Addendum 2  
Request for Proposal Number: P24KJ002  
Intercollegiate Athletic Insurance

Please note the following on the above referenced Request for Proposal.

1. Section 1.2.2. shall be replaced in its entirety with the following:

1.2.2. The University’s historical secondary insurance plans for the previous five policy years were as follows:

1.2.2.1. Policy year 2018-2019: Aggregate Deductible one hundred thirty-nine thousand dollars ($139,000), total premium paid seventeen thousand five hundred ($17,500) total claims paid one-hundred eighty-seven thousand two hundred ninety-one dollars. ($187,291).

1.2.2.2. Policy year 2019-2020: Aggregate Deductible one hundred thirty-nine thousand dollars ($139,000), total premium paid seventeen thousand five hundred ($17,500) total claims paid one-hundred sixty-four thousand six hundred ninety dollars. ($164,690).

1.2.2.3. Policy year 2020-2021: Aggregate Deductible one hundred sixty thousand dollars ($160,000), total premium paid seventeen thousand five hundred ($17,500), total claims paid one hundred thirty-four thousand four hundred ninety-one dollars. ($134,491).

1.2.2.4. Policy year 2021-2022: Aggregate Deductible one hundred sixty thousand dollars ($160,000), total premium paid twenty thousand dollars ($20,000), total claims paid one hundred forty-two thousand two hundred eighty-five dollars ($142,285).

1.2.2.5. Policy year 2022-2023: Aggregate Deductible one hundred sixty thousand dollars ($160,000), total premium paid twenty thousand dollars
2. Question: How does the University’s current policy define eligible classes?
   University response: All intercollegiate student athletes, managers, trainers, and coaches of the University.

3. Question: How does the University’s current policy define covered activities?
   University response: University supervised and sponsored intercollegiate play, practice, conditioning, and authorized team travel to and from events.

4. Question: What does the University’s current policy cover for medical expenses?
   University response: Covered medical expenses.

5. Question: How does the University’s current policy define heart and circulatory benefits?
   University response: Expenses for treatment of heat exhaustion, heart attached, stroke, or burst aneurysm if the condition occurs during a covered accident.

6. Question: How does the University’s current policy address claim provisions?
   University response: Claims Provisions.

7. Question: What are the limitations or exclusions included in the University current policy?
   University response: Exclusions.

8. Question: Is the claim data provided in Section 1.2.2 current?
   University response: Yes, as of May of each policy year.

9. Question: Can the University provide a current census that details the number of athletes participating in each sport?
   University response: Yes. 2023-2024 NAU Sport Census

10. Question: Did the University drop or add any sports in the past five years?
    University response: No.

11. Question: For international students, does the athletic staff submit a roster of student athletes for the carrier to enroll in coverage?
    University response: Yes.

12. Question: Can the University provide net and gross annual rates including commissions, administration fees, or other ancillary fees for the last three (3) years?
University response: All fees are included in the monthly price. Annual rates for the last three years are as follows: 2021-2022: $150.65, 2022-2023: $159.70, and 2023-2024: $167.70.

13. Question: Is the University requesting a proposal with only a $160,000 aggregate or are other aggregate deductible options being requested? 
   University response: Refer to Section 4.3.2.

14. Question: Is the claims data referenced in Section 1.2.2 self-funded claims under the aggregate deductible? 
   University response: Yes.

15. Has the aggregate deductible been met in the current or prior four (4) policy periods? 
   University response: No.

16. Question: Insurance carriers typically require seven (7) to ten (10) days to provide a proposal once they have received the claim. Is this timeline acceptable to the University? 
   University response: Refer to Section 4.7.5.2.

17. Question: Does the University currently cover cheer/dance under this policy? 
   University response: No.

18. Question: How does the University currently verify insurance for an athlete with the medical providers? 
   University response: Refer to Section 4.2.1.

19. Question: Does Section 4.2.2 include international students? 
   University response: Yes.

20. Question: Does the University currently utilize a pharmacy discount program? 
   University response: No.

21. Question: Do in state and out of state Medicaid plans count as primary insurance? 
   University response: Yes.

22. Question: Does the University require any minimum benefits to Medicaid primary insurance requirements? 
   University response: No.

23. Question: Is Intercollegiate Athletic Insurance and the Secondary Insurance Plan two different insurance plans? 
   University response: Currently no.
Contracts, Purchasing, and Risk Management

24. Question: Section 4.4. Is the plan maximum $100,000 or $500,000? 
University response: Refer to Section 4.4.3.1.

25. Question: What data is to be transferred? 
University response: Proposer to provide data that can be transferred.