152%	1,045,146,848	1,094,969,551	1,251,748,438	20%	14%	33,734,257	18,492,429	47,235,043	40%	155%
Total	\$2,090,644,033	\$1,742,714,251	\$2,269,166,254	9%	30%	\$126,514,876	\$63,050,965	\$104,817,813	-17%	66%	\$9,826,575,827	\$10,176,235,573	\$11,961,070,143	22%	18%	\$442,699,208	\$278,193,415	\$425,849,858	-4%	53%

### **Gross Sales by Sector**

Pinal		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$33,738,053	\$36,640,002	\$37,085,376	10%	1%	\$5,170,939	\$5,257,338	\$3,960,427	-23%	-25%	\$131,291,975	\$149,817,615	\$176,884,045	35%	18%	\$3,506,964	\$3,613,700	\$3,182,399	-9%	-12%
February	34,402,560	37,592,056	37,313,525	8%	-1%	4,559,755	5,479,634	4,100,876	-10%	-25%	129,834,416	152,284,538	183,811,997	42%	21%	3,951,904	4,491,609	3,403,497	-14%	-24%
March	40,699,954	32,895,054	47,362,512	16%	44%	6,073,699	3,887,445	4,549,612	-25%	17%	157,976,602	167,692,488	228,545,562	45%	36%	4,917,326	3,049,732	5,202,228	6%	71%
April	35,020,185	26,818,947	42,284,762	21%	58%	12,911,162	3,369,923	3,235,538	-75%	-4%	144,967,592	170,549,745	209,220,487	44%	23%	3,018,391	979,695	3,164,308	5%	223%
May	31,776,180	32,974,476	43,686,129	37%	32%	2,097,342	1,927,587	2,148,972	2%	11%	142,517,409	184,385,979	201,438,350	41%	9%	2,272,739	1,284,456	3,544,306	56%	176%
June	29,663,857	33,326,731	40,634,254	37%	22%	1,170,684	849,292	2,732,945	133%	222%	130,485,573	165,208,543	188,257,356	44%	14%	2,213,102	2,479,698	3,859,299	74%	56%
July	28,666,678	31,554,556	40,203,899	40%	27%	1,103,233	536,039	1,699,480	54%	217%	135,952,192	157,060,477	183,006,785	35%	17%	2,026,663	2,530,746	3,134,861	55%	24%
August	29,326,918	31,274,955	37,546,165	28%	20%	1,441,100	634,787	1,458,242	1%	130%	138,957,673	159,285,601	185,376,043	33%	16%	1,760,037	2,184,876	2,680,942	52%	23%
September	29,188,667	32,573,979	38,665,082	32%	19%	1,143,221	980,139	2,683,872	135%	174%	125,871,912	165,480,187	190,979,622	52%	15%	1,991,215	2,887,156	3,091,985	55%	7%
October	30,432,584	33,505,318	42,883,324	41%	28%	1,621,647	1,255,602	7,749,463	378%	517%	140,491,772	167,810,065	207,419,160	48%	24%	2,655,202	2,662,555	4,291,189	62%	61%
November	34,525,808	35,781,731	40,696,848	18%	14%	3,691,819	2,442,497	4,219,410	14%	73%	158,245,460	187,152,892	214,873,540	36%	15%	2,811,586	2,676,709	4,441,059	58%	66%
December	34,564,981	35,457,540	47,424,548	37%	34%	3,589,610	3,514,739	4,549,008	27%	29%	196,178,483	224,084,295	264,232,046	35%	18%	2,912,223	2,834,756	4,573,880	57%	61%
Total	\$392,006,425	\$400,395,345	\$495,786,424	26%	24%	\$44,574,211	\$30,135,022	\$43,087,845	-3%	43%	\$1,732,771,059	\$2,050,812,425	\$2,434,044,993	40%	19%	\$34,037,352	\$31,675,688	\$44,569,953	31%	41%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Santa Cruz		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$5,145,028	\$5,499,022	\$4,258,442	-17%	-23%	\$342,219	\$367,853	\$321,270	-6%	-13%	\$22,456,323	\$26,376,259	\$25,550,325	14%	-3%	\$1,231,554	\$1,131,851	\$1,006,826	-18%	-11%
February	5,272,986	4,885,818	5,333,165	1%	9%	358,549	360,371	327,049	-9%	-9%	25,669,209	26,567,055	26,665,280	4%	0%	1,498,227	1,538,093	1,000,679	-33%	-35%
March	6,415,121	4,283,109	5,809,361	-9%	36%	516,209	338,963	522,781	1%	54%	31,698,967	25,933,927	33,065,988	4%	28%	1,715,874	824,944	1,530,090	-11%	85%
April	6,085,454	2,992,596	5,603,748	-8%	87%	428,783	167,872	419,371	-2%	150%	30,665,655	22,142,789	31,893,561	4%	44%	1,554,696	462,347	1,371,386	-12%	197%
May	5,792,222	4,469,102	5,810,995	0%	30%	420,456	212,343	328,819	-22%	55%	29,953,509	26,467,750	31,208,128	4%	18%	1,118,029	327,040	1,368,072	22%	318%
June	4,860,725	3,554,897	5,069,352	4%	43%	325,894	151,166	320,430	-2%	112%	28,016,770	26,776,691	30,810,219	10%	15%	1,103,480	598,749	1,108,641	0%	85%
July	4,403,630	3,182,369	5,065,222	15%	59%	317,596	157,303	290,463	-9%	85%	27,339,004	23,334,382	28,150,081	3%	21%	895,586	565,655	1,019,439	14%	80%
August	4,602,294	3,857,799	4,833,571	5%	25%	308,863	169,218	253,480	-18%	50%	27,915,288	23,772,857	27,641,227	-1%	16%	971,288	657,170	1,202,545	24%	83%
September	4,779,716	3,786,634	5,330,552	12%	41%	372,621	214,622	304,366	-18%	42%	24,696,345	23,447,340	29,476,145	19%	26%	958,710	753,041	1,035,897	8%	38%
October	4,648,981	3,960,071	5,318,085	14%	34%	335,314	286,764	429,945	28%	50%	28,315,933	24,127,323	30,362,928	7%	26%	1,047,662	959,794	1,580,722	51%	65%
November	5,293,077	4,210,944	6,653,727	26%	58%	244,137	251,970	354,567	45%	41%	33,005,954	28,744,965	40,195,137	22%	40%	1,404,489	1,014,439	1,660,522	18%	64%
December	6,253,933	4,682,656	6,729,666	8%	44%	303,020	266,661	426,062	41%	60%	44,564,848	34,286,501	46,119,529	3%	35%	1,511,265	993,566	1,923,894	27%	94%
Total	\$63,553,167	\$49,365,017	\$65,815,886	4%	33%	\$4,273,661	\$2,945,106	\$4,298,603	1%	46%	\$354,297,805	\$311,977,839	\$381,138,548	8%	22%	\$15,010,860	\$9,826,689	\$15,808,713	5%	61%

