

Gross Sales by Sector

Apache County	2019	Restaurant/Bar	2020	2021	% Ch 21/19	% Ch 21/20	2019	Amusement	2020	2021	% Ch 21/19	% Ch 21/20	2019	Retail	2020	2021	% Ch 21/19	% Ch 21/20	2019	Hotel/Motel	2020	2021	% Ch 21/19	% Ch 21/20
January	\$910,571	\$947,198	\$1,093,186	20%	15%	\$13,135	\$5,083	\$11,100	-15%	118%	\$9,070,502	\$9,844,303	\$11,414,988	26%	16%	\$557,678	\$453,250	\$806,329	45%	78%				
February	979,586	693,677	1,505,043	54%	117%	428,685	5,078	8,532	-98%	68%	9,319,888	10,511,415	13,579,017	46%	29%	528,307	436,648	892,773	69%	104%				
March	1,157,539	841,029	1,711,165	48%	103%	11,155	4,125	22,383	101%	443%	9,849,969	11,248,992	13,840,564	41%	23%	733,077	267,964	1,169,226	59%	336%				
April	1,119,343	943,852				18,066	555				19,024,287	10,842,469				860,013	537,821							
May	1,504,342	1,649,806				14,358	6,037				13,005,618	13,386,662				934,346	1,129,072							
June	1,416,955	1,612,787				7,566	27,082				11,863,861	14,751,031				1,094,138	1,691,820							
July	1,934,349	2,022,694				18,174	121,297				15,817,037	14,451,024				1,361,146	1,309,959							
August	1,585,005	1,647,509				7,079	47,224				13,413,373	12,809,136				925,170	1,203,297							
September	1,649,806	1,835,072				23,529	29,925				11,815,996	14,826,884				1,115,133	1,507,270							
October	1,363,839	1,479,646				3,675	20,998				11,111,242	12,497,125				1,067,076	973,376							
November	1,534,872	1,426,357				25,085	8,941				11,523,535	15,334,346				725,417	1,050,786							
December	1,141,577	1,428,684				7,580	8,852				12,797,993	15,799,722				599,978	825,226							
Total	\$16,297,784	\$16,528,311	\$4,309,394			\$578,087	\$285,197	\$42,015			\$148,613,301	\$156,303,109	\$38,834,569			\$10,501,479	\$11,386,489	\$2,868,328						

Gross Sales by Sector

Cochise County		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$11,862,131	\$12,863,821	\$12,803,079	8%	0%	\$455,028	\$453,721	\$329,574	-28%	-27%	\$65,114,992	\$70,635,290	\$79,548,418	22%	13%	\$3,239,229	\$3,634,207	\$3,835,028	18%	6%
February	12,914,028	12,021,938	14,094,693	9%	17%	489,276	514,454	287,872	-41%	-44%	68,899,553	77,285,285	83,882,743	22%	9%	4,079,033	4,226,166	3,237,052	-21%	-23%
March	15,588,238	11,423,782	16,174,432	4%	42%	808,650	489,366	664,784	-18%	36%	94,655,529	80,788,451	100,188,114	6%	24%	4,424,141	2,404,916	3,783,899	-14%	57%
April	14,501,738	8,937,249				579,552	40,180				89,095,668	84,183,624				3,662,666	1,559,236			
May	14,641,762	13,158,131				638,337	131,834				78,257,617	91,706,654				3,594,981	1,833,149			
June	13,899,242	12,627,010				609,955	295,284				76,544,563	92,189,565				3,359,309	2,197,139			
July	13,622,099	13,148,855				596,365	169,063				75,957,826	82,708,626				3,511,025	2,500,377			
August	13,196,114	12,792,853				446,205	236,369				76,813,250	81,601,661				3,448,307	2,545,901			
September	13,367,272	14,061,154				615,995	318,392				81,779,630	63,545,576				2,911,446	2,533,501			
October	12,679,192	13,329,564				477,148	363,344				74,231,870	78,948,000				3,862,195	3,455,522			
November	13,778,965	12,639,621				440,844	269,639				77,438,347	85,682,852				3,071,231	2,577,441			
December	13,871,606	13,487,781				651,727	335,658				100,711,870	101,856,773				2,936,198	2,429,897			
Total	\$163,922,387	\$150,491,759	\$43,072,204			\$6,809,082	\$3,617,304	\$1,282,230			\$959,500,715	\$991,132,357	\$263,619,275			\$42,099,761	\$31,897,452	\$10,855,979		

