

Gross Sales by Sector

Apache County	Restaurant/Bar		% Ch		2019 (Pre-COVID)	Amusement		% Ch		2019 (Pre-COVID)	Retail		% Ch		2019 (Pre-COVID)	Hotel/Motel		% Ch		
	2019 (Pre-COVID)	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19	22/21
January	\$910,571	\$1,093,186	\$1,264,097	39%	16%	\$13,135	\$11,100	\$3,506	-73%	-68%	\$9,070,502	\$11,414,988	\$14,599,226	61%	28%	\$557,678	\$806,329	\$910,965	63%	13%
February	979,586	1,505,043	1,368,353	40%	-9%	428,685	8,532	16,235	-96%	90%	9,319,888	13,579,017	14,052,043	51%	3%	528,307	892,773	840,579	59%	-6%
March	1,157,539	1,711,165	1,540,336	33%	-10%	11,155	22,383	39,053	250%	74%	9,849,969	13,840,564	17,720,270	80%	28%	733,077	1,169,226	1,240,687	69%	6%
April	1,119,343	1,712,916	1,932,518	73%	13%	18,066	20,995	31,685	75%	51%	19,024,287	8,729,119	17,450,861	-8%	100%	860,013	1,074,039	1,542,458	79%	44%
May	1,504,342	1,939,534	1,935,484	29%	0%	14,358	33,001	46,704	225%	42%	13,005,618	17,000,959	16,592,395	28%	-2%	934,346	1,249,606	1,679,777	80%	34%
June	1,416,955	2,585,065	2,187,469	54%	-15%	7,566	47,940	47,789	532%	0%	11,863,861	17,256,215	17,699,811	49%	3%	1,094,138	2,488,697	1,818,402	66%	-27%
July	1,934,349	2,879,249	2,396,228	24%	-17%	18,174	63,116	59,021	225%	-6%	15,817,037	23,308,040	16,260,048	3%	-30%	1,361,146	1,616,260	2,231,715	64%	38%
August	1,585,005	2,434,975	2,071,528	31%	-15%	7,079	32,926	28,477	302%	-14%	13,413,373	18,222,167	19,488,482	45%	7%	925,170	1,827,053	2,095,015	126%	15%
September	1,649,806	1,850,730	2,067,715	25%	12%	23,529	48,047	102,744	337%	114%	11,815,996	20,233,947	41,179,049	249%	104%	1,115,133	1,595,844	1,254,442	12%	-21%
October	1,363,839	1,993,552	2,485,749	82%	25%	3,675	53,405	33,501	812%	-37%	11,111,242	18,997,130	17,935,081	61%	-6%	1,067,076	1,600,149	1,381,561	29%	-14%
November	1,534,872	1,776,259	561,222	-63%	-68%	25,085	16,659	17,515	-30%	5%	11,523,535	16,352,824	17,075,982	48%	4%	725,417	1,177,070	94,792	-87%	-92%
December	1,141,577	1,499,480	1,610,650	41%	7%	7,580	9,428	12,611	66%	34%	12,797,993	17,798,714	18,626,468	46%	5%	599,978	1,229,409	721,491	20%	-41%
Total	\$16,297,784	\$22,981,154	\$21,421,349	31%	-7%	\$578,087	\$367,532	\$438,841	-24%	19%	\$148,613,301	\$196,733,684	\$228,679,716	54%	16%	\$10,501,479	\$16,726,455	\$15,811,884	51%	-5%

Gross Sales by Sector

Cochise County	Restaurant/Bar		% Ch		2019 (Pre-COVID)	Amusement		% Ch		2019 (Pre-COVID)	Retail		% Ch		2019 (Pre-COVID)	Hotel/Motel		% Ch		
	2019 (Pre-COVID)	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19	22/21
January	\$11,862,131	\$12,803,079	\$14,192,522	20%	11%	\$455,028	\$329,574	\$474,492	4%	44%	\$65,114,992	\$79,548,418	\$85,195,272	31%	7%	\$3,239,229	\$3,835,028	\$4,752,833	47%	24%
February	12,914,028	14,094,693	16,269,162	26%	15%	489,276	287,872	541,857	11%	88%	68,899,553	83,882,743	87,912,383	28%	5%	4,079,033	3,237,052	5,798,954	42%	79%
March	15,588,238	16,174,432	18,706,828	20%	16%	808,650	664,784	1,062,356	31%	60%	94,655,529	100,188,114	111,763,100	18%	12%	4,424,141	3,783,899	5,020,342	13%	33%
April	14,501,738	15,691,186	17,373,252	20%	11%	579,552	388,266	641,060	11%	65%	89,095,668	97,239,693	104,476,196	17%	7%	3,662,666	3,681,257	5,477,311	50%	49%
May	14,641,762	17,926,598	16,508,165	13%	-8%	638,337	595,689	814,641	28%	37%	78,257,617	97,647,917	95,726,862	22%	-2%	3,594,981	4,192,443	4,062,487	13%	-3%
June	13,899,242	15,318,989	16,057,839	16%	5%	609,955	488,093	674,148	11%	38%	76,544,563	94,086,571	102,216,499	34%	9%	3,359,309	3,647,776	3,640,428	8%	0%
July	13,622,099	16,105,378	16,163,356	19%	0%	596,365	651,614	624,006	5%	-4%	75,957,826	89,554,367	95,109,794	25%	6%	3,511,025	3,953,150	4,007,304	14%	1%
August	13,196,114	14,604,711	15,665,458	19%	7%	446,205	438,733	406,428	-9%	-7%	76,813,250	87,078,292	93,153,144	21%	7%	3,448,307	3,782,223	3,333,419	-3%	-12%
September	13,367,272	14,887,135	15,755,195	18%	6%	615,995	582,492	738,807	20%	27%	81,779,630	90,292,056	95,624,045	17%	6%	2,911,446	3,518,916	3,497,454	20%	-1%
October	12,679,192	15,423,724	16,463,463	30%	7%	477,148	571,431	595,789	25%	4%	74,231,870	88,354,924	94,026,546	27%	6%	3,862,195	4,089,831	4,048,638	5%	-1%
November	13,778,965	13,353,223	16,151,486	17%	21%	440,844	655,026	449,366	2%	-31%	77,438,347	94,929,531	103,346,544	33%	9%	3,071,231	3,473,116	4,025,087	31%	16%
December	13,871,606	15,571,139	18,439,474	33%	18%	651,727	706,364	457,996	-30%	-35%	100,711,870	114,802,444	124,676,236	24%	9%	2,936,198	4,903,119	4,616,071	57%	-6%
Total	\$163,922,387	\$181,954,287	\$197,746,200	21%	9%	\$6,809,082	\$6,359,938	\$7,480,946	10%	18%	\$959,500,715	\$1,117,605,070	\$1,193,226,621	24%	7%	\$42,099,761	\$46,097,810	\$52,280,328	24%	13%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Gross Sales by Sector

