

July 1, 2024

Dear colleagues and clients,

Printing Services will be implementing a rate change necessary to cover the increasing costs of delivering our services. As a service center, our rates are designed to recover costs only – we are not seeking to profit from the services we deliver to our valued colleagues and clients.

Working with the Comptroller's Office, which governs our pricing, we are looking to strike a balance between continuing to deliver high quality services at affordable rates that ensure client satisfaction and maintaining brand consistency while at the same time funding operations at an adequate level.

Beginning July 1, 2024, there will be a 1% rate increase to our shop wide services. While ordering via custom estimate requests or on our digital storefront, the new rates will be updated and available for your approval before printing. Existing estimates signed prior to this date will retain the FY24 pricing whereas existing estimates signed after this date will be updated to reflect the rate change.

As always, we will do our best to coordinate the best price for your needs, while maintaining our commitment to quality, sustainability, and alignment with the NAU brand. Please know that you can contact us at any time with any questions.

We look forward to our ongoing partnership in providing you with quality, sustainable, and tailored solutions to your printing needs.

Sincerely,  
The Printing Services Team