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Gross Sales by Sector																				
Coconino		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$35,258,597	\$36,456,265	\$34,985,387	-1%	-4%	\$11,115,682	\$11,793,779	\$3,482,340	-69%	-70%	\$92,915,132	\$101,124,795	\$115,729,813	25%	14%	\$21,731,215	\$24,361,390	\$27,708,928	28%	14%
February	32,349,430	30,338,632	38,282,683	18%	26%	9,500,817	10,063,207	14,418,567	52%	43%	86,596,958	97,652,743	125,551,463	45%	29%	19,867,866	21,160,594	27,420,021	38%	30%
March	49,205,991	27,575,387	51,704,082	5%	88%	13,719,152	4,851,999	13,309,417	-3%	174%	111,428,680	101,506,798	157,036,921	41%	55%	42,336,675	19,211,956	49,949,544	18%	160%
April	50,663,840	20,603,953				12,372,911	448,170				119,836,763	95,313,697				47,077,177	5,210,071			
May	53,381,689	32,630,276				13,208,526	2,945,547				120,798,627	126,726,657				53,803,595	15,731,894			
June	55,065,189	39,302,086				14,121,428	5,639,311				129,468,235	135,904,844				55,712,401	28,669,564			
July	55,389,210	40,135,685				13,763,024	6,709,413				128,914,983	140,683,477				55,756,872	33,292,136			
August	53,627,662	43,122,662				10,731,077	6,454,104				127,133,261	136,110,070				50,895,645	34,919,941			
September	53,460,440	44,815,271				10,766,996	6,748,181				121,640,107	141,976,627				55,694,169	40,401,948			
October	52,808,918	46,040,777				10,725,109	7,232,191				126,606,712	137,640,155				47,799,901	44,921,151			
November	41,710,558	37,869,627				7,616,917	4,909,813				115,194,173	131,476,923				30,925,618	30,630,739			
December	43,159,472	37,639,131				16,212,893	12,015,693				133,542,583	153,879,054				35,025,168	28,845,805			
Total	\$576,080,996	\$436,529,752	\$124,972,152			\$143,854,532	\$79,811,408	\$31,210,324			\$1,414,076,214	\$1,499,995,840	\$398,318,197			\$516,626,302	\$327,357,189	\$105,078,493		

Gross Sales by Sector																				
Gila		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$6,056,298	\$6,029,215	\$7,091,721	17%	18%	\$279,972	\$262,541	\$427,449	53%	63%	\$24,586,724	\$26,828,577	\$31,665,015	29%	18%	\$1,136,683	\$1,123,264	\$2,110,428	86%	88%
February	5,630,568	6,267,610	7,711,675	37%	23%	128,571	111,716	82,094	-36%	-27%	23,184,437	25,518,067	32,978,405	42%	29%	1,388,321	1,602,111	2,192,691	58%	37%
March	7,564,982	5,775,946	9,068,745	20%	57%	129,911	92,850	132,790	2%	43%	28,016,769	31,908,836	39,357,844	40%	23%	1,846,993	1,122,943	3,394,136	84%	202%
April	7,269,298	5,691,616				264,946	30,839				31,595,147	33,214,472				1,891,093	1,354,102			
May	7,797,330	8,699,554				226,774	91,559				29,277,823	40,236,033				1,657,090	2,530,601			
June	7,981,488	8,034,803				182,338	92,440				31,205,835	36,124,066				2,139,979	2,822,181			
July	8,388,879	8,665,513				225,654	120,728				29,768,896	36,748,344				2,880,075	2,759,355			
August	7,697,123	9,014,620				212,856	143,545				30,394,893	34,289,898				1,752,939	3,385,896			
September	8,023,133	8,304,190				369,736	94,819				27,349,528	34,846,457				2,027,926	2,708,849			
October	7,355,184	7,941,786				212,950	117,074				31,869,825	35,279,098				1,736,135	3,070,006			
November	6,504,334	7,127,266				204,562	77,140				30,673,832	36,413,724				1,436,981	1,835,971			
December	6,941,877	7,424,149				86,012	63,991				34,820,179	38,831,320				1,480,035	1,814,924			
Total	\$87,210,494	\$88,976,268	\$23,872,141			\$2,524,282	\$1,299,242	\$642,333			\$352,743,888	\$410,238,892	\$104,001,264			\$21,374,250	\$26,130,203	\$7,697,255		