Coconino	Restaurant/Bar		% Ch		Amusement		% Ch		Retail		% Ch		Hotel/Motel		% Ch					
County	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21
January	\$35,258,597	\$34,985,387	\$41,924,194	19%	20%	\$11,115,682	\$3,482,340	\$5,911,320	-47%	70%	\$92,915,132	\$115,729,813	\$127,868,461	38%	10%	\$21,731,215	\$27,708,928	\$30,840,511	42%	11%
February	32,349,430	38,282,683	45,831,481	42%	20%	9,500,817	14,418,567	14,826,349	56%	3%	86,596,958	125,551,463	127,697,439	47%	2%	19,867,866	27,420,021	37,301,396	88%	36%
March	49,205,991	51,704,082	58,976,170	20%	14%	13,719,152	13,309,417	15,234,290	11%	14%	111,428,680	157,036,921	165,706,987	49%	6%	42,336,675	49,949,544	55,847,193	32%	12%
April	50,663,840	53,300,499	61,385,196	21%	15%	12,372,911	11,909,094	17,886,935	45%	50%	119,836,763	156,970,654	165,121,011	38%	5%	47,077,177	52,028,577	61,432,704	30%	18%
May	53,381,689	57,558,271	63,988,706	20%	11%	13,208,526	14,518,424	13,441,230	2%	-7%	120,798,627	161,561,519	166,990,487	38%	3%	53,803,595	56,807,187	63,744,742	18%	12%
June	55,065,189	59,687,284	60,745,838	10%	2%	14,121,428	12,272,870	13,386,608	-5%	9%	129,468,235	174,750,155	177,252,381	37%	1%	55,712,401	59,112,851	61,473,913	10%	4%
July	55,389,210	59,287,407	62,752,610	13%	6%	13,763,024	12,798,133	12,677,182	-8%	-1%	128,914,983	157,251,011	167,732,507	30%	7%	55,756,872	53,517,459	54,435,017	-2%	2%
August	53,627,662	52,309,465	57,452,844	7%	10%	10,731,077	9,676,644	9,399,617	-12%	-3%	127,133,261	156,218,374	164,637,912	30%	5%	50,895,645	45,540,695	51,812,234	2%	14%
September	53,460,440	54,552,570	62,118,200	16%	14%	10,766,996	10,376,985	11,362,491	6%	9%	121,640,107	158,647,320	175,374,585	44%	11%	55,694,169	52,709,429	58,185,145	4%	10%
October	52,808,918	60,527,947	63,013,884	19%	4%	10,725,109	11,734,622	9,740,718	-9%	-17%	126,606,712	162,342,552	165,288,665	31%	2%	47,799,901	59,269,528	57,393,045	20%	-3%
November	41,710,558	46,391,179	52,083,811	25%	12%	7,616,917	11,238,044	12,739,730	67%	13%	115,194,173	142,103,559	152,971,685	33%	8%	30,925,618	43,773,437	43,942,395	42%	0%
December	43,159,472	52,881,886	56,655,477	31%	7%	16,212,893	17,192,310	19,831,766	22%	15%	133,542,583	175,835,563	174,691,365	31%	-1%	35,025,168	44,961,360	44,397,089	27%	-1%
Total	\$576,080,996	\$621,468,660	\$686,928,411	19%	11%	\$143,854,532	\$142,927,450	\$156,438,236	9%	9%	\$1,414,076,214	\$1,843,998,904	\$1,931,333,485	37%	5%	\$516,626,302	\$572,799,016	\$620,805,384	20%	8%

