NAU NORTHERN ARIZONA UNIVERSITY
Economic Policy Institute

Arizona Gross Taxable Sales by Sector

Hotel/Motel Gross Sales

AZ	2020	2021	2022	2023	2024	2025	2026	%Ch	20 YTD	21 YTD	22 YTD	23 YTD	24 YTD	25 YTD	26 YTD	%Ch
Jan	$368,670,927	$218,550,600	$397,264,415	$510,319,711	$485,894,165	$494,248,677	$526,971,165	6.6%	$368,670,927	$218,550,600	$397,264,415	$510,319,711	$485,894,165	$494,248,677	$526,971,165	6.6%
Feb	$388,584,572	$269,399,184	$513,341,986	$652,741,084	$593,621,439	$607,727,940	$679,279,380	11.8%	$757,255,499	$487,949,784	$910,606,401	$1,163,060,795	$1,079,515,604	$1,101,976,617	$1,206,250,545	9.5%
March	$234,935,440	$415,313,739	$649,961,198	$694,239,843	$710,981,500	$700,474,571	$753,687,030	7.6%	$992,190,939	$903,263,523	$1,560,567,599	$1,857,300,638	$1,790,497,104	$1,802,451,188	$1,959,937,575	8.7%
April	$78,440,490	$376,855,818	$528,129,002	$522,404,511	$558,431,279	$538,908,330	$551,622,831	2.4%	$1,070,631,429	$1,280,119,341	$2,088,696,601	$2,379,705,149	$2,348,928,383	$2,341,359,518	$2,511,560,406	7.3%
May	$126,797,286	$352,792,408	$452,630,506	$441,081,911	$436,724,385	$428,744,655	$457,967,751	6.8%	$1,197,428,715	$1,632,911,749	$2,541,327,107	$2,820,787,060	$2,785,652,768	$2,770,104,173	$2,969,528,157	7.2%
June	$188,876,145	$323,100,103	$336,600,275	$370,136,631	$375,881,059	$347,761,924	$382,106,068	9.9%	$1,386,304,860	$1,956,011,852	$2,877,927,382	$3,190,923,691	$3,161,533,827	$3,117,866,097	$3,351,634,225	7.5%
July	$173,639,348	$310,941,619	$318,042,828	$328,004,336	$319,933,831	$312,133,013	$310,365,031	-0.6%	$1,559,944,208	$2,266,953,471	$3,195,970,210	$3,518,928,027	$3,481,467,658	$3,429,999,110	$3,661,999,256	6.8%
Aug	$184,205,825	$278,448,385	$308,873,617	$300,333,137	$321,708,709	$302,306,211	$301,887,334	-0.1%	$1,744,150,033	$2,545,401,856	$3,504,843,827	$3,819,261,164	$3,803,176,367	$3,732,305,321	$3,963,886,590	6.2%
Sept	$213,744,231	$337,948,041	$378,798,722	$394,970,355	$393,179,629	$370,618,980			$1,957,894,264	$2,883,349,897	$3,883,642,549	$4,214,231,519	$4,196,355,996	$4,102,924,301		
Oct	$249,161,991	$430,958,763	$470,440,129	$479,318,107	$516,193,938	$509,169,087			$2,207,056,255	$3,314,308,660	$4,354,082,678	$4,693,549,626	$4,712,549,934	$4,612,093,388		
Nov	$219,890,745	$400,144,153	$448,610,067	$451,410,421	$474,729,497	$471,362,443			$2,426,947,000	$3,714,452,813	$4,802,692,745	$5,144,960,047	$5,187,279,431	$5,083,455,831		
Dec	$196,053,122	$392,245,053	$406,062,322	$401,416,041	$426,032,837	$440,995,309			$2,623,000,122	$4,106,697,866	$5,208,755,067	$5,546,376,088	$5,613,312,268	$5,524,451,140		
Total	$2,623,000,122	$4,106,697,866	$5,208,755,067	$5,546,376,088	$5,613,312,268	$5,524,451,140	$3,963,886,590									