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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Gross Sales by Sector																						
Graham County		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch		
	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20		
January	\$3,165,665	\$3,450,740	\$3,579,607	13%	4%		(Included in Greenlee County)					\$20,455,269	\$23,177,366	\$24,550,111	20%	6%		(Included in Greenlee County)				
February	3,407,478	2,976,965	3,988,160	17%	34%						22,264,290	23,326,608	26,745,549	20%	15%							
March	3,675,030	3,255,917	5,530,563	50%	70%						24,558,564	25,775,438	34,464,362	40%	34%							
April	3,979,394	3,143,779									27,007,135	27,682,625										
May	3,899,830	3,687,057									25,573,831	30,452,574										
June	3,625,930	3,828,268									23,033,232	30,499,243										
July	3,564,566	3,675,280									24,135,563	28,628,604										
August	3,033,294	3,513,860									24,197,882	26,740,133										
September	3,482,984	3,339,528									23,184,224	25,736,746										
October	3,130,550	3,661,990									23,950,046	24,066,268										
November	3,432,979	3,734,502									24,954,330	25,924,740										
December	3,549,989	3,830,133									28,296,236	31,318,917										
Total	\$41,947,689	\$42,098,019	\$13,098,330								\$291,610,602	\$323,329,262	\$85,760,022									

Gross Sales by Sector																					
Greenlee County	2019	Restaurant/Bar	2020	2021	% Ch 21/19	% Ch 21/20	Amusement <sup>1</sup>	2020	2021	% Ch 21/19	% Ch 21/20	Retail	2020	2021	% Ch 21/19	% Ch 21/20	Hotel/Motel <sup>2</sup>	2020	2021	% Ch 21/19	% Ch 21/20
January	\$586,180	\$596,461	\$534,587	-9%	-10%		\$127,136	\$169,052	\$74,648	-41%	-56%	\$13,167,699	\$14,682,386	\$11,203,696	-15%	-24%	\$856,810	\$949,139	\$713,887	-17%	-25%
February	590,848	609,397	497,559	-16%	-18%		88,962	145,268	117,998	33%	-19%	13,374,232	11,561,917	12,160,980	-9%	5%	849,779	1,005,840	786,490	-7%	-22%
March	709,216	394,456	575,484	-19%	46%		167,411	167,313	159,121	-5%	-5%	14,491,744	12,294,968	18,607,549	28%	51%	1,104,999	779,834	823,694	-25%	6%
April	622,528	550,979					150,575	117,403				16,660,491	10,178,173				1,055,556	712,050			
May	673,963	493,850					145,619	97,481				15,168,864	9,123,336				1,034,050	754,182			
June	586,430	517,767					216,002	138,018				14,230,604	10,687,840				1,134,421	806,147			
July	564,737	465,650					224,873	112,188				14,644,581	9,302,504				1,060,801	822,012			
August	636,156	421,290					153,550	86,592				13,612,886	8,976,294				993,678	767,863			
September	575,969	437,114					148,332	80,420				14,503,502	10,455,990				1,053,733	574,449			
October	538,093	405,293					186,096	86,457				14,538,507	9,392,556				1,138,787	713,243			
November	583,838	470,646					288,076	112,842				14,936,705	10,912,844				1,350,572	577,019			
December	646,801	444,781					174,587	78,174				19,381,012	11,286,156				917,394	488,958			
Total	\$7,314,759	\$5,807,684	\$1,607,630				\$2,071,219	\$1,391,208	\$351,767			\$178,710,827	\$128,854,964	\$41,972,225			\$12,550,580	\$8,950,736	\$2,324,071		

<sup>1</sup> Includes Graham Co. and La Paz Co.

<sup>2</sup> Includes lodging sales for Graham Co.

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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La Paz		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$4,405,312	\$4,848,879	\$4,230,526	-4%	-13%		(Included in Greenlee Co.)				\$20,641,445	\$22,615,495	\$18,200,980	-12%	-20%	\$1,126,361	\$1,375,179	\$1,386,786	23%	1%
February	4,301,128	2,892,145	3,551,170	-17%	23%						14,380,437	15,354,985	16,208,705	13%	6%	1,061,122	788,424	1,259,066	19%	60%
March	3,986,440	2,514,006	4,386,980	10%	75%						17,049,736	14,554,443	17,714,726	4%	22%	1,562,303	639,677	1,243,297	-20%	94%
April	3,180,716	2,282,165									12,491,980	14,072,408				689,812	693,819			
May	2,974,101	3,157,288									12,168,269	14,826,363				794,853	1,574,666			
June	3,178,785	3,951,087									9,187,571	13,911,916				1,218,873	1,695,744			
July	3,018,216	2,696,963									12,265,154	14,010,108				1,263,350	1,307,222			
August	2,611,331	2,797,269									11,310,272	12,224,653				860,953	1,568,781			
September	2,744,481	3,089,363									9,861,445	12,459,758				920,255	1,720,981			
October	2,506,230	3,022,915									12,128,171	12,728,078				751,599	1,518,792			
November	3,200,241	3,292,416									14,745,498	14,432,850				914,838	952,318			
December	3,600,889	3,183,470									16,723,058	17,171,156				722,128	1,101,603			
Total	\$39,707,870	\$37,727,966	\$12,168,676				\$0	\$0			\$162,953,036	\$178,362,213	\$52,124,411			\$11,886,447	\$14,937,206	\$3,889,149		