Gross Sales by Sector

Gila	Restaurant/Bar		% Ch		Amusement		% Ch		Retail		% Ch		Hotel/Motel		% Ch					
County	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21
January	\$6,056,298	\$7,091,721	\$7,572,004	25%	7%	\$279,972	\$427,449	\$484,893	73%	13%	\$24,586,724	\$31,665,015	\$33,498,395	36%	6%	\$1,136,683	\$2,110,428	\$2,440,051	115%	16%
February	5,630,568	7,711,675	7,659,138	36%	-1%	128,571	82,094	183,759	43%	124%	23,184,437	32,978,405	32,665,377	41%	-1%	1,388,321	2,192,691	2,411,174	74%	10%
March	7,564,982	9,068,745	9,164,463	21%	1%	129,911	132,790	226,152	74%	70%	28,016,769	39,357,844	41,742,613	49%	6%	1,846,993	3,394,136	2,918,599	58%	-14%
April	7,269,298	8,701,930	8,512,268	17%	-2%	264,946	132,809	444,167	68%	234%	31,595,147	40,477,600	41,419,971	31%	2%	1,891,093	2,974,660	3,190,924	69%	7%
May	7,797,330	10,367,820	10,369,402	33%	0%	226,774	352,499	453,512	100%	29%	29,277,823	38,763,207	39,414,168	35%	2%	1,657,090	3,591,915	3,596,952	117%	0%
June	7,981,488	9,323,234	9,163,925	15%	-2%	182,338	344,248	481,255	164%	40%	31,205,835	38,582,729	40,144,400	29%	4%	2,139,979	3,158,663	3,062,342	43%	-3%
July	8,388,879	8,999,930	10,229,162	22%	14%	225,654	296,097	511,611	127%	73%	29,768,896	37,014,496	40,006,204	34%	8%	2,880,075	3,291,811	4,061,146	41%	23%
August	7,697,123	8,733,115	8,582,337	12%	-2%	212,856	189,187	324,239	52%	71%	30,394,893	35,548,268	37,760,773	24%	6%	1,752,939	3,002,137	2,765,486	58%	-8%
September	8,023,133	8,967,675	9,871,950	23%	10%	369,736	364,045	347,633	-6%	-5%	27,349,528	37,291,580	37,000,321	35%	-1%	2,027,926	3,194,521	3,044,347	50%	-5%
October	7,355,184	8,611,091	10,183,841	38%	18%	212,950	366,984	423,440	99%	15%	31,869,825	35,440,584	40,912,699	28%	15%	1,736,135	3,229,732	2,881,189	66%	-11%
November	6,504,334	8,337,063	8,855,480	36%	6%	204,562	253,148	258,673	26%	2%	30,673,832	36,493,810	42,936,163	40%	18%	1,436,981	2,550,187	3,240,971	126%	27%
December	6,941,877	7,962,302	9,629,743	39%	21%	86,012	131,459	251,223	192%	91%	34,820,179	40,802,577	44,609,380	28%	9%	1,480,035	2,362,194	2,527,280	71%	7%
Total	\$87,210,494	\$103,876,301	\$109,793,713	26%	6%	\$2,524,282	\$3,072,809	\$4,390,557	74%	43%	\$352,743,888	\$444,416,115	\$472,110,464	34%	6%	\$21,374,250	\$35,053,075	\$36,140,461	69%	3%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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Gross Sales by Sector

Graham County	Restaurant/Bar			% Ch		2019 (Pre-COVID)	Amusement			% Ch		2019 (Pre-COVID)	Retail			% Ch		2019 (Pre-COVID)	Hotel/Motel			% Ch	
	2019 (Pre-COVID)	2021	2022	22/19	22/21		2021	2022	22/19	22/21	2021		2022	22/19	22/21	2021	2022		22/19	22/21	2021	2022	22/19
January	\$3,165,665	\$3,579,607	\$3,950,071	25%	10%		(Included in Greenlee County)					\$20,455,269	\$24,550,111	\$26,745,483	31%	9%		(Included in Greenlee County)					
February	3,407,478	3,988,160	3,838,638	13%	-4%							22,264,290	26,745,549	27,353,643	23%	2%							
March	3,675,030	5,530,563	4,363,731	19%	-21%							24,558,564	34,464,362	36,814,690	50%	7%							
April	3,979,394	4,069,821	4,454,987	12%	9%							27,007,135	33,427,009	31,869,119	18%	-5%							
May	3,899,830	4,552,310	4,389,093	13%	-4%							25,573,831	30,674,662	34,074,316	33%	11%							
June	3,625,930	4,128,255	4,196,911	16%	2%							23,033,232	29,081,549	33,612,727	46%	16%							
July	3,564,566	4,317,336	4,737,998	33%	10%							24,135,563	28,618,242	32,451,037	34%	13%							
August	3,033,294	3,875,952	3,930,761	30%	1%							24,197,882	27,845,426	35,778,593	48%	28%							
September	3,482,984	3,496,242	4,669,152	34%	34%							23,184,224	27,372,605	32,168,023	39%	18%							
October	3,130,550	4,275,910	4,389,113	40%	3%							23,950,046	27,688,774	39,079,437	63%	41%							
November	3,432,979	4,000,790	4,428,139	29%	11%							24,954,330	29,901,103	36,638,939	47%	23%							
December	3,549,989	4,933,123	4,261,427	20%	-14%							28,296,236	34,444,175	43,589,256	54%	27%							
Total	\$41,947,689	\$50,748,069	\$51,610,021	23%	2%							\$291,610,602	\$354,813,567	\$410,175,263	41%	16%							

Gross Sales by Sector

Greenlee County	Restaurant/Bar			% Ch		2019 (Pre-COVID)	Amusement ¹			% Ch		2019 (Pre-COVID)	Retail			% Ch		2019 (Pre-COVID)	Hotel/Motel ²			% Ch	
	2019 (Pre-COVID)	2021	2022	22/19	22/21		2021	2022	22/19	22/21	2021		2022	22/19	22/21	2021	2022		22/19	22/21	2021	2022	22/19
January	\$586,180	\$534,587	\$658,088	12%	23%	\$127,136	\$74,648	\$86,567	-32%	16%	\$13,167,699	\$11,203,696	\$16,772,011	27%	50%	\$856,810	\$713,887	\$897,164	5%	26%			
February	590,848	497,559	685,830	16%	38%	88,962	117,998	273,389	207%	132%	13,374,232	12,160,980	5,170,943	-61%	-57%	849,779	786,490	1,380,942	63%	76%			
March	709,216	575,484	750,131	6%	30%	167,411	159,121	240,321	44%	51%	14,491,744	18,607,549	22,898,842	58%	23%	1,104,999	823,694	1,223,064	11%	48%			
April	622,528	398,938	602,228	-3%	51%	150,575	150,561	372,382	147%	147%	16,660,491	9,606,824	22,675,171	36%	136%	1,055,556	1,028,570	1,494,314	42%	45%			
May	673,963	661,013	711,524	6%	8%	145,619	153,974	129,472	-11%	-16%	15,168,864	14,054,857	47,354,295	212%	237%	1,034,050	998,383	1,359,302	31%	36%			
June	586,430	567,943	796,675	36%	40%	216,002	203,047	656,575	204%	223%	14,230,604	16,595,626	45,551,343	220%	174%	1,134,421	1,336,455	1,276,862	13%	-4%			
July	564,737	423,066	855,899	52%	102%	224,873	219,709	413,075	84%	88%	14,644,581	12,739,836	40,169,822	174%	215%	1,060,801	1,028,891	1,273,259	20%	24%			
August	636,156	679,133	979,211	54%	44%	153,550	169,722	269,195	75%	59%	13,612,886	15,361,457	39,885,994	193%	160%	993,678	1,081,724	1,374,294	38%	27%			
September	575,969	538,548	472,783	-18%	-12%	148,332	122,801	152,056	3%	24%	14,503,502	14,564,921	36,041,756	149%	147%	1,053,733	820,057	1,463,960	39%	79%			
October	538,093	575,833	648,877	21%	13%	186,096	306,482	239,032	28%	-22%	14,538,507	14,742,592	39,440,376	171%	168%	1,138,787	1,125,363	1,359,242	19%	21%			
November	583,838	655,008	716,000	23%	9%	288,076	195,321	394,989	37%	102%	14,936,705	17,520,734	36,559,320	145%	109%	1,350,572	917,166	924,832	-32%	1%			
December	646,801	810,939	880,256	36%	9%	174,587	222,221	283,938	63%	28%	19,381,012	15,261,993	28,848,014	49%	89%	917,394	1,319,739	909,139	-1%	-31%			
Total	\$7,314,759	\$6,918,051	\$8,757,502	20%	27%	\$2,071,219	\$2,095,605	\$3,510,991	70%	68%	\$178,710,827	\$172,421,065	\$381,367,887	113%	121%	\$12,550,580	\$11,980,419	\$14,936,374	19%	25%			