Restaurant/Bar Gross Sales

AZ	2020	2021	2022	2023	2024	2025	2026	%Ch	20 YTD	21 YTD	22 YTD	23 YTD	24 YTD	25 YTD	26 YTD	%Ch
Jan	$1,355,719,230	$1,207,133,318	$1,528,500,863	$1,781,166,639	$1,804,698,970	$1,858,217,771	$1,988,852,915	7.0%	$1,355,719,230	$1,207,133,318	$1,528,500,863	$1,781,166,639	$1,804,698,970	$1,858,217,771	$1,988,852,915	7.0%
Feb	$1,223,800,006	$1,319,530,327	$1,694,854,586	$1,893,345,762	$1,921,015,665	$1,971,738,332	$2,097,549,698	6.4%	$2,579,519,236	$2,526,663,645	$3,223,355,449	$3,674,512,401	$3,725,714,635	$3,829,956,103	$4,086,402,613	6.7%
March	$1,039,806,621	$1,612,450,040	$1,968,996,593	$2,108,212,615	$2,214,534,814	$2,260,881,806	$2,272,102,800	0.5%	$3,619,325,857	$4,139,113,685	$5,192,352,042	$5,782,725,016	$5,940,249,449	$6,090,837,909	$6,358,505,412	4.4%
April	$808,405,982	$1,537,364,166	$1,807,548,943	$1,961,338,149	$2,026,739,991	$2,007,872,674	$2,141,105,155	6.6%	$4,427,731,839	$5,676,477,851	$6,999,900,985	$7,744,063,165	$7,966,989,440	$8,098,710,584	$8,499,610,567	5.0%
May	$1,067,344,821	$1,624,060,617	$1,808,060,938	$1,879,751,517	$1,900,621,037	$2,007,014,748	$2,125,566,990	5.9%	$5,495,076,660	$7,300,538,468	$8,807,961,923	$9,623,814,682	$9,867,610,477	$10,105,725,331	$10,625,177,557	5.1%
June	$1,108,654,107	$1,461,965,454	$1,809,212,943	$1,745,721,638	$1,810,382,145	$1,863,625,518	$1,953,124,353	4.8%	$6,603,730,767	$8,762,503,922	$10,617,174,866	$11,369,536,320	$11,677,992,622	$11,969,350,850	$12,578,301,910	5.1%
July	$1,014,762,713	$1,461,196,140	$1,584,451,986	$1,699,471,918	$1,632,950,821	$1,728,680,466	$1,801,318,052	4.2%	$7,618,493,480	$10,223,700,062	$12,201,626,852	$13,069,008,238	$13,310,943,444	$13,698,031,316	$14,379,619,962	5.0%
Aug	$1,082,556,757	$1,409,579,924	$1,590,828,042	$1,623,599,810	$1,665,050,143	$1,780,609,100	$1,839,487,583	3.3%	$8,701,050,237	$11,633,279,986	$13,792,454,894	$14,692,608,048	$14,975,993,587	$15,478,640,416	$16,219,107,545	4.8%
Sept	$1,145,602,937	$1,487,984,748	$1,680,955,061	$1,785,057,009	$1,817,347,588	$1,848,618,655			$9,846,653,174	$13,121,264,734	$15,473,409,955	$16,477,665,057	$16,793,341,174	$17,327,259,071		
Oct	$1,196,474,218	$1,647,666,498	$1,785,743,015	$1,841,352,994	$1,845,971,865	$1,921,148,928			$11,043,127,392	$14,768,931,232	$17,259,152,970	$18,319,018,051	$18,639,313,039	$19,248,407,998		
Nov	$1,189,242,645	$1,550,597,480	$1,717,911,234	$1,773,457,618	$1,887,524,831	$1,972,271,029			$12,232,370,037	$16,319,528,712	$18,977,064,204	$20,092,475,669	$20,526,837,870	$21,220,679,028		
Dec	$1,210,993,786	$1,705,413,454	$1,880,027,762	$1,966,378,223	$1,976,792,109	$2,071,395,254			$13,443,363,823	$18,024,942,166	$20,857,091,966	$22,058,853,892	$22,503,629,979	$23,292,074,281		
Total	$13,443,363,823	$18,024,942,166	$20,857,091,966	$22,058,853,892	$22,503,629,979	$23,292,074,281	$16,219,107,545									

Source: Arizona Department of Revenue, Taxable Sales by County.
Note: Gross Sales are entered in the month sales occurred and not the following report month.