Gross Sales by Sector																				
Maricopa		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$926,992,483	\$972,486,523	\$845,824,371	-9%	-13%	\$103,361,351	\$92,926,875	\$50,561,399	-51%	-46%	\$3,877,276,854	\$4,213,004,266	\$4,670,153,034	20%	11%	\$228,580,257	\$259,130,584	\$120,785,583	-47%	-53%
February	933,467,859	869,245,572	928,658,801	-1%	7%	92,131,573	87,689,727	62,979,477	-32%	-28%	3,770,986,064	4,111,118,503	4,814,499,017	28%	17%	258,262,727	268,675,768	161,760,725	-37%	-40%
March	1,112,883,978	725,823,459	1,128,941,673	1%	56%	138,104,419	62,264,622	91,196,995	-34%	46%	4,642,542,395	4,493,520,181	6,002,822,041	29%	34%	347,988,368	161,132,735	248,990,365	-28%	55%
April	974,778,931	554,372,246				64,228,411	21,944,165				4,329,470,440	3,788,357,560				223,109,796	42,685,807			
May	956,542,512	722,062,550				96,497,647	31,012,308				4,354,977,569	4,553,031,989				164,679,697	60,169,191			
June	857,196,882	743,205,086				129,849,213	28,073,708				4,241,142,010	4,779,171,195				134,189,141	88,521,289			
July	802,150,877	671,640,706				76,017,419	21,788,654				4,086,677,954	4,420,335,094				109,790,384	72,370,483			
August	842,371,125	724,601,451				91,390,578	23,424,806				4,225,083,669	4,602,958,069				117,247,061	80,093,603			
September	866,824,780	776,765,564				77,600,862	31,890,529				4,032,296,496	4,699,171,938				148,695,800	94,954,576			
October	926,646,661	821,313,822				83,315,252	41,024,869				4,300,192,280	4,672,599,368				199,252,464	116,487,364			
November	957,968,486	828,393,421				104,149,073	51,155,271				4,507,375,869	4,916,061,229				200,519,609	114,547,321			
December	999,120,998	848,039,802				112,492,818	45,068,667				5,651,410,169	6,171,851,199				177,785,800	103,844,614			
Total	\$11,156,945,572	\$9,257,950,202	\$2,903,424,845			\$1,169,138,616	\$538,264,201	\$204,737,871			\$52,019,431,769	\$55,421,180,591	\$15,487,474,092			\$2,310,101,104	\$1,462,613,335	\$531,536,673		