¹ Includes Graham Co. and La Paz Co.

² Includes lodging sales for Graham Co.

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Gross Sales by Sector

La Paz	Restaurant/Bar		% Ch	% Ch	Amusement		% Ch	% Ch	Retail		% Ch	% Ch	Hotel/Motel		% Ch	% Ch				
County	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21
January	\$4,405,312	\$4,230,526	\$4,921,542	12%	16%	(Included in Greenlee Co.)					\$20,641,445	\$18,200,980	\$20,782,700	1%	14%	\$1,126,361	\$1,386,786	\$1,811,157	61%	31%
February	4,301,128	3,551,170	5,145,110	20%	45%						14,380,437	16,208,705	19,207,243	34%	18%	1,061,122	1,259,066	1,429,368	35%	14%
March	3,986,440	4,386,980	5,566,659	40%	27%						17,049,736	17,714,726	18,913,804	11%	7%	1,562,303	1,243,297	1,790,879	15%	44%
April	3,180,716	4,043,800	4,783,868	50%	18%						12,491,980	16,420,564	16,426,682	31%	0%	689,812	2,106,141	1,522,735	121%	-28%
May	2,974,101	4,135,484	5,201,951	75%	26%						12,168,269	14,712,898	15,122,977	24%	3%	794,853	1,557,619	1,486,340	87%	-5%
June	3,178,785	4,399,863	4,963,864	56%	13%						9,187,571	14,117,682	13,829,701	51%	-2%	1,218,873	1,659,536	1,715,965	41%	3%
July	3,018,216	4,782,181	5,794,020	92%	21%						12,265,154	13,540,509	16,592,702	35%	23%	1,263,350	1,755,178	1,775,490	41%	1%
August	2,611,331	3,108,699	4,035,684	55%	30%						11,310,272	12,436,902	12,146,874	7%	-2%	860,953	1,255,226	1,305,100	52%	4%
September	2,744,481	3,633,670	4,772,099	74%	31%						9,861,445	12,804,547	13,199,255	34%	3%	920,255	1,236,241	1,474,363	60%	19%
October	2,506,230	4,065,687	4,697,700	87%	16%						12,128,171	14,388,057	15,168,586	25%	5%	751,599	1,288,526	1,330,394	77%	3%
November	3,200,241	3,299,725	5,215,166	63%	58%						14,745,498	14,994,136	19,612,635	33%	31%	914,838	1,125,243	1,184,155	29%	5%
December	3,600,889	5,057,423	5,753,198	60%	14%						16,723,058	18,643,368	22,435,430	34%	20%	722,128	1,047,854	1,020,555	41%	-3%
Total	\$39,707,870	\$48,695,208	\$60,850,861	53%	25%		\$0	\$0			\$162,953,036	\$184,183,074	\$203,438,589	25%	10%	\$11,886,447	\$16,920,713	\$17,846,501	50%	5%