### **Gross Sales by Sector**

Yavapai		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$30,159,314	\$34,399,945	\$33,177,774	10%	-4%	\$2,584,345	\$2,320,263	\$1,597,426	-38%	-31%	\$152,596,836	\$164,974,937	\$187,658,400	23%	14%	\$13,457,945	\$16,127,869	\$19,852,433	48%	23%
February	29,502,573	29,955,073	36,448,650	24%	22%	2,306,695	2,734,915	2,431,756	5%	-11%	140,693,808	162,915,522	201,337,768	43%	24%	13,931,812	18,174,514	21,885,227	57%	20%
March	40,530,233	26,896,088	49,539,411	22%	84%	3,949,046	2,243,901	4,330,657	10%	93%	179,052,925	176,693,768	244,496,322	37%	38%	24,700,852	12,495,717	35,003,661	42%	180%
April	38,099,846	21,120,346	47,185,427	24%	123%	3,656,220	811,772	3,707,254	1%	357%	180,077,325	172,291,313	248,434,254	38%	44%	25,400,266	3,853,186	37,405,271	47%	871%
May	38,019,775	32,700,322	50,627,765	33%	55%	3,337,937	1,406,437	4,325,799	30%	208%	180,101,724	216,118,833	245,860,025	37%	14%	22,073,145	10,311,220	36,802,133	67%	257%
June	39,044,342	38,182,757	44,690,640	14%	17%	3,323,722	2,026,091	3,964,662	19%	96%	175,171,276	211,909,257	244,955,134	40%	16%	18,244,806	18,609,757	31,918,418	75%	72%
July	37,953,083	34,188,356	44,352,166	17%	30%	3,433,911	1,896,598	4,019,312	17%	112%	174,434,506	207,092,187	224,175,980	29%	8%	18,867,699	19,305,021	27,046,219	43%	40%
August	36,851,757	35,495,686	42,307,934	15%	19%	5,046,828	2,445,136	3,496,777	-31%	43%	181,339,365	210,631,289	231,779,351	28%	10%	17,087,281	18,572,031	24,895,468	46%	34%
September	38,923,487	39,312,122	46,038,532	18%	17%	4,056,616	2,427,885	3,647,626	-10%	50%	168,571,353	209,174,208	242,033,588	44%	16%	21,308,799	24,183,387	31,320,465	47%	30%
October	37,783,337	39,085,874	50,378,644	33%	29%	3,732,470	3,516,894	5,586,950	50%	59%	186,214,821	205,579,754	240,583,960	29%	17%	24,885,529	29,775,109	38,977,212	57%	31%
November	37,337,134	37,850,578	45,733,937	22%	21%	2,973,256	2,776,482	3,973,757	34%	43%	182,048,929	211,955,436	238,209,631	31%	12%	18,787,363	23,733,604	33,709,105	79%	42%
December	37,060,166	35,074,958	44,796,250	21%	28%	2,967,559	2,489,531	4,703,365	58%	89%	217,818,922	242,945,590	280,201,196	29%	15%	16,500,002	20,690,404	30,472,353	85%	47%
Total	\$441,265,047	\$404,262,105	\$535,277,130	21%	32%	\$41,368,605	\$27,095,905	\$45,785,341	11%	69%	\$2,118,121,790	\$2,392,282,094	\$2,829,725,609	34%	18%	\$235,245,499	\$215,831,819	\$369,287,965	57%	71%