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Gross Sales by Sector																								
Mohave County	2019	Restaurant/Bar	2020	2021	% Ch 21/19	% Ch 21/20	2019	Amusement	2020	2021	% Ch 21/19	% Ch 21/20	2019	Retail	2020	2021	% Ch 21/19	% Ch 21/20	2019	Hotel/Motel	2020	2021	% Ch 21/19	% Ch 21/20
January	\$27,485,461	\$27,855,559	\$31,252,623	14%	12%		\$1,566,761	\$1,338,666	\$1,225,094	-22%	-8%		\$155,996,934	\$168,729,261	\$193,327,393	24%	15%		\$4,786,240	\$5,780,147	\$6,961,934	45%	20%	
February	29,458,235	27,553,489	33,683,968	14%	22%		1,427,193	1,948,981	1,529,041	7%	-22%		145,173,646	165,766,785	202,573,658	40%	22%		5,722,464	6,030,378	8,130,236	42%	35%	
March	42,972,023	24,859,751	41,210,354	-4%	66%		2,099,110	1,421,194	1,898,363	-10%	34%		174,721,170	175,273,188	248,367,011	42%	42%		8,882,444	4,185,825	12,294,968	38%	194%	
April	22,543,831	20,453,086					1,768,388	1,068,673					174,127,925	177,009,813					7,697,125	4,375,486				
May	30,565,304	32,389,914					1,898,481	847,106					162,098,740	216,686,323					7,536,555	10,846,906				
June	29,071,497	35,657,286					1,681,170	895,594					165,089,379	217,908,142					7,580,054	10,507,613				
July	31,026,019	29,687,652					1,293,866	544,427					169,863,482	190,974,062					9,165,767	11,148,261				
August	28,683,303	30,679,915					1,173,037	1,052,651					159,975,951	179,467,162					7,697,669	9,182,147				
September	28,181,827	31,011,068					1,240,517	966,401					157,196,080	194,760,815					6,145,402	9,643,134				
October	27,995,822	32,330,307					1,482,976	1,025,633					170,055,327	183,493,319					6,844,783	8,424,164				
November	27,883,431	29,665,848					1,416,966	1,101,431					179,030,249	199,296,944					4,918,971	5,694,329				
December	28,391,025	30,701,713					1,296,015	1,004,654					206,718,936	226,787,618					3,802,888	4,657,969				
Total	\$354,257,778	\$352,845,588	\$106,146,945				\$18,344,480	\$13,215,411	\$4,652,498				\$2,020,047,819	\$2,296,153,432	\$644,268,062				\$80,780,362	\$90,476,359	\$27,387,138			

Gross Sales by Sector																								
Navajo County	2019	Restaurant/Bar	2020	2021	% Ch 21/19	% Ch 21/20	2019	Amusement	2020	2021	% Ch 21/19	% Ch 21/20	2019	Retail	2020	2021	% Ch 21/19	% Ch 21/20	2019	Hotel/Motel	2020	2021	% Ch 21/19	% Ch 21/20
January	\$8,248,714	\$8,596,990	\$10,863,024	32%	26%		\$576,629	\$332,148	\$80,127	-86%	-76%		\$83,344,824	\$71,847,234	\$69,074,208	-17%	-4%		\$2,739,631	\$3,007,586	\$4,067,907	48%	35%	
February	8,131,333	9,035,015	13,082,363	61%	45%		456,665	83,255	172,021	-62%	107%		76,263,367	62,434,910	70,167,864	-8%	12%		2,410,567	2,211,760	4,123,005	71%	86%	
March	10,149,744	8,188,424	15,462,199	52%	89%		693,521	107,066	315,590	-54%	195%		93,401,003	60,360,049	89,801,942	-4%	49%		3,479,176	2,329,986	5,466,723	57%	135%	
April	10,305,855	8,118,108					384,332	446,770					85,379,295	68,815,948					3,408,957	1,892,575				
May	12,135,226	15,559,006					552,785	483,351					101,507,119	86,203,008					8,730,659	4,106,049				
June	12,437,073	13,739,008					1,063,607	702,589					97,612,231	86,811,070					2,954,969	5,885,091				
July	13,939,580	15,068,500					1,076,257	653,245					104,376,957	83,365,915					6,246,403	7,165,200				
August	13,651,175	15,114,392					859,987	830,947					106,525,708	83,845,169					5,912,654	6,699,432				
September	12,984,462	14,162,061					717,309	636,057					66,068,835	82,829,009					5,082,246	6,566,516				
October	11,824,268	13,274,581					451,112	355,091					71,535,605	76,012,477					4,028,240	6,505,285				
November	10,094,328	11,719,232					373,815	115,807					67,738,345	75,668,345					3,335,844	3,894,713				
December	11,334,524	11,790,283					385,023	124,525					136,652,040	85,115,213					3,630,887	4,611,373				
Total	\$135,236,282	\$144,365,600	\$39,407,586				\$7,591,042	\$4,870,851	\$567,738				\$1,090,405,329	\$923,308,347	\$229,044,014				\$51,960,233	\$54,875,566	\$13,657,635			