Gross Sales by Sector

Maricopa	Restaurant/Bar		% Ch	% Ch	Amusement		% Ch	% Ch	Retail		% Ch	% Ch	Hotel/Motel		% Ch	% Ch				
County	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21
January	\$926,992,483	\$845,824,371	\$1,089,482,337	18%	29%	\$103,361,351	\$50,561,399	\$90,206,478	-13%	78%	\$3,877,276,854	\$4,670,153,034	\$5,472,744,216	41%	17%	\$228,580,257	\$120,785,583	\$253,953,054	11%	110%
February	933,467,859	928,658,801	1,195,227,091	28%	29%	92,131,573	62,979,477	116,357,066	26%	85%	3,770,986,064	4,814,499,017	5,502,289,507	46%	14%	258,262,727	161,760,725	341,694,956	32%	111%
March	1,112,883,978	1,128,941,673	1,413,785,749	27%	25%	138,104,419	91,196,995	145,054,241	5%	59%	4,642,542,395	6,002,822,041	6,696,625,197	44%	12%	347,988,368	248,990,365	429,687,973	23%	73%
April	974,778,931	1,071,510,486	1,285,005,947	32%	20%	64,228,411	71,281,115	141,694,968	121%	99%	4,329,470,440	5,600,161,931	6,308,952,028	46%	13%	223,109,796	204,398,324	321,711,007	44%	57%
May	956,542,512	1,122,440,330	1,277,643,297	34%	14%	96,497,647	80,631,263	138,265,925	43%	71%	4,354,977,569	5,645,661,698	5,767,459,875	32%	2%	164,679,697	181,382,909	256,696,638	56%	42%
June	857,196,882	1,010,873,721	1,324,330,331	54%	31%	129,849,213	151,887,501	130,541,143	1%	-14%	4,241,142,010	5,695,235,393	5,929,521,088	40%	4%	134,189,141	158,063,847	167,608,037	25%	6%
July	802,150,877	1,001,841,461	1,084,850,841	35%	8%	76,017,419	113,302,311	96,451,286	27%	-15%	4,086,677,954	5,285,835,800	5,493,842,182	34%	4%	109,790,384	158,015,948	158,328,087	44%	0%
August	842,371,125	974,860,180	1,113,800,128	32%	14%	91,390,578	63,844,936	117,641,375	29%	84%	4,225,083,669	5,319,598,548	5,797,893,970	37%	9%	117,247,061	138,252,376	158,204,931	35%	14%
September	866,824,780	1,039,989,929	1,177,395,279	36%	13%	77,600,862	71,567,224	115,347,489	49%	61%	4,032,296,496	5,507,221,775	5,504,617,097	37%	0%	148,695,800	182,174,560	209,969,055	41%	15%
October	926,646,661	1,153,100,587	1,261,315,173	36%	9%	83,315,252	91,399,361	117,509,746	41%	29%	4,300,192,280	5,527,757,114	5,748,392,767	34%	4%	199,252,464	241,276,305	279,275,991	40%	16%
November	957,968,486	1,105,419,717	1,224,929,483	28%	11%	104,149,073	129,768,720	153,677,824	48%	18%	4,507,375,869	5,802,307,473	5,791,518,599	28%	0%	200,519,609	241,128,909	288,092,998	44%	19%
December	999,120,998	1,215,068,607	1,333,008,116	33%	10%	112,492,818	131,909,305	169,608,964	51%	29%	5,651,410,169	7,205,689,400	7,451,804,968	32%	3%	177,785,800	232,713,593	260,893,063	47%	12%
Total	\$11,156,945,572	\$12,598,529,863	\$14,780,773,772	32%	17%	\$1,169,138,616	\$1,110,329,607	\$1,532,356,505	31%	38%	\$52,019,431,769	\$67,076,943,224	\$71,465,661,494	37%	7%	\$2,310,101,104	\$2,268,943,444	\$3,126,115,790	35%	38%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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Gross Sales by Sector

Mohave County	Restaurant/Bar		% Ch		2019 (Pre-COVID)	Amusement		% Ch		2019 (Pre-COVID)	Retail		% Ch		2019 (Pre-COVID)	Hotel/Motel		% Ch		
	2019 (Pre-COVID)	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19	22/21
January	\$27,485,461	\$31,252,623	\$34,130,113	24%	9%	\$1,566,761	\$1,225,094	\$1,397,919	-11%	14%	\$155,996,934	\$193,327,393	\$209,745,727	34%	8%	\$4,786,240	\$6,961,934	\$9,969,937	108%	43%
February	29,458,235	33,683,968	38,635,417	31%	15%	1,427,193	1,529,041	1,583,352	11%	4%	145,173,646	202,573,658	214,662,883	48%	6%	5,722,464	8,130,236	10,520,494	84%	29%
March	42,972,023	41,210,354	43,697,723	2%	6%	2,099,110	1,898,363	1,684,134	-20%	-11%	174,721,170	248,367,011	264,119,373	51%	6%	8,882,444	12,294,968	14,427,137	62%	17%
April	22,543,831	42,295,527	40,780,480	81%	-4%	1,768,388	2,628,267	2,290,889	30%	-13%	174,127,925	239,334,604	258,314,580	48%	8%	7,697,125	13,600,998	14,698,935	91%	8%
May	30,565,304	42,479,197	43,724,830	43%	3%	1,898,481	1,695,101	1,786,470	-6%	5%	162,098,740	228,768,222	230,912,518	42%	1%	7,536,555	13,459,433	14,254,922	89%	6%
June	29,071,497	38,435,380	40,459,909	39%	5%	1,681,170	1,235,541	1,582,575	-6%	28%	165,089,379	219,388,525	253,053,434	53%	15%	7,580,054	14,826,874	14,863,324	96%	0%
July	31,026,019	39,483,702	44,867,455	45%	14%	1,293,866	1,243,620	1,436,464	11%	16%	169,863,482	215,152,873	220,308,039	30%	2%	9,165,767	14,362,202	16,703,415	82%	16%
August	28,683,303	33,796,955	39,401,947	37%	17%	1,173,037	833,403	1,328,988	13%	59%	159,975,951	196,857,601	216,581,847	35%	10%	7,697,669	12,914,523	11,343,520	47%	-12%
September	28,181,827	35,051,939	39,906,808	42%	14%	1,240,517	1,988,166	1,181,644	-5%	-41%	157,196,080	210,303,162	215,020,590	37%	2%	6,145,402	10,585,692	10,546,906	72%	0%
October	27,995,822	36,608,025	39,173,944	40%	7%	1,482,976	1,297,364	1,144,484	-23%	-12%	170,055,327	210,011,632	216,843,023	28%	3%	6,844,783	8,553,848	10,277,051	50%	20%
November	27,883,431	35,014,543	37,569,836	35%	7%	1,416,966	1,528,244	1,620,395	14%	6%	179,030,249	210,090,699	241,947,344	35%	15%	4,918,971	9,153,219	7,737,002	57%	-15%
December	28,391,025	36,078,871	40,649,467	43%	13%	1,296,015	1,301,996	1,347,872	4%	4%	206,718,936	261,959,569	261,667,348	27%	0%	3,802,888	7,708,465	7,351,417	93%	-5%
Total	\$354,257,778	\$445,391,084	\$482,997,929	36%	8%	\$18,344,480	\$18,404,200	\$18,385,186	0%	0%	\$2,020,047,819	\$2,636,134,949	\$2,803,176,706	39%	6%	\$80,780,362	\$132,552,392	\$142,694,060	77%	8%