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Yuma		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$27,597,004	\$28,478,231	\$28,133,961	2%	-1%	\$1,396,406	\$1,635,452	\$1,058,731	-24%	-35%	\$140,236,097	\$147,254,933	\$157,771,717	13%	7%	\$5,077,665	\$5,482,178	\$4,950,438	-3%	-10%
February	27,400,245	26,216,014	31,941,894	17%	22%	1,622,608	2,166,271	1,257,687	-22%	-42%	142,150,740	144,171,171	165,990,334	17%	15%	6,274,109	7,739,933	5,713,546	-9%	-26%
March	32,430,013	26,840,257	37,927,317	17%	41%	1,566,235	1,555,992	1,291,649	-18%	-17%	169,292,586	150,819,790	203,751,588	20%	35%	7,616,995	4,048,828	6,974,611	-8%	72%
April	26,629,981	18,690,838	32,617,631	22%	75%	1,307,399	571,950	968,719	-26%	69%	145,352,243	140,442,055	180,213,476	24%	28%	6,116,854	2,501,937	7,279,007	19%	191%
May	26,035,545	26,624,113	33,820,474	30%	27%	1,221,748	452,501	1,005,906	-18%	122%	130,935,406	157,100,610	173,502,634	33%	10%	4,267,111	3,169,900	6,104,841	43%	93%
June	23,569,296	24,932,349	30,973,573	31%	24%	1,245,153	382,840	1,069,652	-14%	179%	123,189,550	153,869,257	169,057,133	37%	10%	5,033,398	3,811,548	5,314,952	6%	39%
July	24,911,711	24,317,427	29,662,288	19%	22%	1,086,944	330,932	1,124,454	3%	240%	121,443,593	145,909,169	158,870,614	31%	9%	3,737,431	3,850,298	6,097,714	63%	58%
August	23,007,187	27,070,555	29,913,360	30%	11%	970,669	208,472	897,911	-7%	331%	126,731,066	147,025,619	153,501,933	21%	4%	4,671,702	4,711,690	5,590,691	20%	19%
September	23,795,428	26,466,982	36,668,756	54%	39%	897,119	491,823	906,981	1%	84%	137,182,103	151,096,491	159,189,364	16%	5%	4,070,983	6,246,664	8,462,686	108%	35%
October	23,758,643	27,105,687	33,411,725	41%	23%	906,675	461,859	921,234	2%	99%	151,511,904	147,435,732	168,159,325	11%	14%	4,430,020	5,497,707	7,993,518	80%	45%
November	27,931,024	27,846,392	34,564,269	24%	24%	1,110,943	853,431	1,255,433	13%	47%	168,887,252	165,542,827	190,607,027	13%	15%	6,837,526	7,365,699	6,913,986	1%	-6%
December	29,045,045	28,717,113	37,778,587	30%	32%	1,668,772	1,129,025	1,814,057	9%	61%	187,666,364	197,043,231	228,963,993	22%	16%	5,908,528	4,421,600	6,350,044	7%	44%
Total	\$316,111,122	\$313,305,958	\$397,413,835	26%	27%	\$15,000,671	\$10,240,548	\$13,572,414	-10%	33%	\$1,744,578,904	\$1,847,710,885	\$2,109,579,138	21%	14%	\$64,042,322	\$58,847,982	\$77,746,034	21%	32%