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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Gross Sales by Sector																				
Pima		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$178,028,526	\$176,570,378	\$152,219,653	-14%	-14%	\$10,325,082	\$10,870,420	\$6,359,563	-38%	-41%	\$732,765,112	\$770,487,587	\$839,572,717	15%	9%	\$40,457,773	\$42,500,584	\$21,181,693	-48%	-50%
February	171,879,316	163,516,606	163,436,979	-5%	0%	9,665,968	9,479,690	6,567,564	-32%	-31%	717,317,513	772,354,900	843,183,962	18%	9%	54,436,927	50,502,735	27,594,175	-49%	-45%
March	200,775,539	138,239,958	197,045,761	-2%	43%	13,646,094	6,972,845	8,863,782	-35%	27%	871,018,037	793,419,527	1,094,469,871	26%	38%	57,297,884	22,440,384	39,487,297	-31%	76%
April	184,721,451	113,686,221				14,737,721	2,575,664				843,648,911	728,608,199				42,007,695	11,622,358			
May	172,544,750	137,089,374				9,867,512	2,200,227				826,675,171	846,007,273				34,006,732	13,028,960			
June	165,412,321	146,182,185				9,623,576	2,868,125				796,300,893	889,195,670				24,791,770	20,579,805			
July	155,101,947	134,312,507				8,802,924	2,965,242				800,563,484	831,251,341				25,055,880	14,712,625			
August	158,964,129	141,151,941				6,879,829	3,543,191				818,194,216	864,842,407				27,468,665	17,713,198			
September	164,140,790	145,642,837				7,633,886	4,235,284				752,612,698	850,196,894				27,173,168	19,062,757			
October	169,795,006	150,016,587				10,992,148	4,944,210				783,834,349	826,029,427				40,154,777	24,197,923			
November	183,440,016	147,214,064				13,168,666	7,209,450				838,498,595	908,872,797				36,113,680	23,339,657			
December	185,840,242	149,091,593				11,171,470	5,186,617				1,045,146,848	1,094,969,551				33,734,257	18,492,429			
Total	\$2,090,644,033	\$1,742,714,251	\$512,702,393			\$126,514,876	\$63,050,965	\$21,790,909			\$9,826,575,827	\$10,176,235,573	\$2,777,226,550			\$442,699,208	\$278,193,415	\$88,263,165		

Gross Sales by Sector																				
Pinal		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$33,738,053	\$36,640,002	\$37,085,376	10%	1%	\$5,170,939	\$5,257,338	\$3,960,427	-23%	-25%	\$131,291,975	\$149,817,615	\$176,884,045	35%	18%	\$3,506,964	\$3,613,700	\$3,182,399	-9%	-12%
February	34,402,560	37,592,056	37,313,525	8%	-1%	4,559,755	5,479,634	4,100,876	-10%	-25%	129,834,416	152,284,538	183,811,997	42%	21%	3,951,904	4,491,609	3,403,497	-14%	-24%
March	40,699,954	32,895,054	47,362,512	16%	44%	6,073,699	3,887,445	4,549,612	-25%	17%	157,976,602	167,692,488	228,545,562	45%	36%	4,917,326	3,049,732	5,202,228	6%	71%
April	35,020,185	26,818,947				12,911,162	3,369,923				144,967,592	170,549,745				3,018,391	979,695			
May	31,776,180	32,974,476				2,097,342	1,927,587				142,517,409	184,385,979				2,272,739	1,284,456			
June	29,663,857	33,326,731				1,170,684	849,292				130,485,573	165,208,543				2,213,102	2,479,698			
July	28,666,678	31,554,556				1,103,233	536,039				135,952,192	157,060,477				2,026,663	2,530,746			
August	29,326,918	31,274,955				1,441,100	634,787				138,957,673	159,285,601				1,760,037	2,184,876			
September	29,188,667	32,573,979				1,143,221	980,139				125,871,912	165,480,187				1,991,215	2,887,156			
October	30,432,584	33,505,318				1,621,647	1,255,602				140,491,772	167,810,065				2,655,202	2,662,555			
November	34,525,808	35,781,731				3,691,819	2,442,497				158,245,460	187,152,892				2,811,586	2,676,709			
December	34,564,981	35,457,540				3,589,610	3,514,739				196,178,483	224,084,295				2,912,223	2,834,756			
Total	\$392,006,425	\$400,395,345	\$121,761,413			\$44,574,211	\$30,135,022	\$12,610,915			\$1,732,771,059	\$2,050,812,425	\$589,241,604			\$34,037,352	\$31,675,688	\$11,788,124		