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Arizona Gross Taxable Sales by Sector

Retail Gross Sales

AZ	2020	2021	2022	2023	2024	2025	2026	%Ch	20 YTD	21 YTD	22 YTD	23 YTD	24 YTD	25 YTD	26 YTD	%Ch
Jan	$5,981,400,306	$6,612,304,860	$7,641,061,810	$8,106,263,836	$8,134,193,529	$8,353,980,678	$8,435,998,556	1.0%	$5,981,400,306	$6,612,304,860	$7,641,061,810	$8,106,263,836	$8,134,193,529	$8,353,980,678	$8,435,998,556	1.0%
Feb	$5,858,824,404	$6,819,336,742	$7,692,052,950	$7,817,145,504	$7,909,735,361	$7,976,567,507	$8,322,696,730	4.3%	$11,840,224,710	$13,431,641,602	$15,333,114,760	$15,923,409,340	$16,043,928,890	$16,330,548,185	$16,758,695,286	2.6%
March	$6,321,790,846	$8,526,530,404	$9,428,827,390	$8,997,971,251	$8,925,926,103	$9,406,481,986	$9,677,844,068	2.9%	$18,162,015,556	$21,958,172,006	$24,761,942,150	$24,921,380,591	$24,969,854,993	$25,737,030,171	$26,436,539,354	2.7%
April	$5,543,704,890	$7,971,833,996	$8,878,508,840	$8,488,271,085	$8,520,997,237	$8,807,083,976	$8,382,466,561	-4.8%	$23,705,720,446	$29,930,006,002	$33,640,450,990	$33,409,651,676	$33,490,852,230	$34,544,114,147	$34,819,005,915	0.8%
May	$6,612,460,045	$8,021,727,185	$8,185,339,239	$8,570,332,470	$8,558,560,920	$8,822,190,095	$9,021,968,963	2.3%	$30,318,180,491	$37,951,733,187	$41,825,790,229	$41,979,984,146	$42,049,413,150	$43,366,304,242	$43,840,974,878	1.1%
June	$6,864,918,330	$8,031,763,666	$8,483,410,462	$8,531,329,867	$8,490,206,165	$8,871,565,740	$9,547,326,680	7.6%	$37,183,098,821	$45,983,496,853	$50,309,200,691	$50,511,314,013	$50,539,619,315	$52,237,869,982	$53,388,301,558	2.2%
July	$6,385,855,313	$7,494,725,768	$7,841,832,674	$8,847,227,536	$8,205,775,947	$8,627,552,052	$8,808,014,896	2.1%	$43,568,954,134	$53,478,222,621	$58,151,033,365	$59,358,541,549	$58,745,395,262	$60,865,422,034	$62,196,316,454	2.2%
Aug	$6,584,580,019	$7,521,483,131	$8,208,611,807	$8,398,451,992	$8,020,170,741	$8,334,011,433	$8,785,037,853	5.4%	$50,153,534,153	$60,999,705,752	$66,359,645,172	$67,756,993,541	$66,765,566,003	$69,199,433,467	$70,981,354,307	2.6%
Sept	$6,680,004,920	$7,757,138,424	$7,866,569,185	$8,706,508,999	$8,491,621,016	$8,443,034,447			$56,833,539,073	$68,756,844,176	$74,226,214,357	$76,463,502,540	$75,257,187,019	$77,642,467,914		
Oct	$6,613,638,744	$7,793,077,365	$8,174,130,216	$7,978,323,115	$8,477,760,676	$8,549,893,953			$63,447,177,817	$76,549,921,541	$82,400,344,573	$84,441,825,655	$83,734,947,695	$86,192,361,867		
Nov	$7,013,473,716	$8,177,659,720	$8,310,821,365	$8,489,062,946	$8,878,819,963	$8,855,124,275			$70,460,651,533	$84,727,581,261	$90,711,165,938	$92,930,888,601	$92,613,767,658	$95,047,486,142		
Dec	$8,647,226,296	$10,055,636,098	$10,427,471,994	$10,459,344,065	$10,839,433,088	$11,283,470,878			$79,107,877,829	$94,783,217,359	$101,138,637,932	$103,390,232,666	$103,453,200,746	$106,330,957,020		
Total	$79,107,877,829	$94,783,217,359	$101,138,637,932	$103,390,232,666	$103,453,200,746	$106,330,957,020	$70,981,354,307									