Gross Sales by Sector

Navajo County	Restaurant/Bar		% Ch		2019 (Pre-COVID)	Amusement		% Ch		2019 (Pre-COVID)	Retail		% Ch		2019 (Pre-COVID)	Hotel/Motel		% Ch		
	2019 (Pre-COVID)	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19	22/21
January	\$8,248,714	\$10,863,024	\$11,844,176	44%	9%	\$576,629	\$80,127	\$308,031	-47%	284%	\$83,344,824	\$69,074,208	\$71,956,315	-14%	4%	\$2,739,631	\$4,067,907	\$5,302,824	94%	30%
February	8,131,333	13,082,363	12,242,262	51%	-6%	456,665	172,021	250,147	-45%	45%	76,263,367	70,167,864	74,497,331	-2%	6%	2,410,567	4,123,005	5,276,469	119%	28%
March	10,149,744	15,462,199	14,816,077	46%	-4%	693,521	315,590	374,508	-46%	19%	93,401,003	89,801,942	93,748,484	0%	4%	3,479,176	5,466,723	6,141,549	77%	12%
April	10,305,855	14,582,499	14,252,383	38%	-2%	384,332	384,130	512,836	33%	34%	85,379,295	90,075,028	96,282,134	13%	7%	3,408,957	5,505,884	4,351,173	28%	-21%
May	12,135,226	16,021,996	17,334,408	43%	8%	552,785	727,784	864,873	56%	19%	101,507,119	91,351,504	89,570,649	-12%	-2%	8,730,659	6,537,080	7,203,284	-17%	10%
June	12,437,073	17,282,658	17,585,228	41%	2%	1,063,607	1,071,164	1,448,551	36%	35%	97,612,231	102,749,345	99,657,186	2%	-3%	2,954,969	8,045,730	8,437,425	186%	5%
July	13,939,580	18,772,019	20,418,384	46%	9%	1,076,257	1,343,661	1,480,884	38%	10%	104,376,957	85,951,713	96,492,711	-8%	12%	6,246,403	8,474,210	9,428,058	51%	11%
August	13,651,175	16,780,381	16,980,540	24%	1%	859,987	912,010	1,011,986	18%	11%	106,525,708	87,567,063	93,930,813	-12%	7%	5,912,654	6,440,975	7,699,871	30%	20%
September	12,984,462	15,505,955	17,059,386	31%	10%	717,309	760,246	805,722	12%	6%	66,068,835	90,478,368	92,578,149	40%	2%	5,082,246	6,807,107	8,069,646	59%	19%
October	11,824,268	15,256,633	15,866,418	34%	4%	451,112	604,853	636,340	41%	5%	71,535,605	86,796,968	90,617,643	27%	4%	4,028,240	6,548,940	6,773,530	68%	3%
November	10,094,328	13,148,819	13,436,049	33%	2%	373,815	289,118	267,275	-29%	-8%	67,738,345	77,262,184	81,304,878	20%	5%	3,335,844	4,900,343	5,735,465	72%	17%
December	11,334,524	14,161,408	14,518,137	28%	3%	385,023	397,250	297,527	-23%	-25%	136,652,040	99,133,092	93,863,552	-31%	-5%	3,630,887	5,444,106	5,893,694	62%	8%
Total	\$135,236,282	\$180,919,954	\$186,353,448	38%	3%	\$7,591,042	\$7,057,954	\$8,258,680	9%	17%	\$1,090,405,329	\$1,040,409,279	\$1,074,499,845	-1%	3%	\$51,960,233	\$72,362,010	\$80,312,988	55%	11%

Note: Data is entered in the month sales occurred and not the following reporting month.

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Gross Sales by Sector

Pima County	Restaurant/Bar		% Ch		2019 (Pre-COVID)	Amusement		% Ch		2019 (Pre-COVID)	Retail		% Ch		2019 (Pre-COVID)	Hotel/Motel		% Ch		
	2019 (Pre-COVID)	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19	22/21
January	\$178,028,526	\$152,219,653	\$190,695,856	7%	25%	\$10,325,082	\$6,359,563	\$7,867,847	-24%	24%	\$732,765,112	\$839,572,717	\$930,917,850	27%	11%	\$40,457,773	\$21,181,693	\$47,005,407	16%	122%
February	171,879,316	163,436,979	231,530,776	35%	42%	9,665,968	6,567,564	12,130,375	25%	85%	717,317,513	843,183,962	946,439,255	32%	12%	54,436,927	27,594,175	57,833,176	6%	110%
March	200,775,539	197,045,761	235,029,519	17%	19%	13,646,094	8,863,782	15,857,337	16%	79%	871,018,037	1,094,469,871	1,140,977,865	31%	4%	57,297,884	39,487,297	68,612,307	20%	74%
April	184,721,451	193,364,995	220,130,733	19%	14%	14,737,721	9,919,344	10,816,328	-27%	9%	843,648,911	1,009,629,193	1,082,900,289	28%	7%	42,007,695	41,237,394	50,791,722	21%	23%
May	172,544,750	212,032,700	220,464,308	28%	4%	9,867,512	7,501,018	10,876,240	10%	45%	826,675,171	1,029,520,604	1,020,875,198	23%	-1%	34,006,732	35,196,480	46,086,188	36%	31%
June	165,412,321	177,995,244	199,290,157	20%	12%	9,623,576	8,883,332	10,210,370	6%	15%	796,300,893	996,840,035	1,077,768,437	35%	8%	24,791,770	28,558,362	32,029,794	29%	12%
July	155,101,947	185,020,836	197,697,481	27%	7%	8,802,924	7,841,666	10,665,312	21%	36%	800,563,484	951,555,420	980,340,875	22%	3%	25,055,880	27,628,276	28,547,470	14%	3%
August	158,964,129	183,795,327	200,285,269	26%	9%	6,879,829	6,825,545	7,755,851	13%	14%	818,194,216	966,450,480	1,039,763,278	27%	8%	27,468,665	29,981,808	32,141,857	17%	7%
September	164,140,790	182,807,433	208,716,172	27%	14%	7,633,886	8,201,663	9,336,191	22%	14%	752,612,698	966,249,426	960,277,505	28%	-1%	27,173,168	31,394,639	37,580,139	38%	20%
October	169,795,006	215,235,731	222,510,570	31%	3%	10,992,148	11,770,989	13,643,259	24%	16%	783,834,349	960,031,665	1,017,701,756	30%	6%	40,154,777	51,133,900	51,116,177	27%	0%
November	183,440,016	191,552,372	213,595,345	16%	12%	13,168,666	8,988,352	11,390,293	-14%	27%	838,498,595	1,051,818,332	1,049,816,159	25%	0%	36,113,680	45,220,791	47,414,429	31%	5%
December	185,840,242	214,659,223	239,984,293	29%	12%	11,171,470	13,094,995	12,694,578	14%	-3%	1,045,146,848	1,251,748,438	1,291,408,100	24%	3%	33,734,257	47,235,043	41,119,200	22%	-13%
Total	\$2,090,644,033	\$2,269,166,254	\$2,579,930,479	23%	14%	\$126,514,876	\$104,817,813	\$133,243,981	5%	27%	\$9,826,575,827	\$11,961,070,143	\$12,539,186,567	28%	5%	\$442,699,208	\$425,849,858	\$540,277,866	22%	27%