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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Gross Sales by Sector																				
Santa Cruz		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$5,145,028	\$5,499,022	\$4,258,442	-17%	-23%	\$342,219	\$367,853	\$321,270	-6%	-13%	\$22,456,323	\$26,376,259	\$25,550,325	14%	-3%	\$1,231,554	\$1,131,851	\$1,006,826	-18%	-11%
February	5,272,986	4,885,818	5,333,165	1%	9%	358,549	360,371	327,049	-9%	-9%	25,669,209	26,567,055	26,665,280	4%	0%	1,498,227	1,538,093	1,000,679	-33%	-35%
March	6,415,121	4,283,109	5,809,361	-9%	36%	516,209	338,963	522,781	1%	54%	31,698,967	25,933,927	33,065,988	4%	28%	1,715,874	824,944	1,530,090	-11%	85%
April	6,085,454	2,992,596				428,783	167,872				30,665,655	22,142,789				1,554,696	462,347			
May	5,792,222	4,469,102				420,456	212,343				29,953,509	26,467,750				1,118,029	327,040			
June	4,860,725	3,554,897				325,894	151,166				28,016,770	26,776,691				1,103,480	598,749			
July	4,403,630	3,182,369				317,596	157,303				27,339,004	23,334,382				895,586	565,655			
August	4,602,294	3,857,799				308,863	169,218				27,915,288	23,772,857				971,288	657,170			
September	4,779,716	3,786,634				372,621	214,622				24,696,345	23,447,340				958,710	753,041			
October	4,648,981	3,960,071				335,314	286,764				28,315,933	24,127,323				1,047,662	959,794			
November	5,293,077	4,210,944				244,137	251,970				33,005,954	28,744,965				1,404,489	1,014,439			
December	6,253,933	4,682,656				303,020	266,661				44,564,848	34,286,501				1,511,265	993,566			
Total	\$63,553,167	\$49,365,017	\$15,400,968			\$4,273,661	\$2,945,106	\$1,171,100			\$354,297,805	\$311,977,839	\$85,281,593			\$15,010,860	\$9,826,689	\$3,537,595		

Gross Sales by Sector																				
Yavapai		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$30,159,314	\$34,399,945	\$33,177,774	10%	-4%	\$2,584,345	\$2,320,263	\$1,597,426	-38%	-31%	\$152,596,836	\$164,974,937	\$187,658,400	23%	14%	\$13,457,945	\$16,127,869	\$19,852,433	48%	23%
February	29,502,573	29,955,073	36,448,650	24%	22%	2,306,695	2,734,915	2,431,756	5%	-11%	140,693,808	162,915,522	201,337,768	43%	24%	13,931,812	18,174,514	21,885,227	57%	20%
March	40,530,233	26,896,088	49,539,411	22%	84%	3,949,046	2,243,901	4,330,657	10%	93%	179,052,925	176,693,768	244,496,322	37%	38%	24,700,852	12,495,717	35,003,661	42%	180%
April	38,099,846	21,120,346				3,656,220	811,772				180,077,325	172,291,313				25,400,266	3,853,186			
May	38,019,775	32,700,322				3,337,937	1,406,437				180,101,724	216,118,833				22,073,145	10,311,220			
June	39,044,342	38,182,757				3,323,722	2,026,091				175,171,276	211,909,257				18,244,806	18,609,757			
July	37,953,083	34,188,356				3,433,911	1,896,598				174,434,506	207,092,187				18,867,699	19,305,021			
August	36,851,757	35,495,686				5,046,828	2,445,136				181,339,365	210,631,289				17,087,281	18,572,031			
September	38,923,487	39,312,122				4,056,616	2,427,885				168,571,353	209,174,208				21,308,799	24,183,387			
October	37,783,337	39,085,874				3,732,470	3,516,894				186,214,821	205,579,754				24,885,529	29,775,109			
November	37,337,134	37,850,578				2,973,256	2,776,482				182,048,929	211,955,436				18,787,363	23,733,604			
December	37,060,166	35,074,958				2,967,559	2,489,531				217,818,922	242,945,590				16,500,002	20,690,404			
Total	\$441,265,047	\$404,262,105	\$119,165,835			\$41,368,605	\$27,095,905	\$8,359,839			\$2,118,121,790	\$2,392,282,094	\$633,492,490			\$235,245,499	\$215,831,819	\$76,741,321		