#### **Gross Sales by Sector**

Arizona		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$1,299,639,337	\$1,355,719,230	\$1,207,133,318	-7%	-11%	\$137,314,685	\$127,733,190	\$69,489,148	-49%	-46%	\$5,541,916,718	\$5,981,400,306	\$6,612,304,860	19%	11%	\$328,486,005	\$368,670,927	\$218,550,600	-33%	-41%
February	1,299,688,172	1,223,800,006	1,319,530,327	2%	8%	123,165,317	120,782,568	94,280,535	-23%	-22%	5,386,108,558	5,858,824,404	6,819,336,742	27%	16%	374,263,165	388,584,572	269,399,184	-28%	-31%
March	1,568,744,042	1,039,806,621	1,612,450,040	3%	55%	181,484,612	84,397,681	127,257,925	-30%	51%	6,619,754,675	6,321,790,846	8,526,530,404	29%	35%	508,607,107	234,935,440	415,313,739	-18%	77%
April	1,379,522,390	808,405,982	1,537,364,166	11%	90%	112,808,466	31,593,937	105,145,463	-7%	233%	6,249,400,857	5,543,704,890	7,971,833,996	28%	44%	367,550,097	78,440,490	376,855,818	3%	380%
May	1,358,284,531	1,067,344,821	1,624,060,617	20%	52%	130,127,522	41,814,318	114,018,248	-12%	173%	6,223,017,296	6,612,460,045	8,021,727,185	29%	21%	306,503,583	126,797,286	352,792,408	15%	178%
June	1,247,010,012	1,108,654,107	1,461,965,454	17%	32%	163,420,306	42,141,540	184,521,425	13%	338%	6,052,541,585	6,864,918,330	8,031,763,666	33%	17%	260,769,841	188,876,145	323,100,103	24%	71%
July	1,184,635,581	1,014,762,713	1,461,196,140	23%	44%	107,960,242	36,105,128	144,893,636	34%	301%	5,922,155,212	6,385,855,313	7,494,725,768	27%	17%	241,619,082	173,639,348	310,941,619	29%	79%
August	1,219,844,572	1,082,556,757	1,409,579,924	16%	30%	119,621,660	39,277,042	89,029,516	-26%	127%	6,081,598,751	6,584,580,019	7,521,483,131	24%	14%	241,693,050	184,205,825	278,448,385	15%	51%
September	1,252,123,242	1,145,602,937	1,487,984,748	19%	30%	105,586,740	49,114,478	101,554,513	-4%	107%	5,754,630,254	6,680,004,920	7,757,138,424	35%	16%	279,148,983	213,744,231	337,948,041	21%	58%
October	1,313,267,310	1,196,474,218	1,647,666,498	25%	38%	114,442,571	60,690,985	132,793,083	16%	119%	6,126,588,363	6,613,638,744	7,793,077,365	27%	18%	339,654,370	249,161,991	430,958,763	27%	73%
November	1,355,219,091	1,189,242,645	1,550,597,480	14%	30%	135,704,159	71,284,714	162,735,798	20%	128%	6,424,297,073	7,013,473,716	8,177,659,720	27%	17%	313,153,726	219,890,745	400,144,153	28%	82%
December	1,404,523,123	1,210,993,786	1,705,413,454	21%	41%	151,007,085	71,286,787	176,457,821	17%	148%	8,032,429,540	8,647,226,296	10,055,636,098	25%	16%	287,466,752	196,053,122	392,245,053	36%	100%
Total	\$15,882,501,403	\$13,443,363,823	\$18,024,942,166	13%	34%	\$1,582,643,365	\$776,222,368	\$1,502,177,111	-5%	94%	\$74,414,438,882	\$79,107,877,829	\$94,783,217,359	27%	20%	\$3,848,915,761	\$2,623,000,122	\$4,106,697,866	7%	57%

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