Gross Sales by Sector

Pinal County	Restaurant/Bar		% Ch		2019 (Pre-COVID)	Amusement		% Ch		2019 (Pre-COVID)	Retail		% Ch		2019 (Pre-COVID)	Hotel/Motel		% Ch		
	2019 (Pre-COVID)	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19		22/21	2021	2022	22/19	22/21
January	\$33,738,053	\$37,085,376	\$44,044,591	31%	19%	\$5,170,939	\$3,960,427	\$6,564,892	27%	66%	\$131,291,975	\$176,884,045	\$205,988,034	57%	16%	\$3,506,964	\$3,182,399	\$4,590,079	31%	44%
February	34,402,560	37,313,525	48,801,417	42%	31%	4,559,755	4,100,876	7,631,077	67%	86%	129,834,416	183,811,997	213,951,652	65%	16%	3,951,904	3,403,497	6,291,045	59%	85%
March	40,699,954	47,362,512	56,072,011	38%	18%	6,073,699	4,549,612	8,144,891	34%	79%	157,976,602	228,545,562	260,409,772	65%	14%	4,917,326	5,202,228	7,417,245	51%	43%
April	35,020,185	42,284,762	51,838,082	48%	23%	12,911,162	3,235,538	9,765,276	-24%	202%	144,967,592	209,220,487	233,334,346	61%	12%	3,018,391	3,164,308	5,050,112	67%	60%
May	31,776,180	43,686,129	48,002,521	51%	10%	2,097,342	2,148,972	3,727,791	78%	73%	142,517,409	201,438,350	203,836,841	43%	1%	2,272,739	3,544,306	4,208,785	85%	19%
June	29,663,857	40,634,254	42,281,515	43%	4%	1,170,684	2,732,945	1,431,126	22%	-48%	130,485,573	188,257,356	222,873,405	71%	18%	2,213,102	3,859,299	3,553,756	61%	-8%
July	28,666,678	40,203,899	45,667,104	59%	14%	1,103,233	1,699,480	1,714,624	55%	1%	135,952,192	183,006,785	207,706,548	53%	13%	2,026,663	3,134,861	4,546,110	124%	45%
August	29,326,918	37,546,165	42,841,005	46%	14%	1,441,100	1,458,242	1,244,933	-14%	-15%	138,957,673	185,376,043	207,488,581	49%	12%	1,760,037	2,680,942	3,591,776	104%	34%
September	29,188,667	38,665,082	45,193,590	55%	17%	1,143,221	2,683,872	1,994,902	74%	-26%	125,871,912	190,979,622	206,816,261	64%	8%	1,991,215	3,091,985	3,816,962	92%	23%
October	30,432,584	42,883,324	48,204,158	58%	12%	1,621,647	7,749,463	3,028,578	87%	-61%	140,491,772	207,419,160	219,729,502	56%	6%	2,655,202	4,291,189	4,164,467	57%	-3%
November	34,525,808	40,696,848	48,188,111	40%	18%	3,691,819	4,219,410	3,856,633	4%	-9%	158,245,460	214,873,540	237,645,645	50%	11%	2,811,586	4,441,059	5,503,729	96%	24%
December	34,564,981	47,424,548	54,613,117	58%	15%	3,589,610	4,549,008	5,356,319	49%	18%	196,178,483	264,232,046	288,070,674	47%	9%	2,912,223	4,573,880	6,479,440	122%	42%
Total	\$392,006,425	\$495,786,424	\$575,747,222	47%	16%	\$44,574,211	\$43,087,845	\$54,461,042	22%	26%	\$1,732,771,059	\$2,434,044,993	\$2,707,851,261	56%	11%	\$34,037,352	\$44,569,953	\$59,213,506	74%	33%