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

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Gross Sales by Sector																				
Yuma		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$27,597,004	\$28,478,231	\$28,133,961	2%	-1%	\$1,396,406	\$1,635,452	\$1,058,731	-24%	-35%	\$140,236,097	\$147,254,933	\$157,771,717	13%	7%	\$5,077,665	\$5,482,178	\$4,950,438	-3%	-10%
February	27,400,245	26,216,014	31,941,894	17%	22%	1,622,608	2,166,271	1,257,687	-22%	-42%	142,150,740	144,171,171	165,990,334	17%	15%	6,274,109	7,739,933	5,713,546	-9%	-26%
March	32,430,013	26,840,257	37,927,317	17%	41%	1,566,235	1,555,992	1,291,649	-18%	-17%	169,292,586	150,819,790	203,751,588	20%	35%	7,616,995	4,048,828	6,974,611	-8%	72%
April	26,629,981	18,690,838				1,307,399	571,950				145,352,243	140,442,055				6,116,854	2,501,937			
May	26,035,545	26,624,113				1,221,748	452,501				130,935,406	157,100,610				4,267,111	3,169,900			
June	23,569,296	24,932,349				1,245,153	382,840				123,189,550	153,869,257				5,033,398	3,811,548			
July	24,911,711	24,317,427				1,086,944	330,932				121,443,593	145,909,169				3,737,431	3,850,298			
August	23,007,187	27,070,555				970,669	208,472				126,731,066	147,025,619				4,671,702	4,711,690			
September	23,795,428	26,466,982				897,119	491,823				137,182,103	151,096,491				4,070,983	6,246,664			
October	23,758,643	27,105,687				906,675	461,859				151,511,904	147,435,732				4,430,020	5,497,707			
November	27,931,024	27,846,392				1,110,943	853,431				168,887,252	165,542,827				6,837,526	7,365,699			
December	29,045,045	28,717,113				1,668,772	1,129,025				187,666,364	197,043,231				5,908,528	4,421,600			
Total	\$316,111,122	\$313,305,958	\$98,003,172			\$15,000,671	\$10,240,548	\$3,608,067			\$1,744,578,904	\$1,847,710,885	\$527,513,639			\$64,042,322	\$58,847,982	\$17,638,595		

Gross Sales by Sector																				
Arizona		Restaurant/Bar		% Ch	% Ch		Amusement		% Ch	% Ch		Retail		% Ch	% Ch		Hotel/Motel		% Ch	% Ch
County	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20	2019	2020	2021	21/19	21/20
January	\$1,299,639,337	\$1,355,719,230	\$1,207,133,318	-7%	-11%	\$137,314,685	\$127,733,190	\$69,489,148	-49%	-46%	\$5,541,916,718	\$5,981,400,306	\$6,612,304,860	19%	11%	\$328,486,005	\$368,670,927	\$218,550,600	-33%	-41%
February	1,299,688,172	1,223,800,006	1,319,530,327	2%	8%	123,165,317	120,782,568	94,280,535	-23%	-22%	5,386,108,558	5,858,824,404	6,819,336,742	27%	16%	374,263,165	388,584,572	269,399,184	-28%	-31%
March	1,568,744,042	1,039,806,621	1,612,450,040	3%	55%	181,484,612	84,397,681	127,257,925	-30%	51%	6,619,754,675	6,321,790,846	8,526,530,404	29%	35%	508,607,107	234,935,440	415,313,739	-18%	77%
April	1,379,522,390	808,405,982				112,808,466	31,593,937				6,249,400,857	5,543,704,890				367,550,097	78,440,490			
May	1,358,284,531	1,067,344,821				130,127,522	41,814,318				6,223,017,296	6,612,460,045				306,503,583	126,797,286			
June	1,247,010,012	1,108,654,107				163,420,306	42,141,540				6,052,541,585	6,864,918,330				260,769,841	188,876,145			
July	1,184,635,581	1,014,762,713				107,960,242	36,105,128				5,922,155,212	6,385,855,313				241,619,082	173,639,348			
August	1,219,844,572	1,082,556,757				119,621,660	39,277,042				6,081,598,751	6,584,580,019				241,693,050	184,205,825			
September	1,252,123,242	1,145,602,937				105,586,740	49,114,478				5,754,630,254	6,680,004,920				279,148,983	213,744,231			
October	1,313,267,310	1,196,474,218				114,442,571	60,690,985				6,126,588,363	6,613,638,744				339,654,370	249,161,991			
November	1,355,219,091	1,189,242,645				135,704,159	71,284,714				6,424,297,073	7,013,473,716				313,153,726	219,890,745			
December	1,404,523,123	1,210,993,786				151,007,085	71,286,787				8,032,429,540	8,647,226,296				287,466,752	196,053,122			
Total	\$15,882,501,403	\$13,443,363,823	\$4,139,113,685			\$1,582,643,365	\$776,222,368	\$291,027,608			\$74,414,438,882	\$79,107,877,829	\$21,958,172,006			\$3,848,915,761	\$2,623,000,122	\$903,263,523		

Note: Data is entered in the month sales occurred and not the following reporting month.

Source: Arizona Department of Revenue, Taxable Sales by County.

Compiled by: Arizona Hospitality Research and Resource Center (AHRRC), Northern Arizona University.

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