Amusement Gross Sales

AZ	2020	2021	2022	2023	2024	2025	2026	%Ch	20 YTD	21 YTD	22 YTD	23 YTD	24 YTD	25 YTD	26 YTD	%Ch
Jan	$127,733,190	$69,489,148	$117,649,608	$150,349,680	$180,976,200	$202,912,095	$206,030,272	1.5%	$127,733,190	$69,489,148	$117,649,608	$150,349,680	$180,976,200	$202,912,095	$206,030,272	1.5%
Feb	$120,782,568	$94,280,535	$159,466,940	$154,896,631	$202,273,880	$177,635,962	$182,596,148	2.8%	$248,515,758	$163,769,683	$277,116,548	$305,246,311	$383,250,080	$380,548,057	$388,626,420	2.1%
March	$84,397,681	$127,257,925	$196,377,989	$469,771,650	$254,493,864	$249,469,626	$244,095,951	-2.2%	$332,913,439	$291,027,608	$473,494,537	$775,017,961	$637,743,944	$630,017,683	$632,722,371	0.4%
April	$31,593,937	$105,145,463	$191,036,087	$223,373,962	$238,624,002	$199,204,774	$236,224,529	18.6%	$364,507,376	$396,173,071	$664,530,624	$998,391,923	$876,367,946	$829,222,457	$868,946,900	4.8%
May	$41,814,318	$114,018,248	$178,493,802	$185,753,135	$192,361,768	$211,925,714	$187,413,745	-11.6%	$406,321,694	$510,191,319	$843,024,426	$1,184,145,058	$1,068,729,714	$1,041,148,171	$1,056,360,645	1.5%
June	$42,141,540	$184,521,425	$166,251,304	$192,194,370	$198,201,387	$183,681,302	$177,783,706	-3.2%	$448,463,234	$694,712,744	$1,009,275,730	$1,376,339,428	$1,266,931,101	$1,224,829,473	$1,234,144,351	0.8%
July	$36,105,128	$144,893,636	$132,315,222	$192,026,970	$181,505,101	$154,745,985	$139,502,955	-9.9%	$484,568,362	$839,606,380	$1,141,590,952	$1,568,366,398	$1,448,436,202	$1,379,575,458	$1,373,647,306	-0.4%
Aug	$39,277,042	$89,029,516	$143,622,396	$165,012,493	$155,776,407	$161,661,620	$151,539,228	-6.3%	$523,845,404	$928,635,896	$1,285,213,348	$1,733,378,891	$1,604,212,609	$1,541,237,078	$1,525,186,534	-1.0%
Sept	$49,114,478	$101,554,513	$148,767,848	$196,560,838	$169,833,560	$185,172,382			$572,959,882	$1,030,190,409	$1,433,981,196	$1,929,939,729	$1,774,046,169	$1,726,409,460		
Oct	$60,690,985	$132,793,083	$153,410,369	$233,074,046	$196,153,380	$198,368,587			$633,650,867	$1,162,983,492	$1,587,391,565	$2,163,013,775	$1,970,199,549	$1,924,778,047		
Nov	$71,284,714	$162,735,798	$190,119,274	$207,307,000	$220,271,425	$213,814,661			$704,935,581	$1,325,719,290	$1,777,510,839	$2,370,320,775	$2,190,470,974	$2,138,592,708		
Dec	$71,286,787	$176,457,821	$215,625,529	$210,289,926	$197,148,568	$213,744,991			$776,222,368	$1,502,177,111	$1,993,136,368	$2,580,610,701	$2,387,619,542	$2,352,337,699		
Total	$776,222,368	$1,502,177,111	$1,993,136,368	$2,580,610,701	$2,387,619,542	$2,352,337,699	$1,525,186,534									

Source: Arizona Department of Revenue, Taxable Sales by County.
Note: Gross Sales are entered in the month sales occurred and not the following report month.