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Gross Sales by Sector

Santa Cruz	Restaurant/Bar		% Ch	% Ch	Amusement		% Ch	% Ch	Retail		% Ch	% Ch	Hotel/Motel		% Ch	% Ch				
County	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21
January	\$5,145,028	\$4,258,442	\$6,140,587	19%	44%	\$342,219	\$321,270	\$417,235	22%	30%	\$22,456,323	\$25,550,325	\$34,017,313	51%	33%	\$1,231,554	\$1,006,826	\$1,607,967	31%	60%
February	5,272,986	5,333,165	6,540,990	24%	23%	358,549	327,049	418,128	17%	28%	25,669,209	26,665,280	34,110,269	33%	28%	1,498,227	1,000,679	1,781,765	19%	78%
March	6,415,121	5,809,361	7,646,274	19%	32%	516,209	522,781	579,301	12%	11%	31,698,967	33,065,988	40,663,315	28%	23%	1,715,874	1,530,090	2,256,923	32%	48%
April	6,085,454	5,603,748	7,054,678	16%	26%	428,783	419,371	498,265	16%	19%	30,665,655	31,893,561	36,194,711	18%	13%	1,554,696	1,371,386	1,797,223	16%	31%
May	5,792,222	5,810,995	6,941,095	20%	19%	420,456	328,819	386,407	-8%	18%	29,953,509	31,208,128	38,549,393	29%	24%	1,118,029	1,368,072	1,324,435	18%	-3%
June	4,860,725	5,069,352	6,082,206	25%	20%	325,894	320,430	357,398	10%	12%	28,016,770	30,810,219	37,792,865	35%	23%	1,103,480	1,108,641	1,429,676	30%	29%
July	4,403,630	5,065,222	6,592,576	50%	30%	317,596	290,463	378,680	19%	30%	27,339,004	28,150,081	34,938,602	28%	24%	895,586	1,019,439	1,166,471	30%	14%
August	4,602,294	4,833,571	5,969,974	30%	24%	308,863	253,480	257,191	-17%	1%	27,915,288	27,641,227	33,658,256	21%	22%	971,288	1,202,545	1,258,063	30%	5%
September	4,779,716	5,330,552	6,568,029	37%	23%	372,621	304,366	291,471	-22%	-4%	24,696,345	29,476,145	33,659,613	36%	14%	958,710	1,035,897	1,271,899	33%	23%
October	4,648,981	5,318,085	7,024,642	51%	32%	335,314	429,945	397,100	18%	-8%	28,315,933	30,362,928	36,279,636	28%	19%	1,047,662	1,580,722	1,729,332	65%	9%
November	5,293,077	6,653,727	6,680,610	26%	0%	244,137	354,567	400,733	64%	13%	33,005,954	40,195,137	43,250,577	31%	8%	1,404,489	1,660,522	1,904,586	36%	15%
December	6,253,933	6,729,666	8,132,317	30%	21%	303,020	426,062	339,996	12%	-20%	44,564,848	46,119,529	53,946,747	21%	17%	1,511,265	1,923,894	2,036,538	35%	6%
Total	\$63,553,167	\$65,815,886	\$81,373,978	28%	24%	\$4,273,661	\$4,298,603	\$4,721,905	10%	10%	\$354,297,805	\$381,138,548	\$457,061,297	29%	20%	\$15,010,860	\$15,808,713	\$19,564,878	30%	24%

Gross Sales by Sector

Yavapai	Restaurant/Bar		% Ch	% Ch	Amusement		% Ch	% Ch	Retail		% Ch	% Ch	Hotel/Motel		% Ch	% Ch				
County	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21	2019 (Pre-COVID)	2021	2022	22/19	22/21
January	\$30,159,314	\$33,177,774	\$40,752,622	35%	23%	\$2,584,345	\$1,597,426	\$2,300,493	-11%	44%	\$152,596,836	\$187,658,400	\$217,620,158	43%	16%	\$13,457,945	\$19,852,433	\$26,105,209	94%	31%
February	29,502,573	36,448,650	42,780,119	45%	17%	2,306,695	2,431,756	3,853,024	67%	58%	140,693,808	201,337,768	216,218,537	54%	7%	13,931,812	21,885,227	31,926,074	129%	46%
March	40,530,233	49,539,411	56,691,992	40%	14%	3,949,046	4,330,657	5,746,267	46%	33%	179,052,925	244,496,322	266,675,376	49%	9%	24,700,852	35,003,661	43,558,450	76%	24%
April	38,099,846	47,185,427	52,247,438	37%	11%	3,656,220	3,707,254	4,923,143	35%	33%	180,077,325	248,434,254	261,098,198	45%	5%	25,400,266	37,405,271	46,148,370	82%	23%
May	38,019,775	50,627,765	52,334,322	38%	3%	3,337,937	4,325,799	6,463,462	94%	49%	180,101,724	245,860,025	245,631,612	36%	0%	22,073,145	36,802,133	39,240,819	78%	7%
June	39,044,342	44,690,640	47,661,421	22%	7%	3,323,722	3,964,662	4,165,373	25%	5%	175,171,276	244,955,134	255,734,390	46%	4%	18,244,806	31,918,418	29,055,880	59%	-9%
July	37,953,083	44,352,166	48,686,312	28%	10%	3,433,911	4,019,312	4,474,140	30%	11%	174,434,506	224,175,980	231,257,571	33%	3%	18,867,699	27,046,219	26,206,787	39%	-3%
August	36,851,757	42,307,934	46,333,414	26%	10%	5,046,828	3,496,777	3,200,277	-37%	-8%	181,339,365	231,779,351	248,753,481	37%	7%	17,087,281	24,895,468	25,571,556	50%	3%
September	38,923,487	46,038,532	51,252,926	32%	11%	4,056,616	3,647,626	3,928,536	-3%	8%	168,571,353	242,033,588	243,020,313	44%	0%	21,308,799	31,320,465	31,404,848	47%	0%
October	37,783,337	50,378,644	53,121,932	41%	5%	3,732,470	5,586,950	5,099,772	37%	-9%	186,214,821	240,583,960	249,708,525	34%	4%	24,885,529	38,977,212	40,385,339	62%	4%
November	37,337,134	45,733,937	48,148,240	29%	5%	2,973,256	3,973,757	3,609,149	21%	-9%	182,048,929	238,209,631	252,010,800	38%	6%	18,787,363	33,709,105	31,331,056	67%	-7%
December	37,060,166	44,796,250	49,535,712	34%	11%	2,967,559	4,703,365	3,616,508	22%	-23%	217,818,922	280,201,196	289,151,534	33%	3%	16,500,002	30,472,353	22,142,477	34%	-27%
Total	\$441,265,047	\$535,277,130	\$589,546,450	34%	10%	\$41,368,605	\$45,785,341	\$51,380,144	24%	12%	\$2,118,121,790	\$2,829,725,609	\$2,976,880,495	41%	5%	\$235,245,499	\$369,287,965	\$393,076,865	67%	6%

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